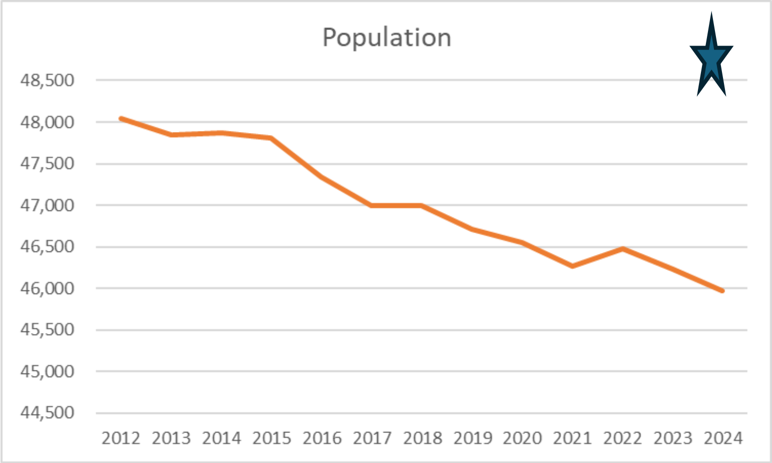
2026 City Commission Orientation Finances
June 1, 2026

Agenda

- ❖Statistics
- ❖Explanation of Governmental Accounting
- ❖Fund Overview
- ❖General Fund
- ❖Sales Tax Capital Fund
- ❖Debt Service Fund
- ❖Reserve Funds
- ❖Capital
- ❖Transient Guest Tax
- ❖Gas Tax
- ❖Star Bonds
- ❖Budget Process

demographics

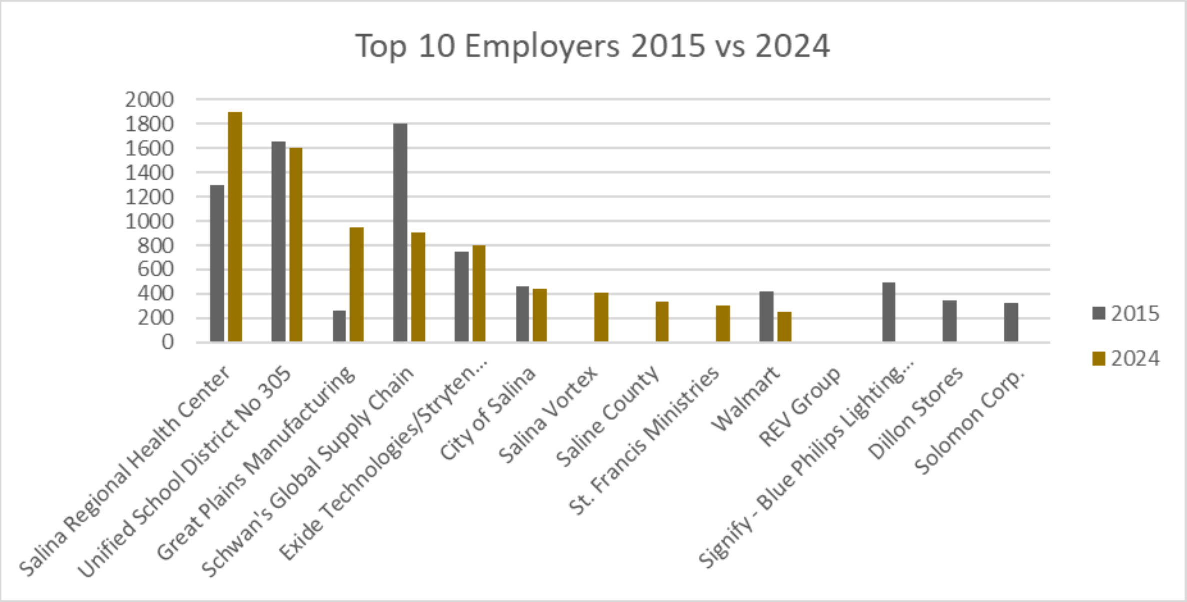


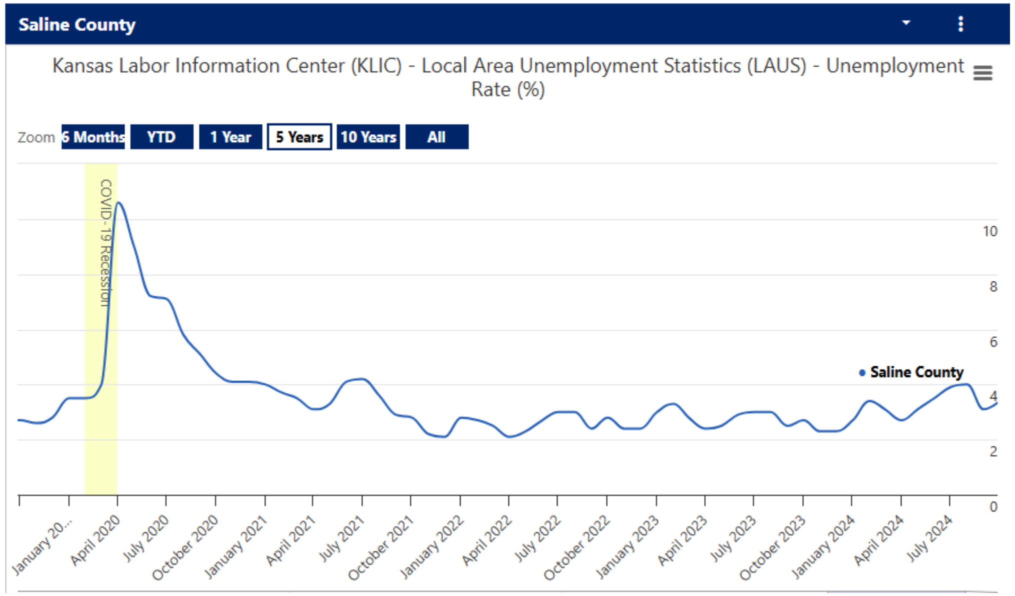
Kansas Division of Budget

From the City's Housing Plan Study:

Adjusted population baseline

The consultant notes that Salina's 2020 Census count likely undercounted population due to pandemic-era collection issues and undercount risks for Hispanic or Latino residents and renters. The model conservatively adjusts the 2020 population to **48,647** rather than relying only on the reported Census count.

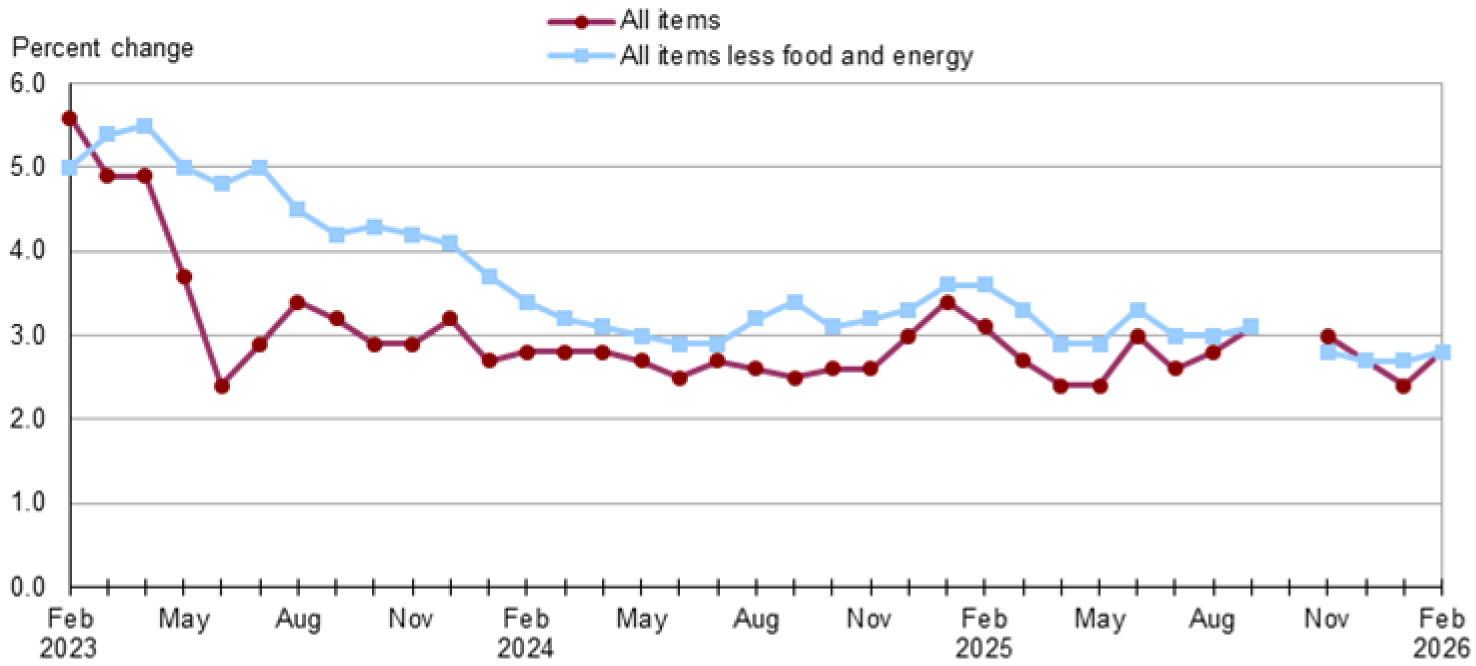




Kansas Department of Labor

Salina Chamber of Commerce

Chart 1. Over-the-year percent change in CPI-U, Midwest region, February 2023–February 2026



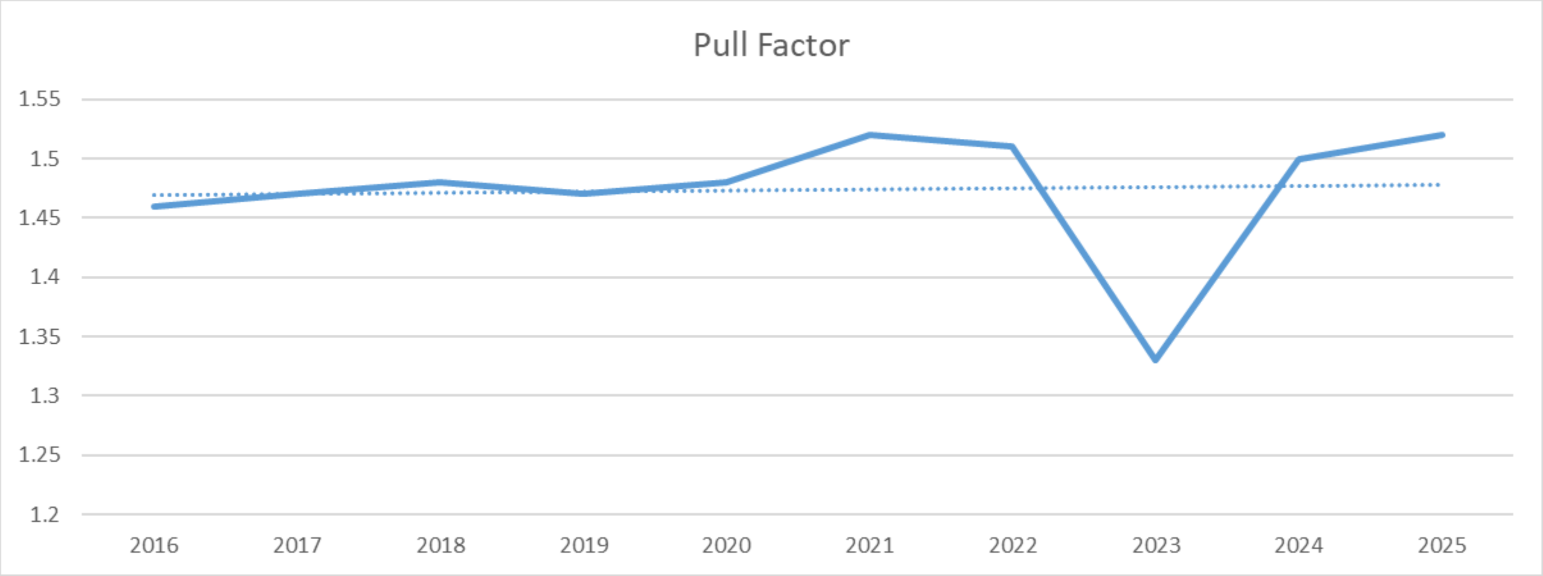
Note: The October 2025 data values are not available due to the 2025 lapse in appropriations.
Source: U.S. Bureau of Labor Statistics.

<u>Cost of Quint</u>

2009 - $859,682
2024 - $1,975,877

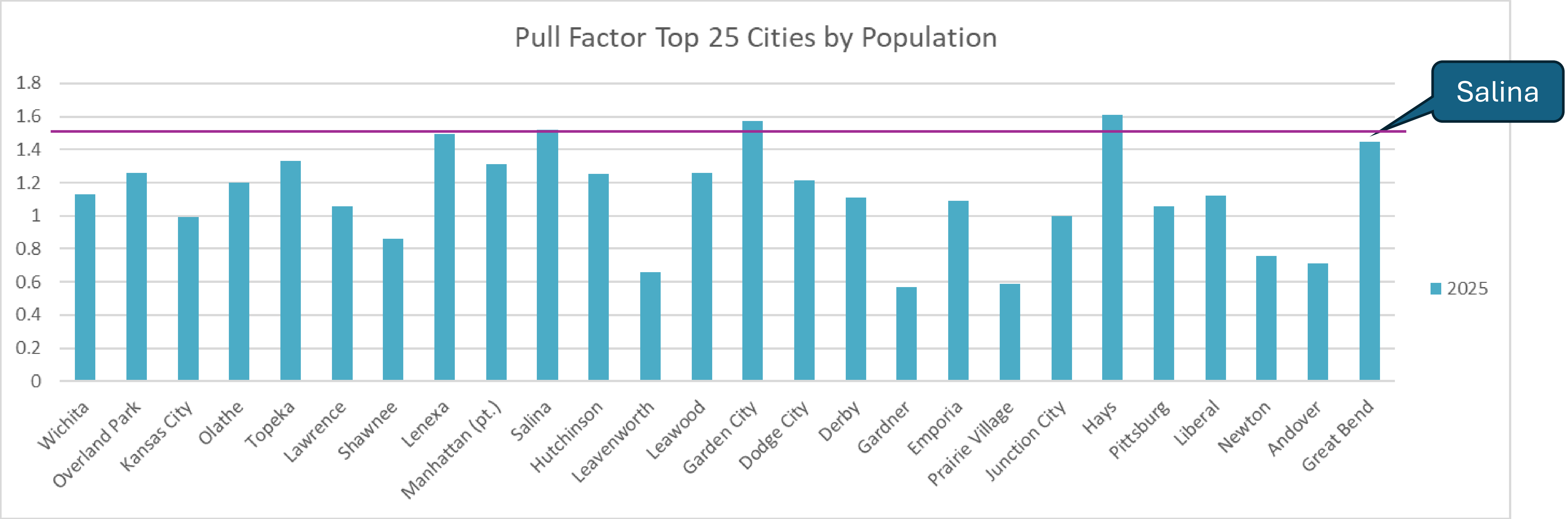
230% increase over 15 years

City Trade Pull Factor (CiTPF) The first measure is a quotient of retail trade captured by the city compared to the state, called the City Trade Pull Factor (CiTPF). The City Trade Pull Factor is computed by dividing the per capita sales tax of a city by the statewide per capita sales tax1 . A CiTPF value greater than 1.00 indicates that local businesses are pulling in trade from beyond their home city border. A CiTPF value less than 1.00 indicates more trade is being lost than pulled in; that residents are shopping outside the city. This is a simple and wellknown measure of the relative strength of the retail business community.



	Pull Factor	Income Adjusted Pull Factor
2016	1.46	1.62
2017	1.47	1.65
2018	1.48	1.63
2019	1.47	1.62
2020	1.48	1.72
2021	1.52	1.74
2022	1.51	1.74
2023	1.33	1.59
2024	1.5	1.81
2025	1.52	1.8

Kansas Department of Revenue

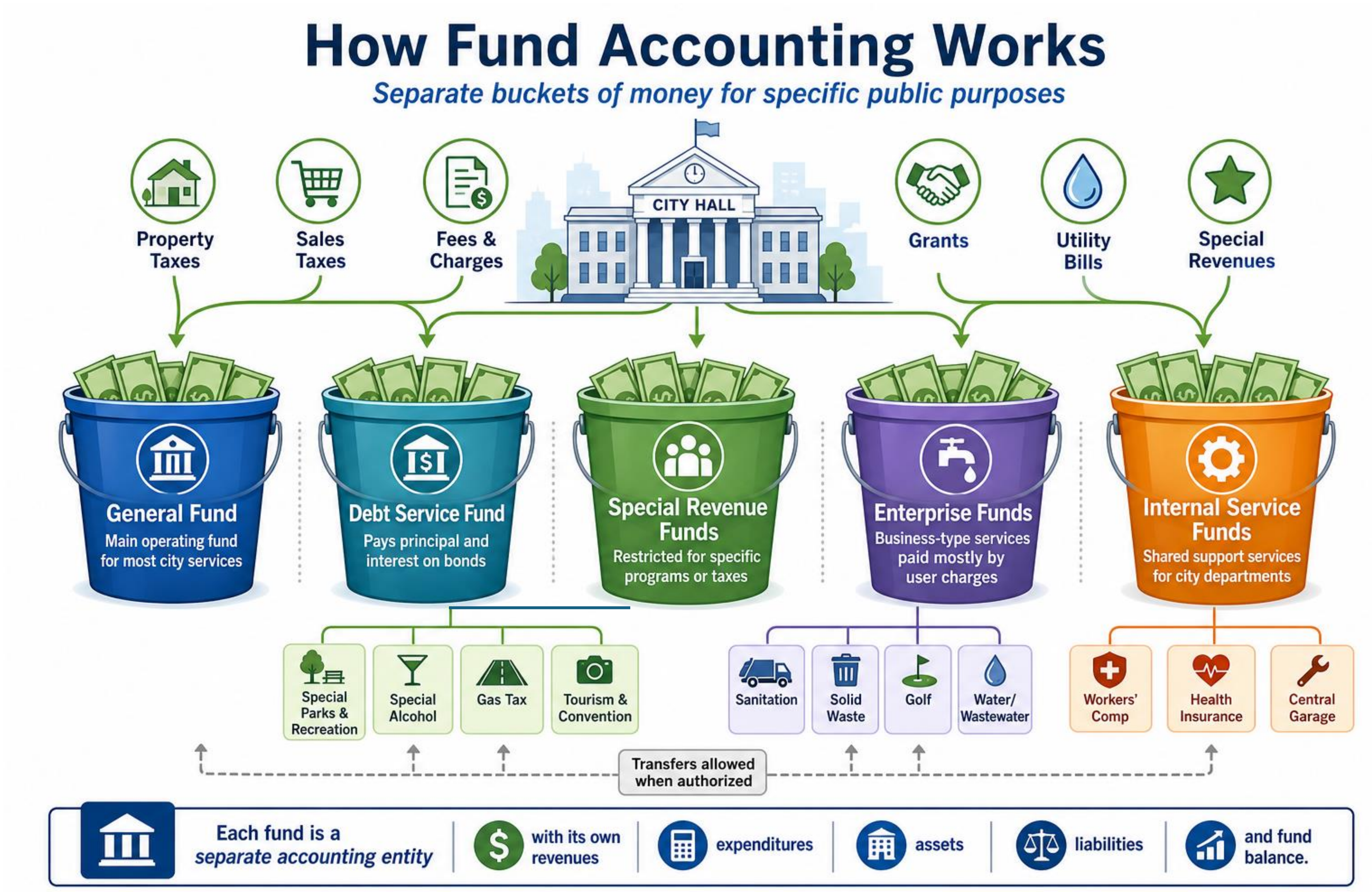

Pull Factor Top 25 Cities by Population
Salina
1.8
1.6
1.4
1.2
1
0.8
0.6
0.4
0.2
0
Wichita
Overland Park
Kansas City
Olathe
Topeka
Lawrence
Shawnee
Lenexa
Manhattan (pt.)
Salina
Hutchinson
Leavenworth
Leawood
Garden City
Dodge City
Derby
Gardner
Emporia
Prairie Village
Junction City
Hays
Pittsburg
Liberal
Newton
Andover
Great Bend
2025

Governmental Accounting

As defined by the Government Finance Officers Association (GFOA) in their book titled *Government Accounting, Auditing and Financial Reporting*, "a local government is not treated as a single, integral entity for accounting purposes. Rather, a government is viewed as a collection of smaller, separate accounting entities known as "funds".

GFOA goes on to describe a fund as "A fiscal and accounting entity with a self-balancing set of accounts recording cash and other financial resources, together with all related liabilities and residual equities or balances, and changes therein, which are segregated for the purpose of carrying on specific activities or attaining certain objectives in accordance with special regulations, restrictions, or limitations."

Funds are created by ordinance.



Example categories adapted from the City of Salina 2026 Budget Draft.

Laws and Rulemaking

- Kansas Budget Law – K.S.A. 79-2925 to 79-2937
  - Revenue Neutral Rate K.S.A. 79-2988
- Generally Accepted Accounting Principles (GAAP)
- Government Accounting Standards Board (GASB) Statements
- Local Financial Policies
  - Salina Code Section 2-240 to 2-241
  - Over $50,000 spending requires City Commission approval
  - Maintenance and repairs: use of competitive procedures
  - Contingencies: change orders allowed administratively if within contingency, otherwise brought to City Commission
  - Emergency Purchases: allowed administratively, with follow-up reporting to City Commission
- Resolution 25-8316 Financial Policies
- Various resolutions for financial administration (ie.. Purchasing cards, asset management, etc...)

BUDGETED Funds

Budgeted Funds	12/31/25 Preliminary Fund Balance
General	26,135,161
Arts & Humanities	212,506
Sales Tax Capital	2,358,116
Sales Tax Economic Development	584,816
Business Improvement District	3,434
Tourism	45,160
Neighborhood Parks	70,845
Special Parks	840,829
Special Alcohol	234
Special Gas	1,311,667
Tony's Pizza Event Center	220,314
Former Schilling AFB Environmental	66,401,020
Sanitation	1,277,628
Solid Waste	2,927,729
Golf	(21,576)
Water/Wastewater	12,120,137
Workers' Compensation	915,387
Health Insurance	2,499,758
Central Garage	192,810
Bond & Interest	3,832,790

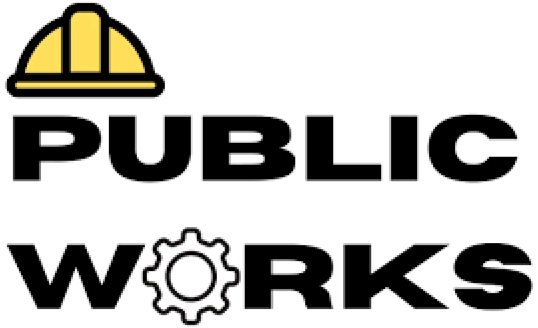
20 Budgeted Funds

Budgeted Fund –
Annual Budget submitted to the State of Kansas providing expenditure authority and authority to levy tax

General fund

Administration
City Commission
Agency Support
Public Transportation
City Manager
Media/Communications
Risk Management
Legal Services
Human Resources
Finance and Administration
Computery Technology
Community and Development Services

Public Safety
Municipal court
Police
Administration
Support
Detectives
Patrol
Fire
Administration
EMS
Suppression
Prevention



Public Works
Engineering
Street
Traffic
Flood Control

Parks & Recreation/Cultural
Parks
Parks Downtown/Landscape
Forestry
Neighborhood Centers
Field Maintenance
Cemetary
Building Maintenance
Animal Shelter
Recreation Administration
Fieldhouse
Aquatics
Athletics
Natural Resources
Recreation Programs
Special Populations
Camp Salina
Senior Programs
Special Events
Smoky Hill Museum

Sales tax capital fund

Debt
Fire HQ
Iron Ave Reconstruction
Centennial Road
N Ohio
TPEC
Downtown Streetscape
Fire Apparatus
River Renewal

Economic Development

Tax Stabilization

Capital Spending
Kenwood Cove Maintenance
Street Improvements
Parks Maintenance
Hike Bike Trails
Building & Facilities Impr
Vehicles & Equipment
CIP Planning

Sales tax economic development fund

3.9% of Special Sales Tax allocated to Economic Development Fund for project incentives

Economic Development
SCEDO
Salina Downtown, Inc.

Special revenue budgeted funds

Arts & Humanities Fund
Arts and Humanities
Smoky Hill River Festival

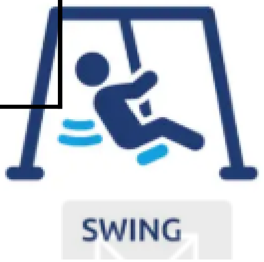
BID Fund
Business Improvement District #1

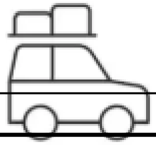
Special Parks Fund
Expended only for the purchase, establishment, maintenance or expansion of park and recreational services, programs and facilities

(Supported by Special Alcohol Tax)

Neighborhood Parks Fund
Collected from new residential building fees to be used for expenditures in the neighborhood from which funds were collected

$200/single family unit





Tourism Fund
Salina Chamber of Commerce
TPEC - Fund Operations/Debt
Facility Improvements

(Supported by Transient Guest Tax)

Special Alcohol
Expended only for the purchase, establishment, maintenance or expansion of services or programs whose principal purpose is alcoholism and drug abuse prevention and education, alcohol and drug detoxification, intervention in alcohol and drug abuse or treatment of persons who are alcoholics or drug abusers or are in danger of becoming alcoholics or drug abusers

(Supported by Special Alcohol Tax)

Tony's Pizza Event Center Fund - Operations

(Supported by Transient Guest Tax and transfer from GF)

Former Schilling AFB Environment Fund
Remediation at SAFB site

Special Gas Tax Fund
Construction, reconstruction, alteration, repair and maintenance of the streets and highways of such city and for the payment of bonds, and interest thereon,
Street
Vehicles and Equipment
Buildings and Facilities
Infrastructure Improvements

(Supported by Special Gax Tax)

Enterprise budgeted funds

To account for operations that are financed and operated in a manner similar to private business enterprises - where the intent of the governing body is that oods or services to the general public be financed primarily through user charges

Sanitation Fund
Sanitation Collections
Recycling Center

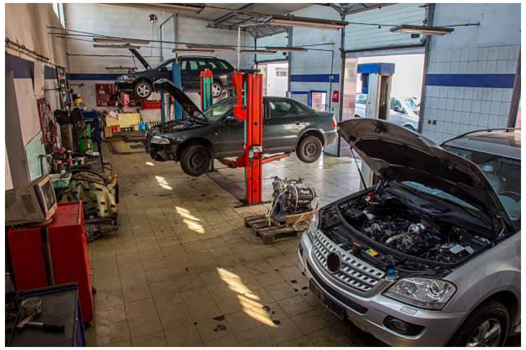
Golf Fund
Golf Course Operations

Water/Wastewater Fund
Water Cust. Accounting
Debt Services
Utilities Administration
Water Distribution
Water Plant
Wastewater Collection
Wastewater Plant
Capital Planning
Vehicles and Equipment
Buildings and Facilities
Infrastructure Improvements

Solid Waste Fund
Solid Waste - Landfill
Household Hazardous Waste
Vehicles and Equipment
Buildings and Facilities
Infrastructure Improvements

Internal service budgeted funds

To account for the financing of goods or services provided by one department or agency to other departments or agencies of the governmental unit, or to other governmental units, on a cost-reimbursement basis



Health Insurance
Partially Self insured Health, Dental, Prescription

Workers Compensation Fund
Partially Self insured workers' compensation

Central Garage
Centralized Vehicle repair shop
City of Salina
Saline County
Housing Authority
Building Authority
Salina Public Library
TPEC
Senior Services

Non-budgeted funds

Reserve Funds	12/31/25 Preliminary Fund Balance
Water Capital Reserve	8,595,095
EPA Reserve	118,303
Post Closure Reserve	1,037,718
Solid Waste Capital Reserve	5,717,635
Kenwood Cove Reserve	193,932
Parks Maintenance Reserve	756,656
Fleet Management Reserve	38,006
Streets Maintenance Reserve	366,528
Buildings & Facilities Reserve	1,312,236
Vehicles & Equipment Capital Reserve	958,564

Reserve funds used for capital purchases and unexpected costs

Donation Funds	12/31/25 Preliminary Fund Balance
Park Donations	45,096
FD Tribute	3,691
Animal Shelter Donations	16,330
Golf Donations	-
PD Donations	30,684

Other Special Revenue Funds	12/31/25 Preliminary Fund Balance
Home Asst	23,563
PDFedFor	99
DTFLocForf	(20,822)
DTFReserve	68,156
Special Law Enformatne	82
911 Fund	797,609
Federal Grants	(290,191)
ARP Rural	13,174,849
CARE	26,141
Comm Dev	186,307
BJAPD	3,479
State Grants	(1,617,244)
Private Grants	8,754
Tricen	2
War Mem	1,372
Fire Ins	4,137
Bail Bond	1,135
Cem End	541,153
Maus End	2,309

Fund Descriptions

CITY OF SALINA, KANSAS

COMBINING STATEMENTS - NONMAJOR FUNDS

NONMAJOR SPECIAL REVENUE FUNDS

Special revenue funds are used to account for specific revenues that are legally restricted to expenditure for particular purposes.

Bicentennial center fund - To account for the activities of the City's convention center.

Business improvement district fund - State law allows businesses within an area to voluntarily establish an improvement district. This fund is used to account for the assessments made on the District. All revenues are to be used within the Business Improvement District.

Neighborhood park fund - To account for fees collected from new residential building projects in Salina. Expenditures are for acquisition or development of neighborhood parks in the growing areas of the community.

Special parks and recreation fund - To account for liquor tax revenues, which must be used for park maintenance and improvements.

Special alcohol fund - To account for liquor tax revenues, which must be used for programs, which address prevention, education or intervention for drug and alcohol abuse.

Community development revolving fund - To account for funds, which may be loaned for housing and economic development, purposes, to later be repaid and reused on a revolving basis.

Sales tax economic development fund - To account for 2.34% of the .75 cent sales tax designated for economic Development purposes.

Downtown TIF District #1 fund - To account for revenues and expenditures related to the Tax Increment Financing District that was formed as part of the Downtown Revitalization Project.

South 9th CID fund - To account for incremental sales tax revenues received and disbursed to the developers as part of the Community Improvement District formed in 2015.

Downtown CID fund - To account for incremental sales tax revenues received and disbursed to the developers as part of the Community Improvement District formed in 2017.

Alley CID fund - To account for incremental sales tax revenues received and disbursed to the developers as part of the Community Improvement District formed in 2016.

Downtown Hotel CID fund - To account for incremental sales tax revenues received and disbursed to the developers as part of the Community Improvement District formed in 2017.

North 9th CID fund - To account for incremental sales tax revenues received and disbursed to the developers as part of the Community Improvement District formed in 2021.

STAR Bonds Subproject fund - To track disbursements and reimbursements associated with the Stiefel Theatre's STAR Bond

State Grants fund - To account for grant revenue and expenditures received from the State of Kansas.

911 communications fund - To account for transitioning the receipt and administration of 911 fees to the City from the Kansas Department of Revenue and Saline County, as the City is now the public answering point. Monies will be used to pay for 911 related services.

Kenwood cove capital fund - To account for the Special Sales Tax proceeds to be used to provide for long-term capital maintenance activity at the facility.

Special law enforcement fund - To account for revenues received from the sale of forfeited assets acquired during drug enforcement activities. Expenses are limited to capital items to be used for further drug enforcement activities.

Police grants fund - To account for revenues from grants, which are to be used for special police activities, including the D.A.R.E. program

CITY OF SALINA, KANSAS

COMBINING STATEMENTS - NONMAJOR FUNDS

NONMAJOR SPECIAL REVENUE FUNDS - CONTINUED

Federal grants fund - To account for grants received from the federal government to be used to monitor and mediate fair housing complaints.

D.A.R.E. donations fund - To account for donations to the D.A.R.E. program.

War memorial maintenance fund - To account for monies to be used for maintenance of the local war memorial.

Arts & humanities fund - To account for revenues and expenses associated with arts and humanities activities.

Special assessments escrow fund - To account for property owners' prepayment on outstanding special assessments.

Court bond and restitution fund - To account for bonds and restitution remitted to the court and awaiting court orders for distribution.

Police investigation account fund - To account for monies held by the police department for use in investigations.

Citizenship fund - To account for donations received and used for the citizenship fund.

DTF local fund - To account for revenues and expenditures related to the sale of assets acquired during drug enforcement activities as they relate to local cases. Expenses are limited to equipment and training for the Drug Task Force.

DTF reserve fund - To account for revenues and expenditures related to the sale of assets acquired during drug enforcement activities as they related to federal cases placed in a reserve for future use.

Beechcraft remediation settlement fund - To account for revenues and expenditures related to the bankruptcy of Beechcraft and the former Schilling Airforce Base remediation case.

Bail bond escrow fund - To account for funds being held in escrow for bonds issued by Municipal Court.

Federal CARE grant fund - To account for revenue and expenses associated with the CARE Grant.

Police Department federal forfeiture funds - To account for revenue and expenses associated with federal Equitable Sharing Program funds.

Homeowners' assistance fund - To receive donations and/or other funds to assist low and moderate income persons in improving their homes.

Private grants fund - To account for revenues and expenditures related to grants received from private entities with specific purposes.

Animal shelter donations fund - To accumulate donations and account for expenses to benefit the animal shelter.

NONMAJOR PERMANENT FUNDS

Permanent funds are used to report resources that are legally restricted to the extent that only earnings, not principal, may be used for purposes that support the reporting government's programs.

Cemetery endowment fund - To account for amounts expended for perpetual care of the City cemetery. Interest earnings are used for cemetery maintenance.

Mausoleum endowment fund - To account for amounts charged for perpetual care of the City mausoleum. Interest earnings are used for mausoleum maintenance.

Tricentennial commission fund - To account for donations to be used to celebrate the nation's tricentennial in the year 2076.

Resources / Revenues

- Resources:
  - Fund Balances
  - Taxes, Rates & Fees
  - Natural Year over Year Growth
  - Increases in Taxes, Rates & Fees
  - Transfers from other agencies/funds

Expectations / Expenditures

- On-Going vs One-Time
- Consistent vs Unpredictable
- Required vs Discretionary

Revenue Review

- ❑ Current resources and anticipated future revenues significantly dictate what expectations can be reasonably set and met.

- ❑ The type of resource (<u>one-time vs recurring</u>) further dictates what expectations can be supported. (i.e. fund balances cannot support a new recurring expense)

- ❑ Many sources of funds are <u>restricted</u> to a dedicated purpose.

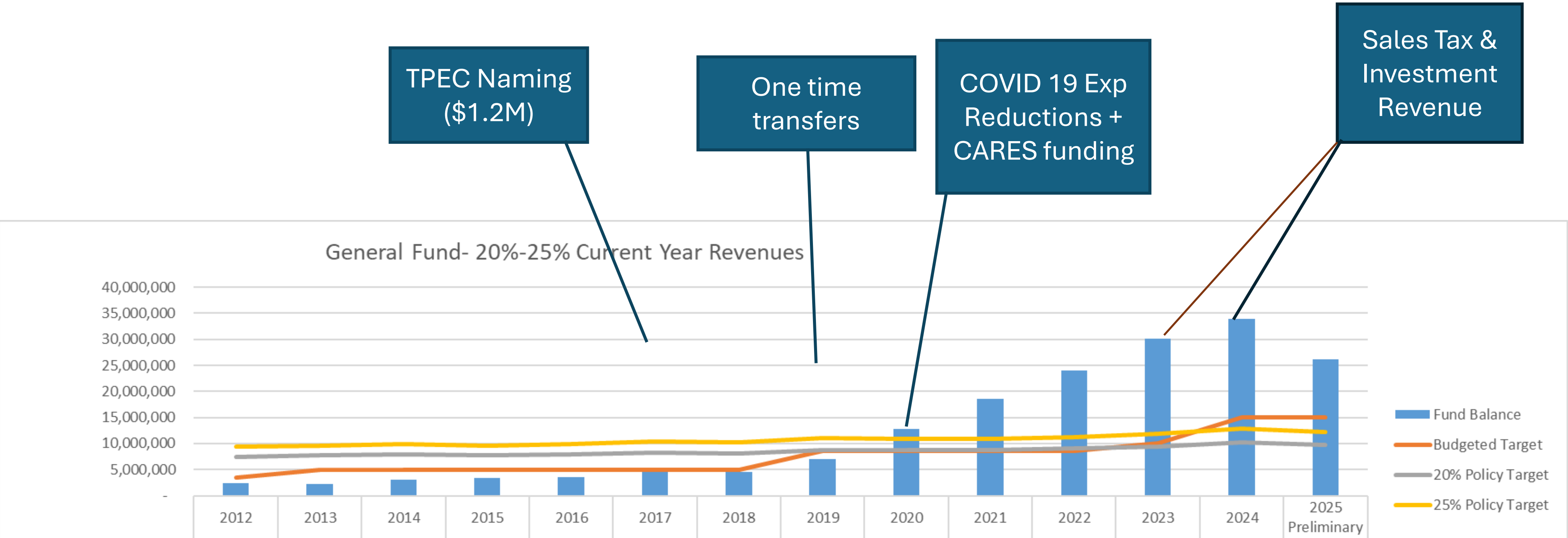
- ❑ Over the long term, one-time windfalls, rate increases, fund transfers and other budgetary measures have sustained the General Fund. In recent years, Sales tax and interest revenue collection increases have helped build fund balance.

- ❑ While recent performance and one-time influxes of revenue have bolstered the General Fund, historically the underlying performance of the General Fund has been very flat and unable to support growth in expenses and new initiatives.

- ❑ Establishing a baseline understanding of the City’s finances and trends is a vital part of the strategic planning process in order to inform decisions about goals and new initiatives.

Fund balances

Health Ins Suspension	$ 625,352
Transfers from Sales Tax	$1,408,000

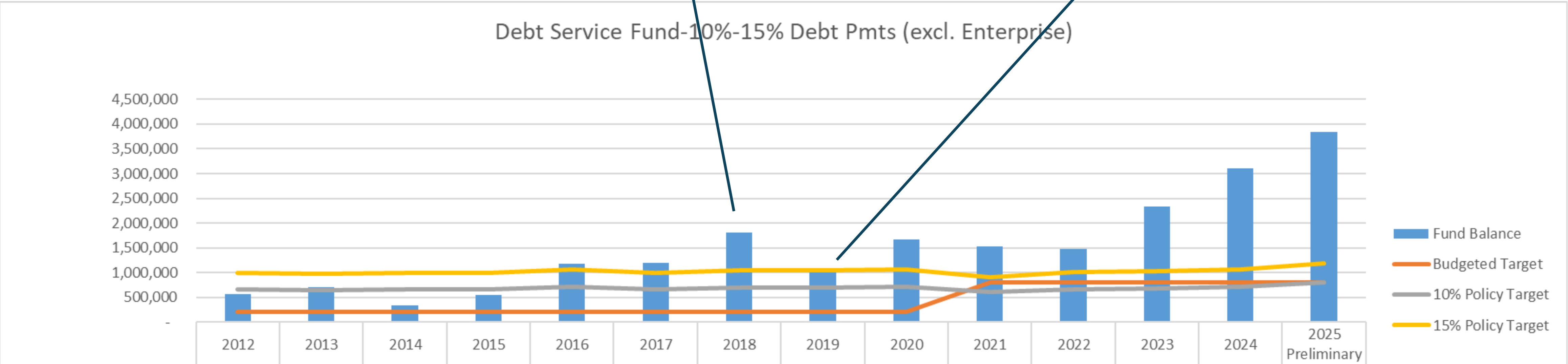


	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025 Preliminary
Fund Balance	2,372,923	2,228,397	2,988,547	3,337,096	3,514,903	5,258,421	4,615,726	7,019,276	12,735,264	18,518,328	23,984,081	30,122,578	33,925,071	26,085,161
Budgeted Target	3,400,000	5,000,000	5,000,000	5,000,000	5,000,000	5,000,000	5,000,000	8,500,000	8,500,000	8,500,000	8,500,000	10,000,000	15,000,000	15,000,000
20% Policy Target	7,487,786	7,700,494	7,865,245	7,713,575	7,938,026	8,282,710	8,158,564	8,790,725	8,705,208	8,736,854	9,012,908	9,475,398	10,248,834	9,761,973
25% Policy Target	9,359,733	9,625,618	9,831,556	9,641,969	9,922,533	10,353,387	10,198,205	10,988,407	10,881,510	10,921,067	11,266,135	11,844,248	12,811,043	12,202,466

Target range established in 2025 Financial Policy Update

Prior period adjustment from Solid Waste Fund

One time transfers to General Fund that would have gone to Debt Fund



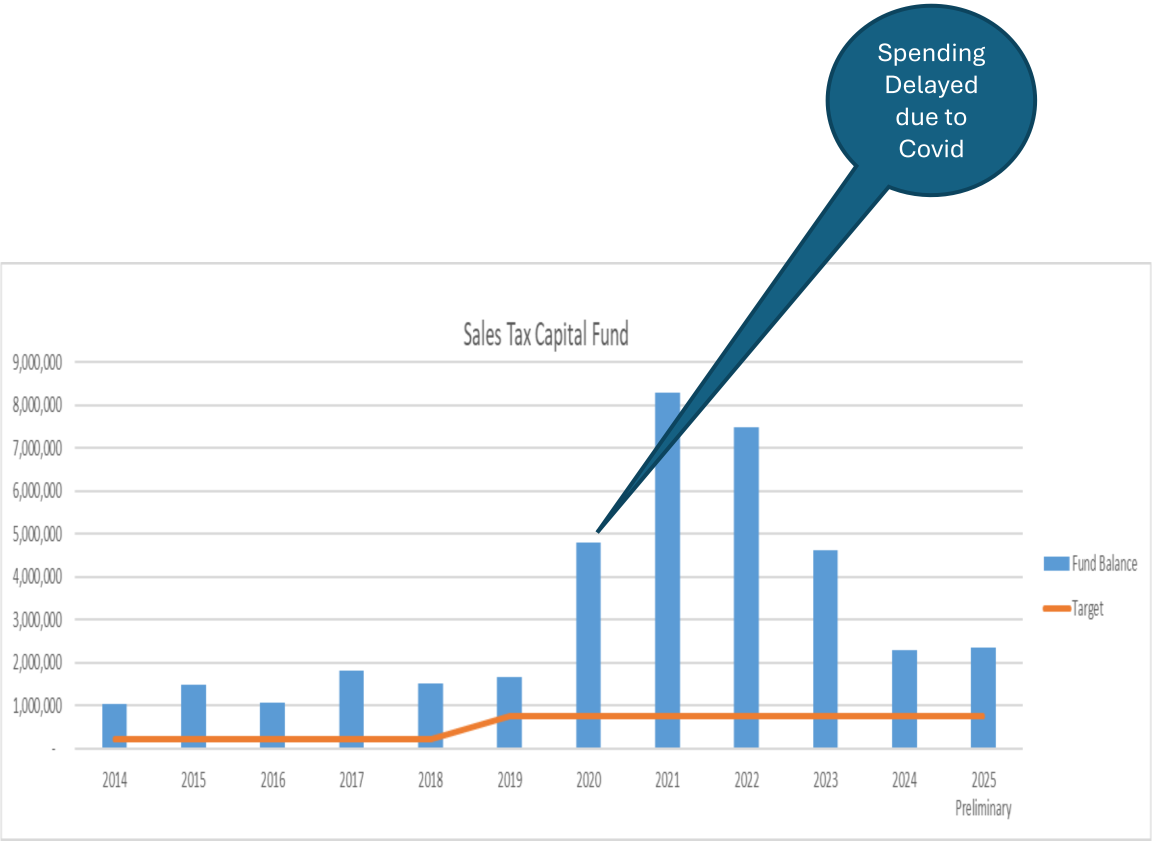
	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025 Preliminary
Fund Balance	572,795	698,146	344,672	540,861	1,184,289	1,195,141	1,801,968	1,089,324	1,665,600	1,530,232	1,481,543	2,333,591	3,102,486	3,832,790
Budgeted Target	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	800,000	800,000	800,000	800,000	800,000
10% Policy Target	660,609	645,798	660,942	662,892	706,926	666,574	695,512	694,985	708,278	602,170	670,100	681,030	708,499	794,332
15% Policy Target	990,914	968,697	991,413	994,338	1,060,389	999,862	1,043,268	1,042,477	1,062,417	903,255	1,005,150	1,021,544	1,062,748	1,191,498

Target range established in 2025 Financial Policy Update

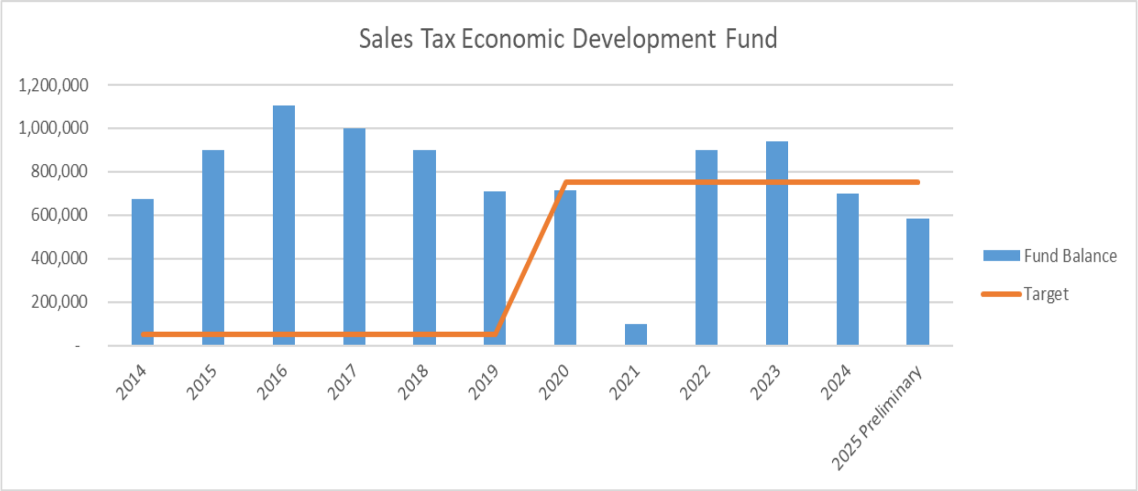
Uses of Fund Balance

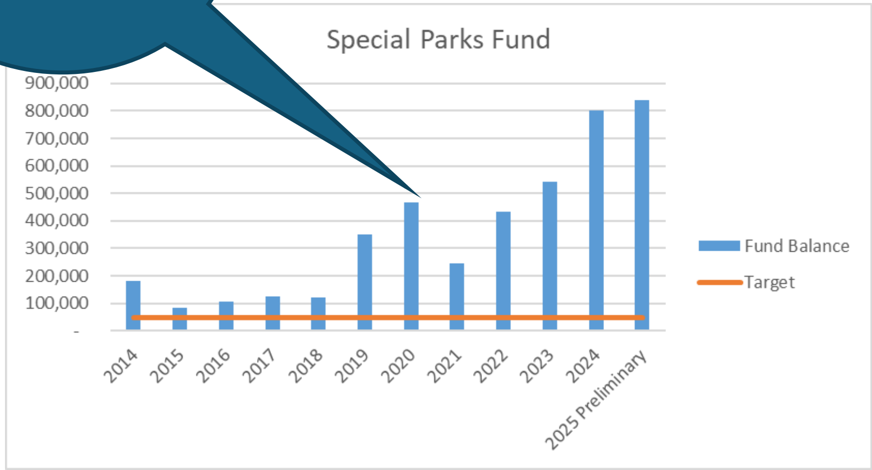
anticipation of large projects in near future

offset funding in debt financed projects as they are closed

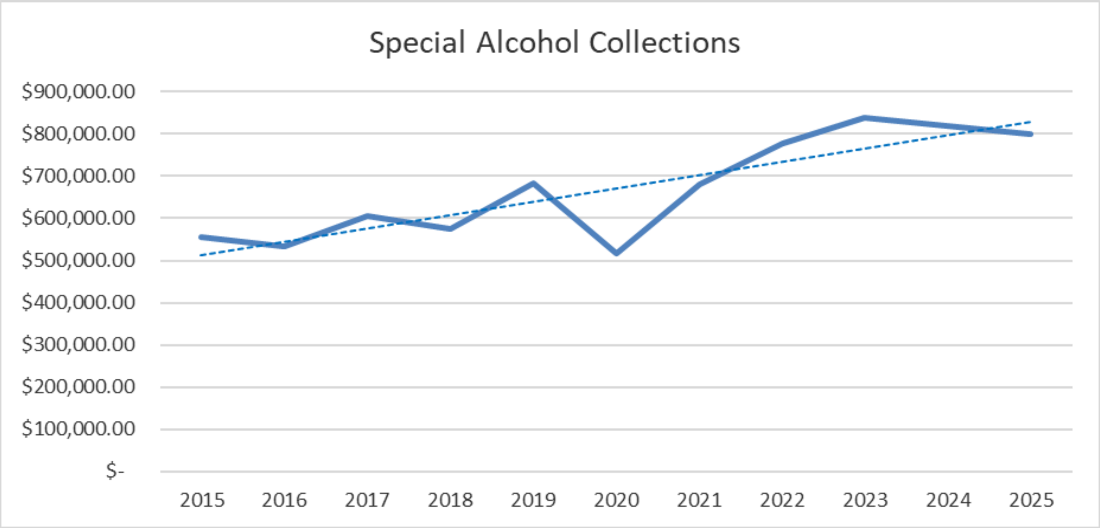


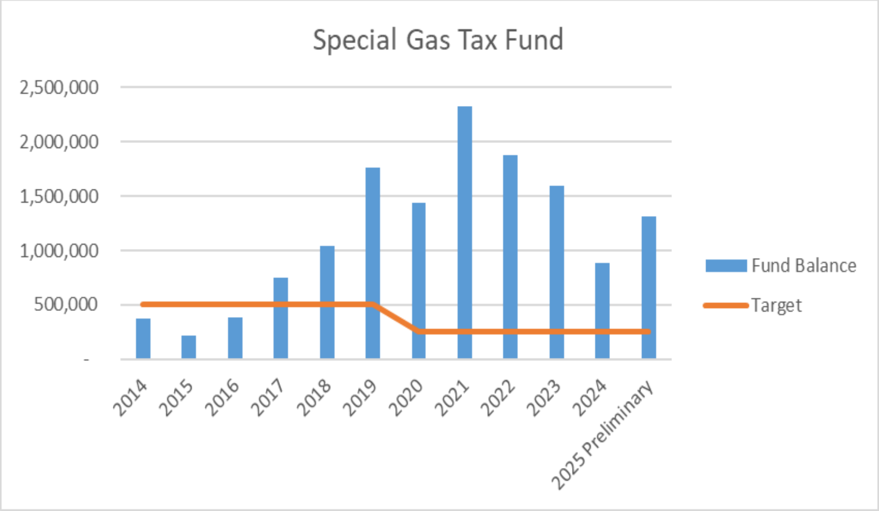
See Sales Tax Capital Fund Section

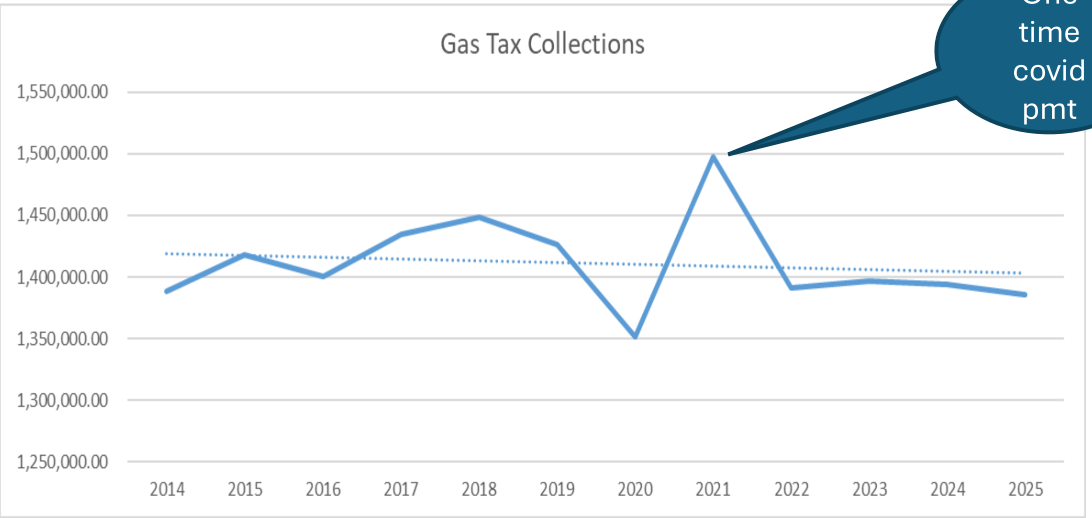


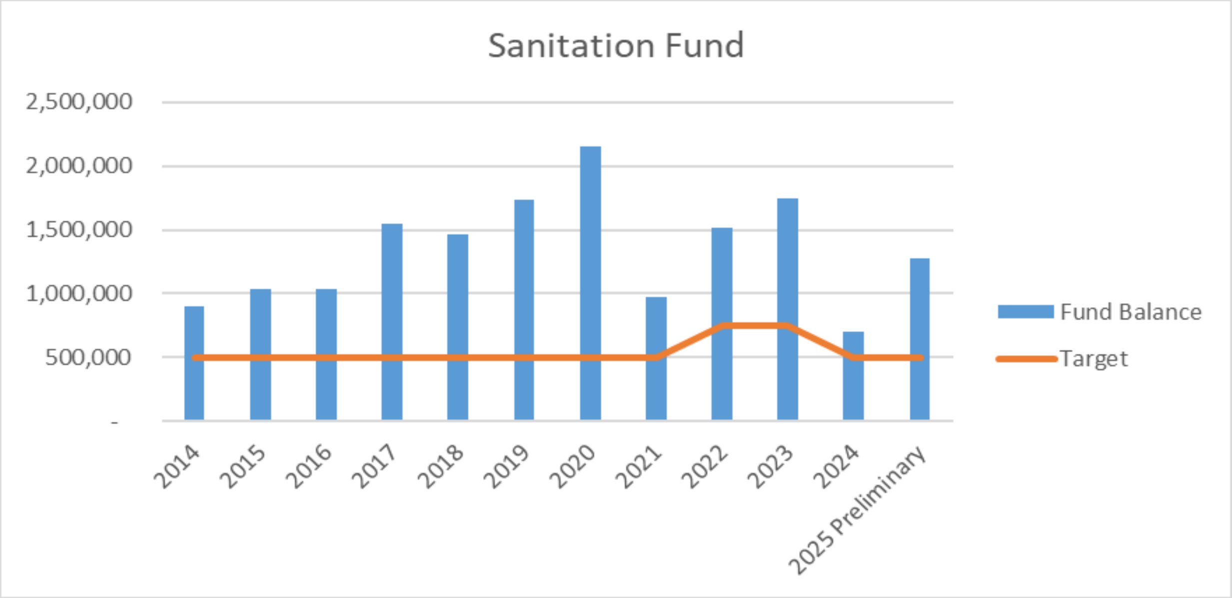


2021 budgeted $251K on equipment replacement

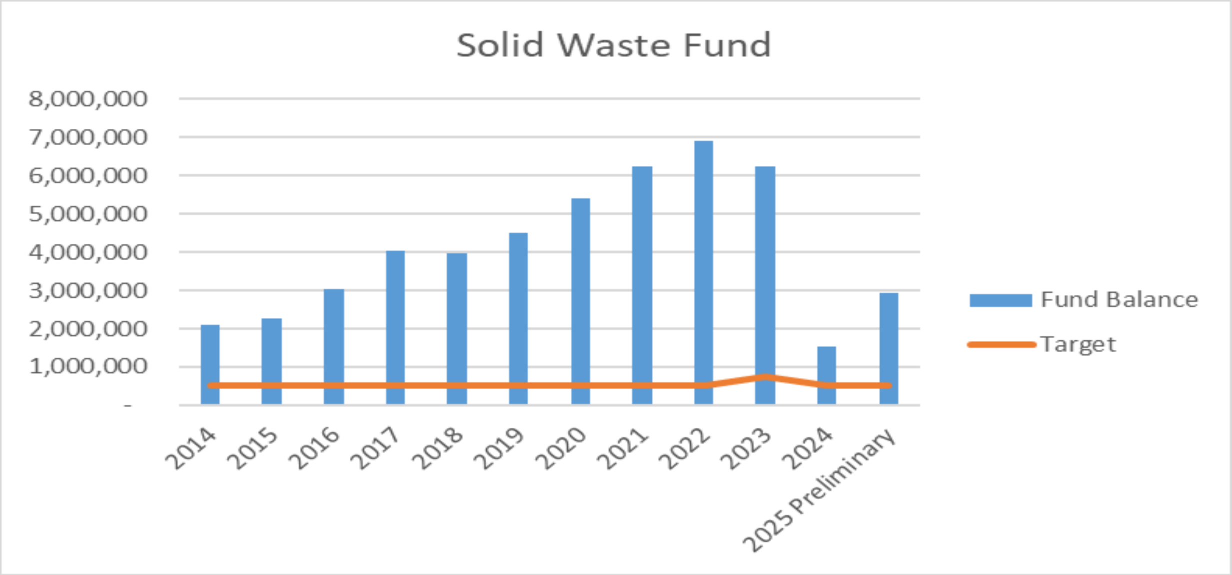








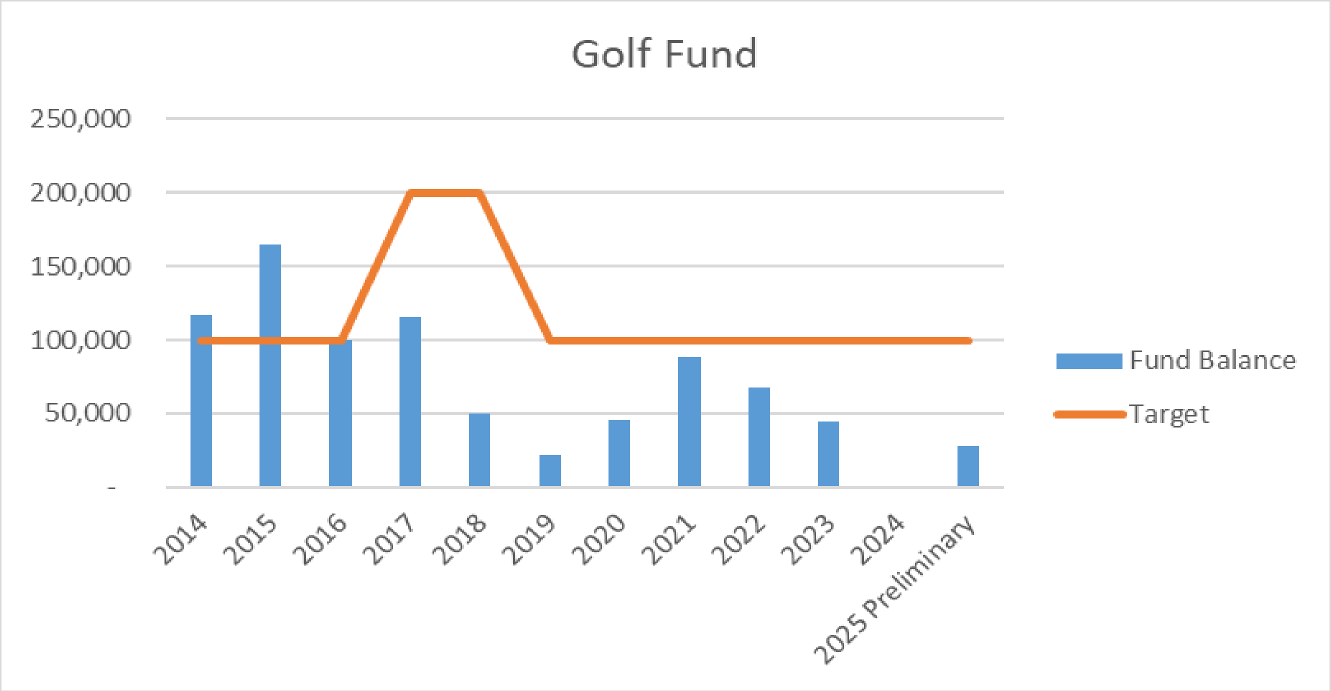
2021 Cash purchase of carts $1,136,400
2022 Debt payment for Automated Trucks begins
Sanitation Fund does not currently have a capital reserve fund



2024 One time transfer of $5M to Capital Reserve Fund

Solid Waste Capital Reserve Fund Balance History

2020	2021	2022	2023	2024	2025
1,736,213.08	1,736,213.08	1,736,213.08	1,736,213.08	6,736,213.08	5,717,634.79



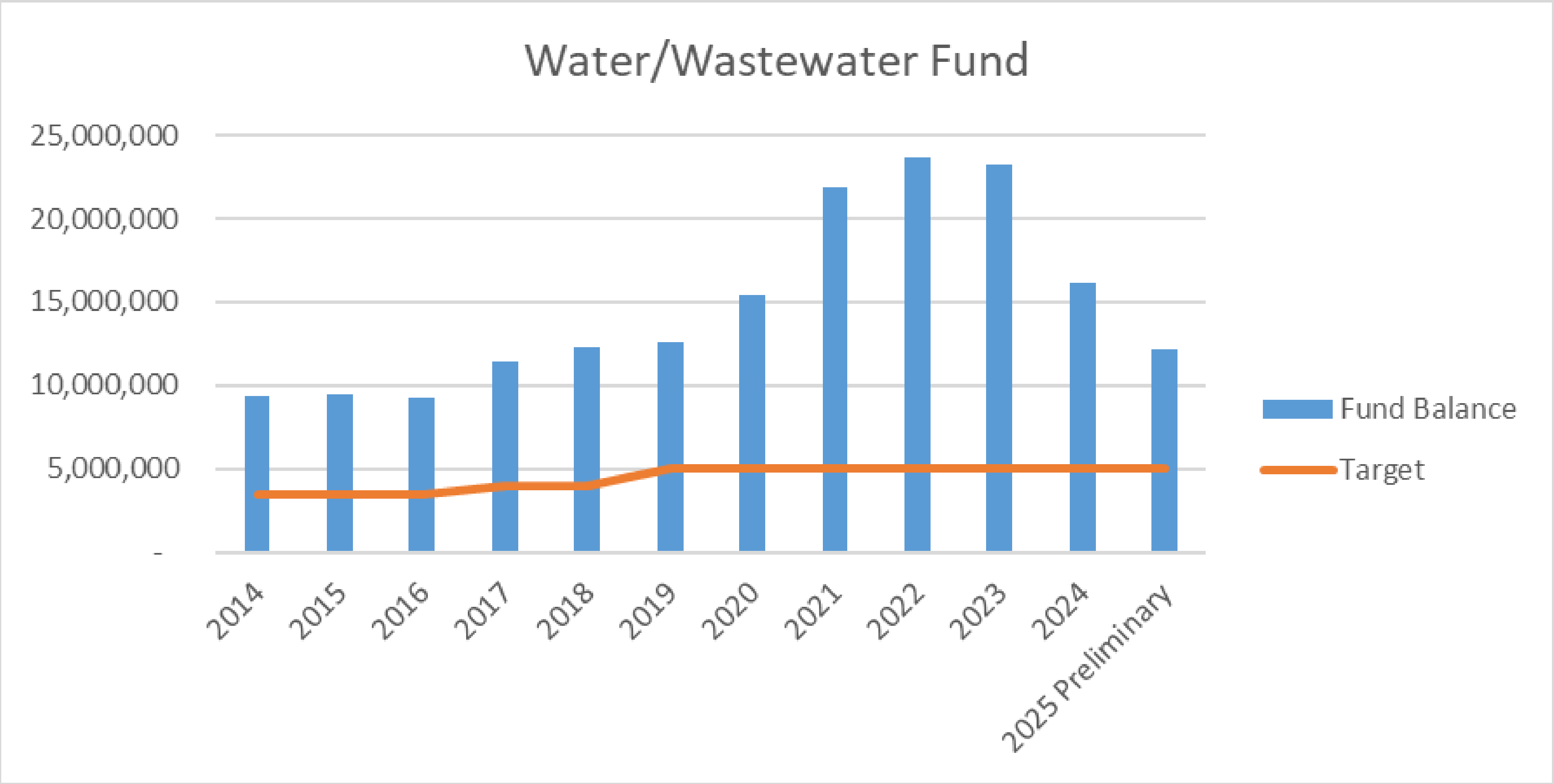
Target set annually
Debt for large projects paid by Property Tax
Replacement of Equipment paid from City Sales Tax

Transfers from General Fund required to maintain positive fund balance

Budget Year	Transfer Amount
2020	$100,000
2023	10,000
2024	65,000
2025	50,000
Total over last 6 years	$225,000

Water/wastewater fund

Review of Target Fund Balance – Rate study goal is 180 days of reserve



Increasing fund balance in anticipation of Water Plant, Wastewater Plant and Groundwater Remediation

Debt Supported Projects				
Project	Year	Source of Funding	Total Cost	Annual Cost
Refunding prior debt	2016-2031	Rates	2,200,000	230,000
Meter Replacement	2012-2031	Rates	16,120,000	1,040,000
Waterline Improvements	2010-2040	Rates	20,000,000	1,270,000
South Water Plant	2020-2039	Rates	32,000,000	1,990,000
Markley/Magnolia WW	2020-203	Rates	1,200,000	100,000
Wastewater Plant	2023-2042	Rates	41,500,000	2,370,000
Overlook Estates Waterline	2027-2046	Rates	1,600,000	130,000
Airport Water Main	2028-2047	Rates	5,200,000	420,000
Wastewater Plant Equipment	2030-2049	Rates	8,000,000	650,000
Downtown Water Plant Upgrade	2030-2049	Rates	10,000,000	805,000
Groundwater Remediation	2032-2041	Rates	5,000,000	370,000
			$ 142,820,000	$ 9,375,000

2021 added $2,000,000 annual debt payment for South Water Plant
2023 added $2,000,000 annual debt payment for Wastewater Treatment Plant

Annual System Enhancements

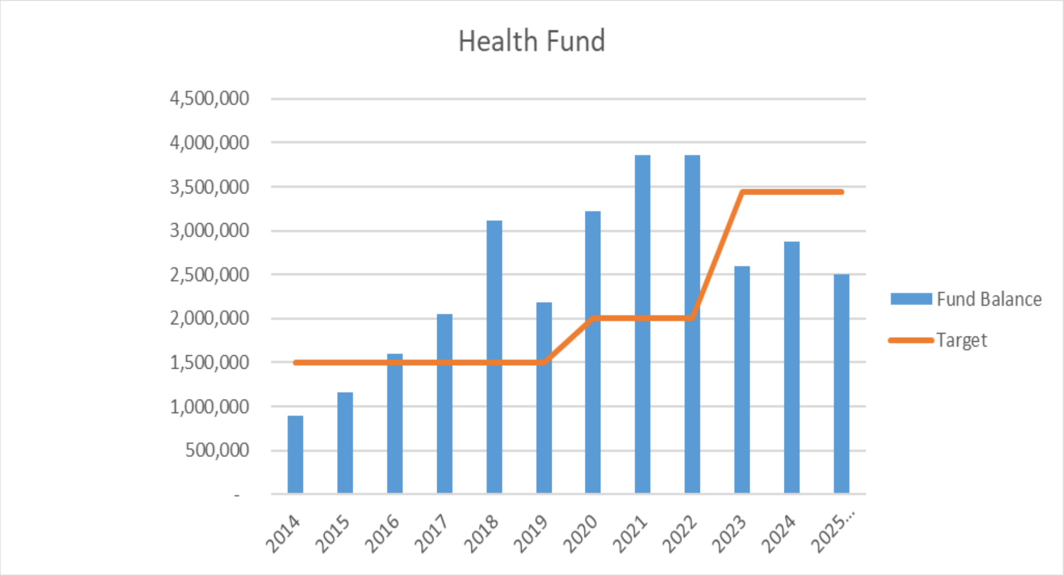
Water Main Replacement (4th St River Crossing to Iron Ave)	$	330,000.00
Replace Truck #610 Water Main Repair	$	200,000.00
Replace CO2 Feeders at DT WTP in Filter Bldg	$	100,000.00
Purchase River Pump Replacement	$	80,000.00
Replace check valves at WW Lift Station #2	$	70,000.00
Install LED Lighting at DT WTP	$	95,000.00
Purchase and install pumps and upgrade electrical at 3 Wells	$	360,000.00
Pump Station #4 and Gravity Sewer	$	300,000.00
Paint & Field Insp of Water Towers: Key Acres, Burma	$	465,000.00
TOTAL WATER/WASTEWATER SUBTOTAL:	$	2,000,000

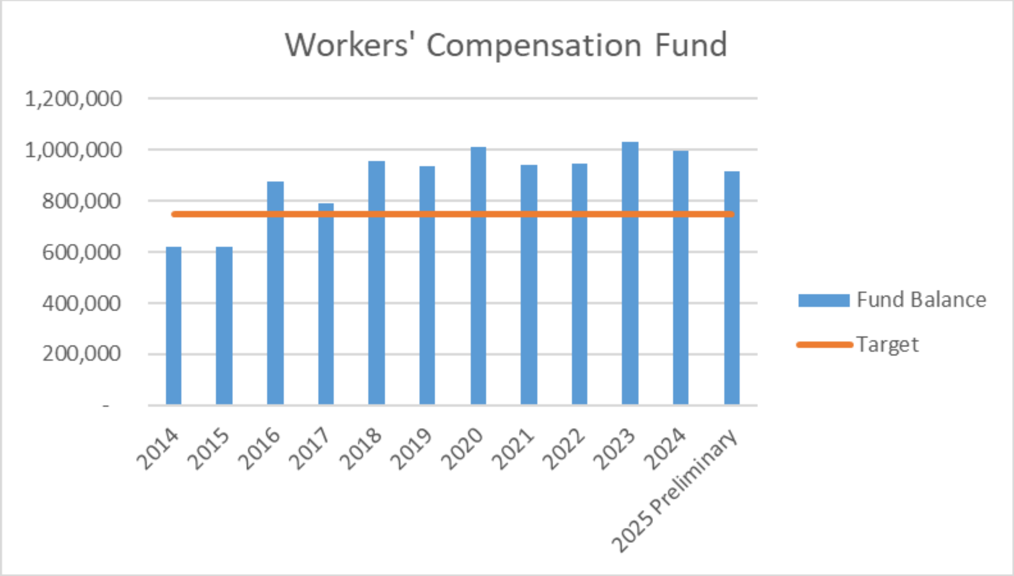
WATER/WASTEWATER FUND

City of Salina Water and Wastewater Fund		2023 Actual	Annual % change, 2027-20	2024 Actual	2025 Actual	2026 Budget	2027 Budget	2028 Projection	2029 Projection	2030 Projection
Administration (50% Water/50% Sewer)	**3708100**									
Total		$3,875,460		$4,017,535	$4,309,337	$4,629,125	$5,011,536	$5,085,798	$5,163,046	$5,243,404
Customer Accounting (50% Water/50% Sewer)	3703100									
Total		$1,835,258		$1,746,001	$1,509,365	$1,698,993	$1,657,664	$1,710,181	$1,764,450	$1,820,532
Water Distribution (100% Water)	3708200									
Total		$2,207,025		$2,163,044	$2,409,494	$2,708,297	$2,726,438	$2,821,020	$2,919,024	$3,020,578
Water Treatment (100% Water)	3708250									
Total		$3,570,717		$3,597,478	$3,883,021	$4,133,749	$4,115,727	$4,248,838	$4,386,445	$4,528,703
South Water Plant (100% Water)										
Total		$372,927		$578,718	$667,037	$647,200	$647,200	$665,916	$685,186	$705,028
Debt Service and Capital Reserve Interfund Transfers Exp										
WW Transfer to Capital Reserve (Fund 735)		$0	$0			$0	$0	$0	$0	$0
Transfer to Cap Res for Watermains		$0		$0	$2,000,000	$1,000,000	$2,000,000	$2,000,000	$2,000,000	$2,000,000
W Transfer to Capital Project Reserve (Fund 73!	Contingency	$250,000	$0	$1,750,000	$250,000	$0	$0	$0	$0	$0
Capital Reserves Total		$250,000	$0	$1,750,000	$2,250,000	$1,000,000	$2,000,000	$2,000,000	$2,000,000	$2,000,000
Debt Service, Current Issues										
2010-B Refunding		$0								
2016-B SAA Utility/Fire		$269,414		$270,039	$250,938	$228,057	$208,454	$213,720	$213,454	$161,694
2019-B (2011-B Meter Project refunding)		$1,038,850		$1,038,850	$1,039,250	$1,038,900	$1,037,800	$1,040,950	$1,043,200	$1,012,752
2010-A GO (refinance 2002A)					$0					
2011-A Airport Water Improvements					$0					
2020 B Refunding 2010 B		-			$0					
2020 B Refunding 2841		259,312.50		$258,913	$258,363	$257,663	$256,813	$260,813	$259,513	$258,063
KPWSLF 2841, Waterlines $4,250,000					$0					
KPWSLF 2629, Waterlines$4M + other $8,562,910		$501,230		$501,230	$501,230	$501,230	$501,230	$501,230	$501,230	$501,230
KPWSLF 2917, Water $32 mil south wellfield		$1,987,048		$1,987,048	$1,987,048	$1,987,048	$1,987,048	$1,987,048	$1,987,048	$1,987,048
KPWSLF 2957, Waterlines $4,250,000		$267,058		$267,058	$267,058	$267,058	$267,058	$267,058	$267,058	$267,058
KPWSLF 2050 Markley-Magnolia ~~$2,250,00~~ 1,400,000 (2022		$98,792		$98,792	$98,792	$98,792	$98,792	$98,792	$98,792	$98,792
KPWSLF 2997 Waterlines $4,250,000		$245,086		$245,088	$245,086	$245,086	$245,086	$245,086	$245,086	$245,086
KPWSLF 2049 Wastewater Treatement Plant 41.5M		$2,079,417		$2,365,137	$2,365,137	$2,365,137	$2,365,137	$2,365,137	$2,365,137	$2,365,137
Addtl transfer to balance				$18,558	$37,811		$32,584			
Total Current P&I	3703250	$6,699,510		$7,050,711	$7,050,711	$6,988,970	$7,000,000	$6,979,832	$6,980,516	$6,896,858

WATER/WASTEWATER FUND

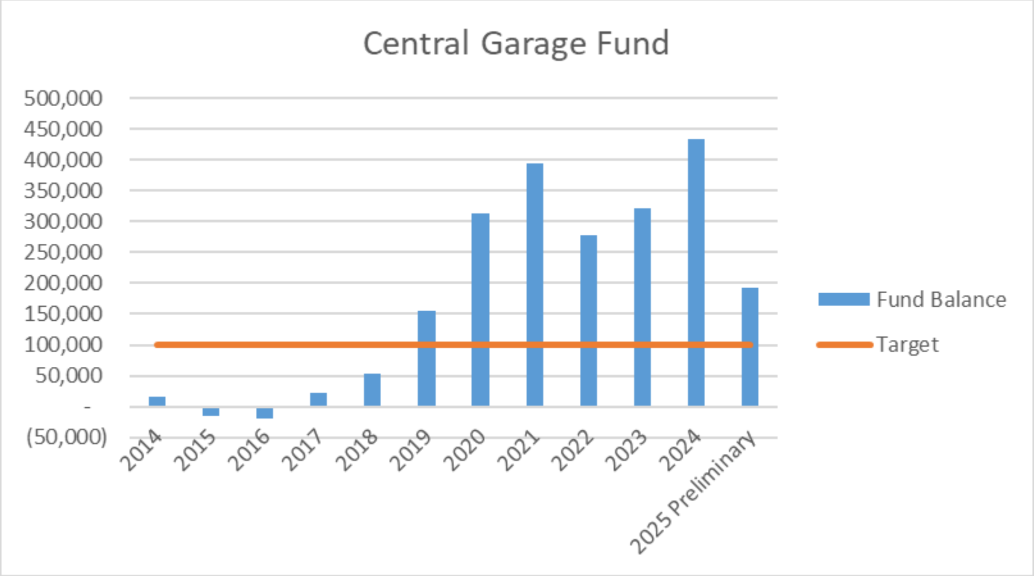
City of Salina Water and Wastewater Fund		2023 Actual	Annual % change, 2027-20	2024 Actual	2025 Actual	2026 Budget	2027 Budget	2028 Projection	2029 Projection	2030 Projection
Future Issues:										
Overlook Estates Waterline $1.6M							$0	$130,000	$130,000	$130,000
Airport Watermain Repl $5.2M								$420,000	$420,000	$420,000
Wastewater Treatment Plant Equipment Upgrades ($8M)							-	650,000	650,000	650,000
Groundwater Remediation $5m 20 yrs		$0				$0	$0	$0	$0	$0
Downtown Plant Upgrades $10M 20 yrs										$805,000
Total Future Issues		$0		$0		$0	$0	$1,070,000	$1,070,000	$1,875,000
Total P&I		$6,699,512			$7,050,711	$6,988,970	$7,000,000	$8,049,832	$8,050,516	$8,771,858
Water P&I		$4,298,415.05		$4,451,765.00	$4,461,313.88	$4,422,042.71	$4,431,844.83	$4,409,045.81	$4,409,863.02	$4,352,084.94
Wastewater P&I		$2,312,915.99		$2,598,947.64	$2,589,397.18	$2,577,957.01	$2,568,155.13	$2,570,788.11	$2,570,655.32	$2,544,775.24
					$0					
9220 - Transfers-Interfund	3703250									
Cash Capital Outlay from operating										
Other Equipment	3709200	$1,200	0%		$223,299	$500,000	$500,000	$500,000	$500,000	$500,000
Vehicles and Equipment	3709300	$211,122	0%	$703,474	$0	$70,000	$70,000	$70,000	$70,000	$70,000
Buildings	3709500	$50,392	0%		$0	$0	$0	$0	$0	$0
System Enhancements/Waterline Replacement	3703150	$2,621,627	0%	$1,672,627	$494,874	$2,000,000	$2,000,000	$2,000,000	$2,000,000	$2,000,000
		$0	0%			$0	$0	$0	$0	$0
						$0	$0	$0	$0	$0
Waterline Replacement			0%			$0	$0	$0	$0	$0
Computers and Technology			0%			$0	$0	$0	$0	$0
Water Distribution Reconstruction						$0	$0	$0	$0	$0
Wastewater Plant Equipment Replacement										
Total Cash Capital Outlay		$2,884,341		$2,376,101	$718,173	$2,570,000	$2,570,000	$2,570,000	$2,570,000	$2,570,000
Wastewater Treatment	**3708350**									
Total		$1,846,158		$2,258,327	$2,312,402	$2,278,419	$2,093,487	$2,163,153	$2,235,289	$2,309,985
Wastewater Collection	**3708300**									
Total		$1,370,189		$1,527,100	$1,654,025	$1,757,545	$1,864,819	$1,928,865	$1,995,251	$2,064,065
		$2,796,847								
		$4,972,542								
Total Water Expense		$14,996,613.41	$0	$16,610,823.24	$16,939,303.11	$17,360,347.56	$18,540,810.03	$18,827,809.60	$19,149,266.38	$19,423,361.48
Total Wastewater Expense		$9,826,792	$0	$10,454,193	$9,824,262	$11,062,980	$11,146,061	$11,345,796	$11,549,943	$11,735,793
Total Fund Expense		**$24,911,584**	**$0**	**$27,065,014**	**$26,763,565**	**$28,423,328**	**$29,686,871**	**$30,173,606**	**$30,699,210**	**$31,159,154**
		$26,099,334		8.64%	2.55%	5.0%	4.4%	1.6%	1.7%	1.5%
Revenues										
Water use Charges	4235	$11,576,394		$11,116,041	$11,865,440	$11,954,817	$12,602,558	$13,282,686	$13,996,820	$14,746,661
Excess Use Charges		$650,000		$999,847	$740,301	$1,000,000	$1,000,000	$1,000,000	$1,000,000	$1,000,000
Wastewater Use Charges	4280	$9,886,747		$9,449,118	$9,882,149	$10,925,408	$11,520,991	$12,149,855	$12,813,913	$13,515,189
Miscellaneous		$286,855		$553,519	$343,771	$59,200	$57,200	$59,200	$59,200	$59,200
Total Revenues		**$22,399,996**		**$22,118,525**	**$22,831,661**	**$23,939,425**	**$25,180,749**	**$26,491,741**	**$27,869,933**	**$29,321,050**
Net Income(Loss)		**-$2,511,588**		**-$4,946,489**	**-$3,931,904**	**-$4,483,903**	**-$4,506,122**	**-$3,681,864**	**-$2,829,277**	**-$1,838,104**
		$760,846				4.2%	5.2%	5.2%	5.2%	5.2%
Beginning Fund Balance Jan. 1 (Fund 370 Only)		$23,604,957		$21,098,699	$16,150,948	$11,806,935	$7,323,032	$2,816,910	-$864,954	-$3,694,231
Ending Fund Balance December 31		**$21,098,699**		**$16,150,948**	**$12,120,137**	**$7,323,032**	**$2,816,910**	**-$864,954**	**-$3,694,231**	**-$5,532,335**



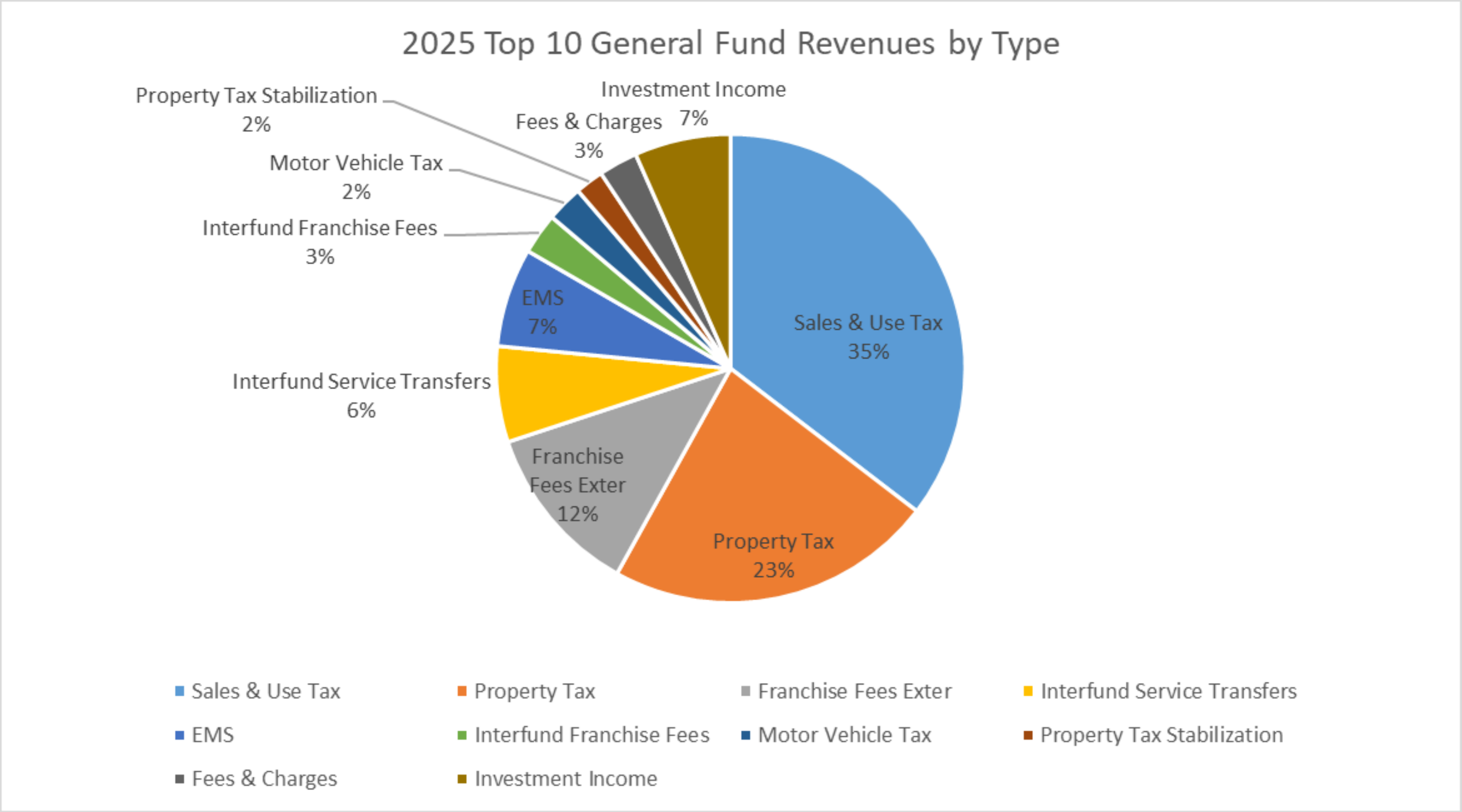


Fund Management Policy implemented 2021

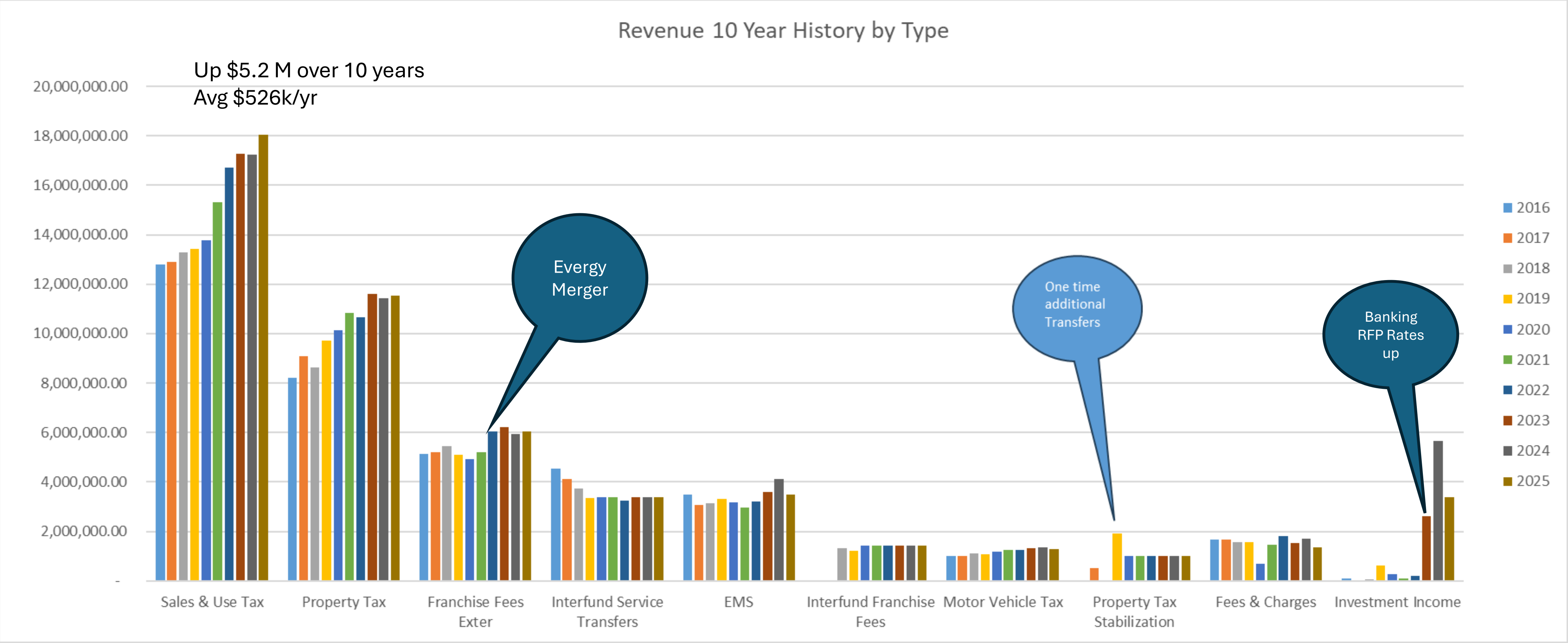
Fund Management Policy adopted 2022
Annual adjustment to premiums to utilize excess fund balance



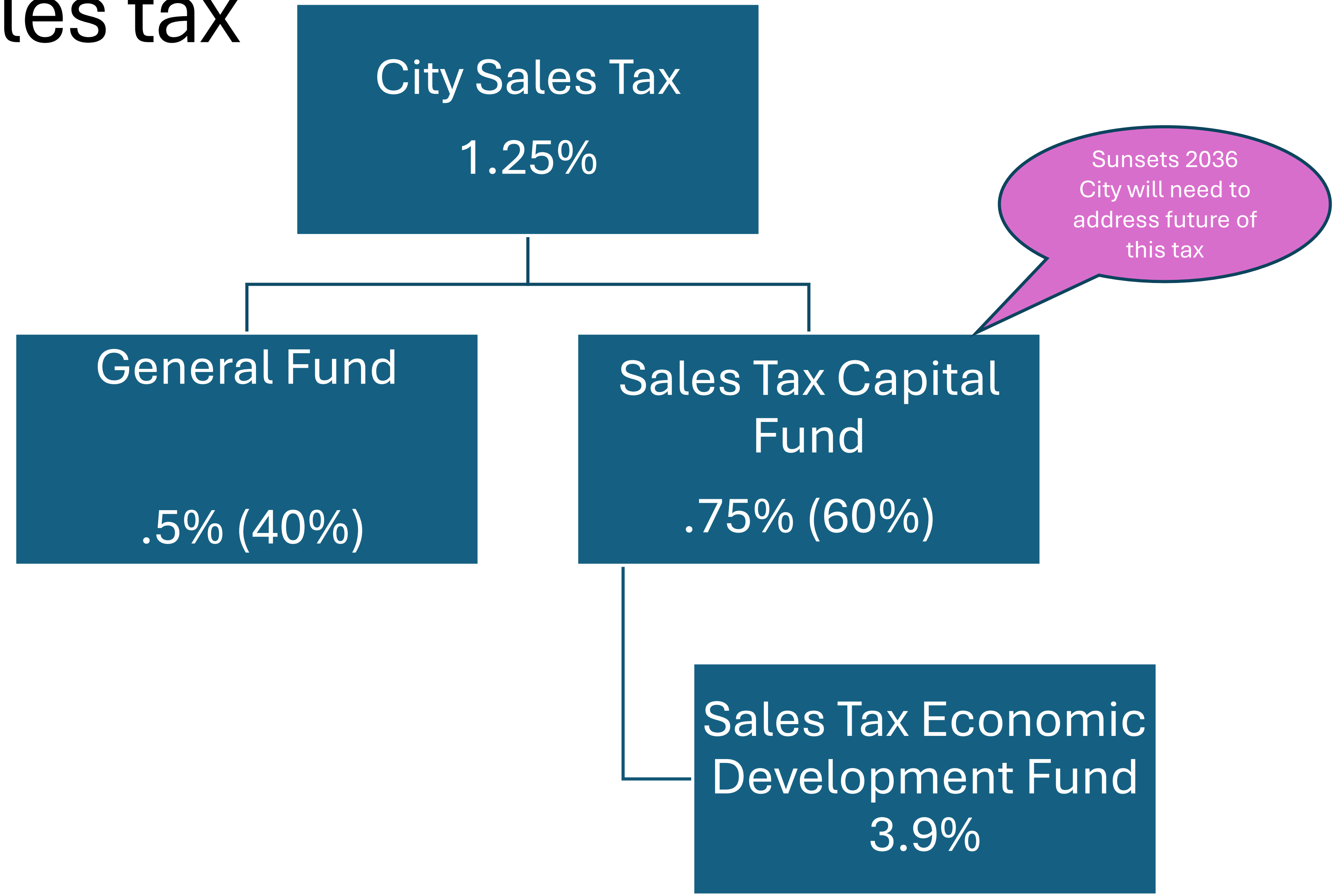
GENERAL FUND REVENUES



General fund revenues



Sales tax



	City Rate
2016	0.90%
2017	1.25%
2018	1.25%
2019	1.25%
2020	1.25%
2021	1.25%
2022	1.25%
2023	1.25%
2024	1.25%
2025	1.25%

Sales tax

- Voters in Saline County passed the ½ percent sales tax increase in November 2020
- Beginning April 1, 2021, the new sales tax rate of 9.25% went into effect in the City Limits of Salina.

Saline County	8.000%
Assaria	8.000%
Brookville	8.000%
Gypsum	8.000%
New Cambria	8.000%
Salina	9.250%
Salina Alley CID*	11.250%
Salina Downtown Hotel CID*	11.250%
Salina Downtown STAR*	9.250%
Salina Downtown STAR and CID*	10.250%
Salina North 9th Street HPSA CID*	11.250%
Salina S&B South Ninth CID*	11.250%
Smolan	8.000%
Solomon (Saline Co.)	8.000% *

*Increased to 9% effective 4/1/26

SALES TAX - CITY OF SALINA	
Effective:	April 1, 2021
State	6.50%
County	1.50%
Salina	1.25%
	9.25%

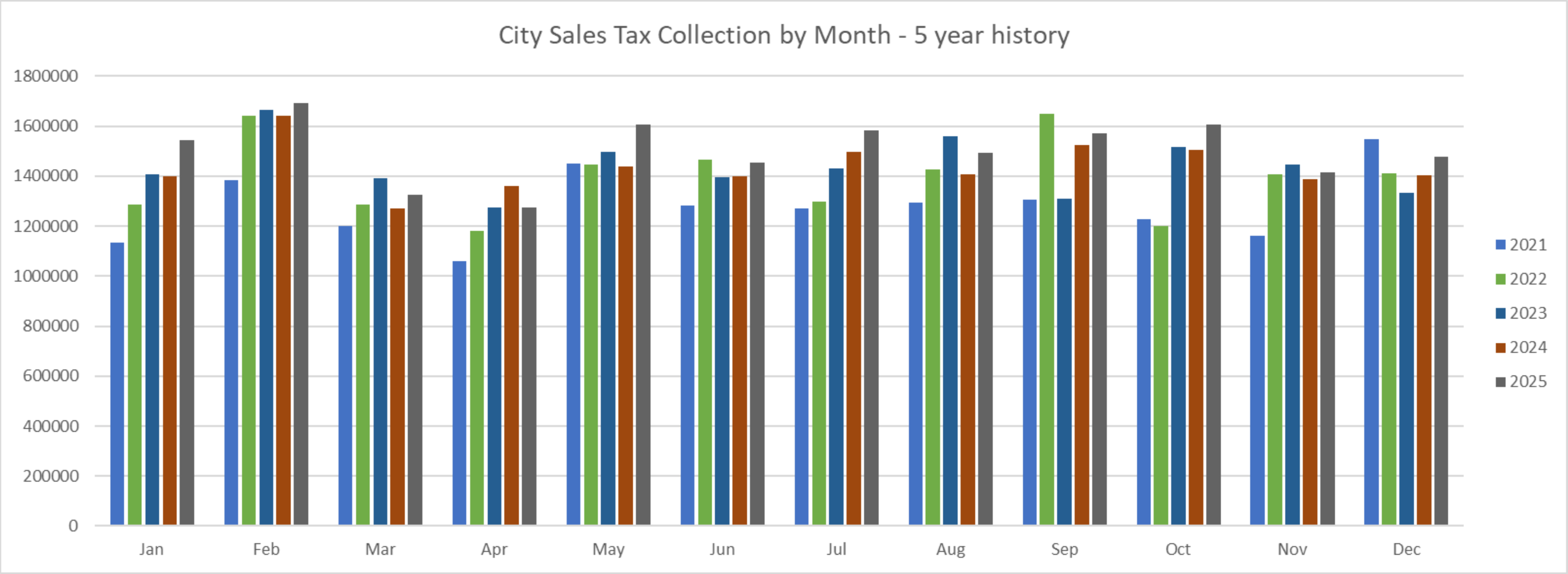
SALES TAX OUTSIDE CITY OF SALINA & SMALL CITIES	
State	6.50%
County	1.50%
	8.00%

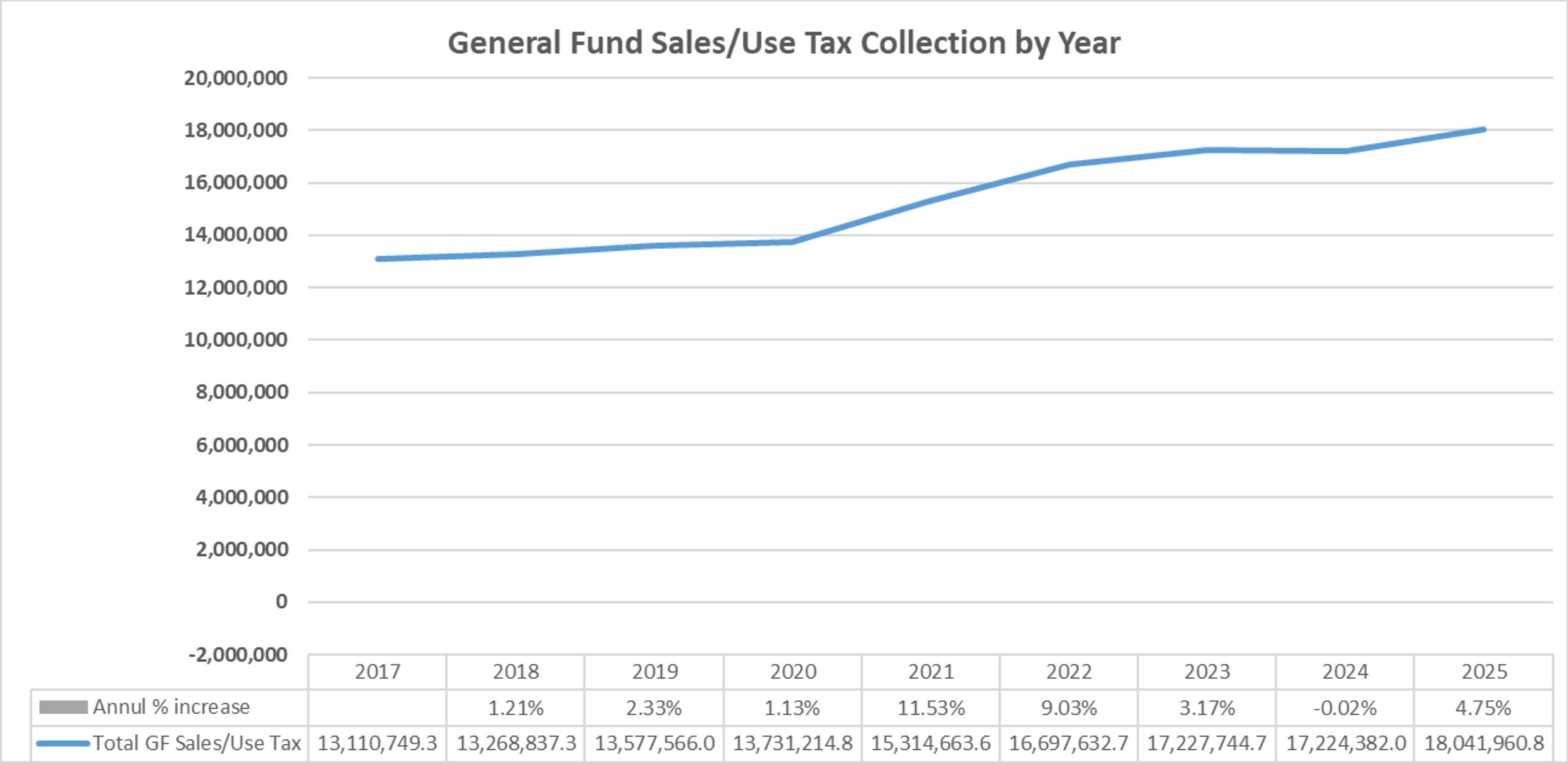
Community Improvement District (CID) tax is an additional sales tax levied that goes back to the developer to reimburse development costs.

Sales & use tax

General Fund

Cyclical and unpredictable





	2017	2018	2019	2020	2021	2022	2023	2024	2025
Annul % increase		1.21%	2.33%	1.13%	11.53%	9.03%	3.17%	-0.02%	4.75%
Total GF Sales/Use Tax	13,110,749.3	13,268,837.3	13,577,566.0	13,731,214.8	15,314,663.6	16,697,632.7	17,227,744.7	17,224,382.0	18,041,960.8

37.6% increase since 2017

Property Taxes

➢Property Tax Legislation

- **Prior Lids**
- **SB 13 (K.S.A. 79-2988 – Additional Notification Process for Property Tax Revenue Increase**
- **2022 Budget – Revenue Neutral Rate – Property tax levied cannot exceed prior year's property tax levied without a public hearing and resolution of adoption**

What is the Process to Exceed the RNR (setting a mill levy higher than the RNR)?

1. Notify the County Clerk by July 20 with intent to exceed the revenue neutral rate.
2. Place a notice on the city website and in a newspaper of general circulation in the county by September 10 (and 10 days prior to the hearing).
3. By September 20, conduct a tax rate and budget hearing giving taxpayers an opportunity to comment on the budget.
4. Adopt a resolution or ordinance to exceed the revenue neutral rate.
5. Adopt the proposed budget.
6. By October 1, certify to the County Clerk the amount of ad valorem tax to be levied by the City.

The Basics of SB 13/HB 2104:
Legislation Requiring a Hearing to Exceed the Revenue Neutral Rate

What are SB 13 and HB 2104?

During the 2021 legislative session, the tax lid was removed and the legislature enacted SB 13 and HB 2104. This legislation establishes new notice and public hearing requirements if the proposed budget will exceed the property tax levy's revenue neutral rate. These requirements take effect this year (2021), for a city's 2022 budget.

What is a Revenue Neutral Rate (RNR)?

The tax rate in mills that would generate the same property tax revenue in dollars as levied the previous tax year using the current tax year's total assessed valuation.

How is the Revenue Neutral Rate Calculated?

To calculate the revenue neutral rate, the County Clerk shall divide the property tax revenue for such taxing subdivision levied for the previous tax year by the total of all taxable assessed valuation in such taxing subdivision for the current tax year, and then multiply the quotient by 1,000 to express the rate in mills. (SB 13 Sec. 1(e)(2))

What is a Tax Rate Hearing?

A Tax Rate Hearing is a hearing to exceed the Revenue Neutral Rate (RNR).

$$\text{RNR} = \frac{\text{Last year's total property tax raised in dollars}}{\text{This year's assessed valuation as of June 15}} \times 1{,}000$$

Year-to-Year RNR Sample Calculation

2021 Budget

- City Levied $900,000 in property tax
- Assessed Valuation of property = $29,000,000
- Value of one mill = $29,000
- Mill Rate = 31.034 mills $\left(\frac{\$900{,}000}{\$29{,}000{,}000}\right) \times 1{,}000$

2022 Budget

- In 2021 budget, City levied $900,000
- Assessed Valuation changes to $31,000,000
- Value of one Mill = $31,000
- Revenue Neutral Rate = 29.032 Mills $\left(\frac{\$900{,}000}{\$31{,}000{,}000}\right) \times 1{,}000$

2026 Legislative Session

HB 2043 (previously HB2745) – has had several amendments during the 2026 session

Most recent amendment includes –

- Maximum Property Tax increase of Consumer Price Index for the Midwest Region or up to 3% whichever is less
- Provides for a protest petition (Aug. 10 – Sept. 15) requiring 10% of registered voters in district as of Jan. 1 of current year
- If petition is achieved, property tax revenue goes back to prior year
- Allows for following exemptions:
  - Expiration of property tax abatement, and expiration of a tax increment financing district or similar district
  - New construction or improvements
  - Payment of bonds that were issued prior to July 1, 2026

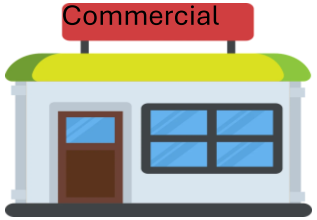
Other Possible Adjustments to Property Tax Received:

These incentives do not divert current tax. Additional tax is delayed for term of incentive.

- Increment Capture & Redirection of Future Property Taxes
  - Tax Increment Financing – Incremental tax diverted to development costs
  - Rural Housing Incentive Districts – Incremental tax diverted to development costs
  - Industrial Revenue Bonds – Property Tax Exemption on Improvement Value
  - Neighborhood Revitalization Program – Partial rebate of taxes on improvement value

- Cash Incentives
  - Ultimately funded from the General Fund or Sales Tax Fund
    - General Fund - Direct relationship to Property Tax Revenues
    - Sales Tax Fund – Indirect relationship to Property Tax Revenues via Property Tax Stabilization Component

How to Calculate Real Estate Property Tax



One mill equals $1 of tax per $1,000 of assessed value

County Appraised Value = $175,000
Assessed Value = 11.5% x $175,000= $20,125
City Taxes = $20,125/1,000 x 28.568 = $574.93

Taxing Entity	Mill Levy	Tax $
State	1.5	$ 30.19
Saline Co.	40.211	809.25
Salina	28.568	574.93
USD 305 *	55.598	1,118.91
School Exemption		-172.50
Library	5.725	115.22
Airport Authority	6.395	128.70
Extension Dist	1.457	29.32
Total	**139.454**	**$2,634.02**

* $75,000 appraised value exemption on 20 mill school levy = $172.50

County Appraised Value = $1,000,000
Assessed Value = 25% x $1,000,000= $250,000
City Taxes = $250,000/1,000 x 28.568 = $7,142.00

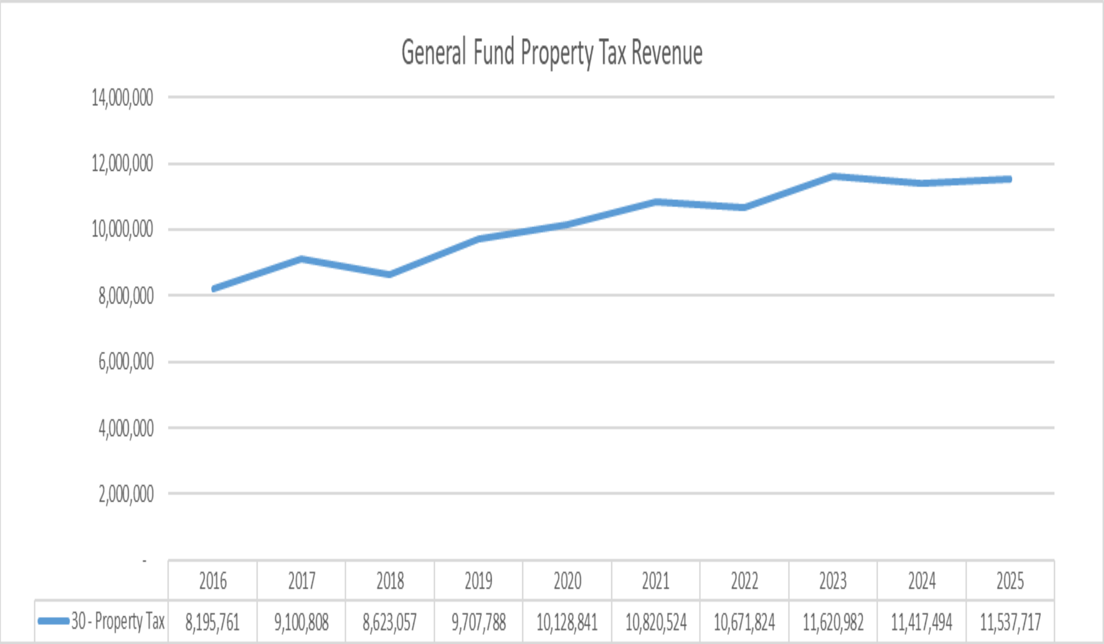
Taxing Entity	Mill Levy	Tax $
State	1.5	$ 375.00
Saline Co.	40.211	10,052.75
Salina	28.568	7,142.00
USD 305	55.598	13,899.50
Library	5.725	1,431.25
Airport Authority	6.395	1,598.75
Extension Dist	1.457	364.25
Total	**139.454**	**$34,863.50**

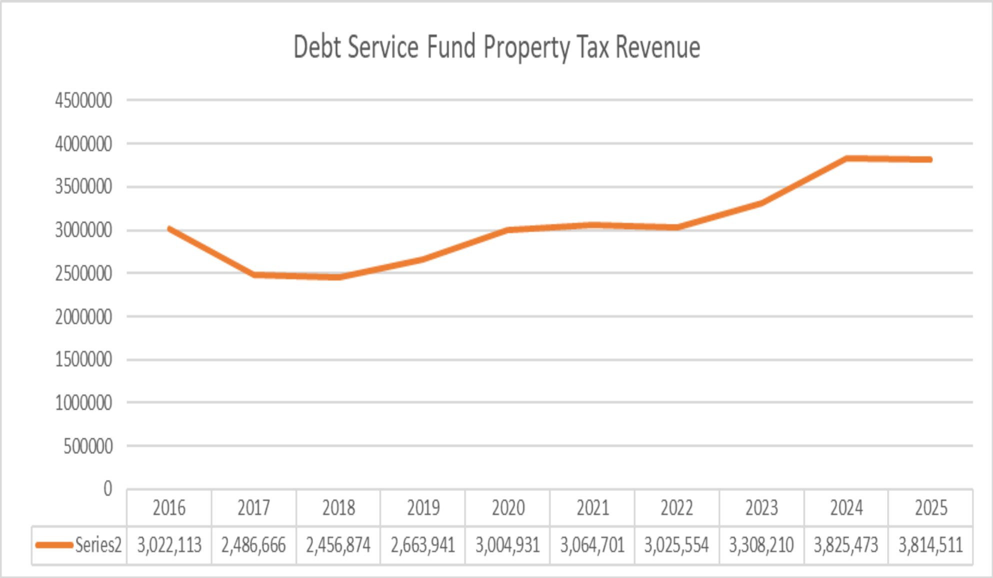
What are your City of Salina property taxes paying for?

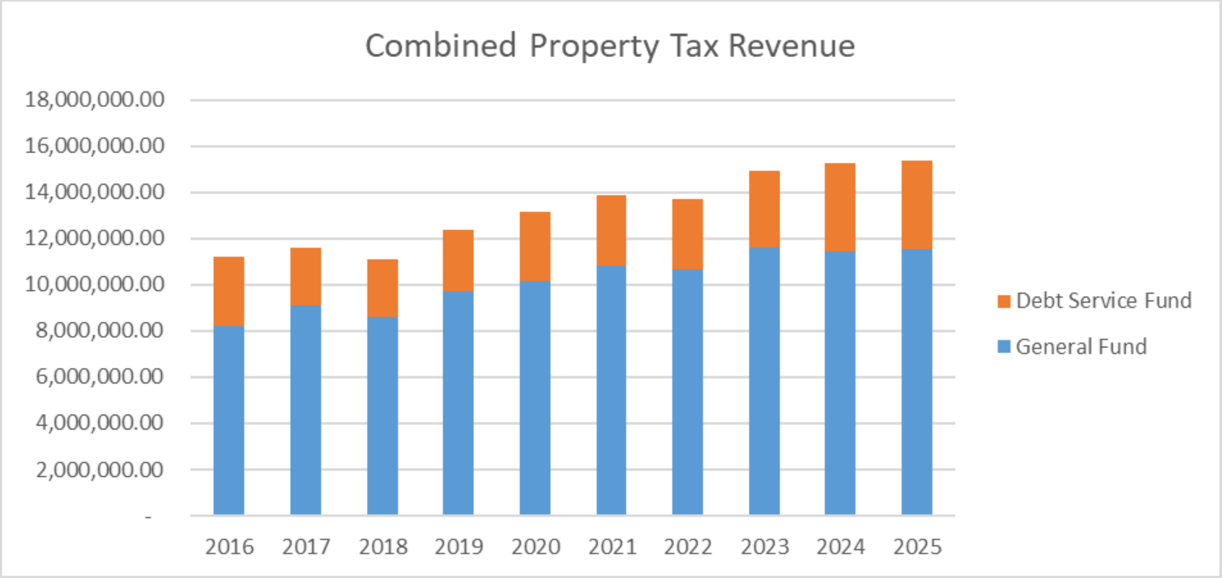
Value of Your Salina Dollar

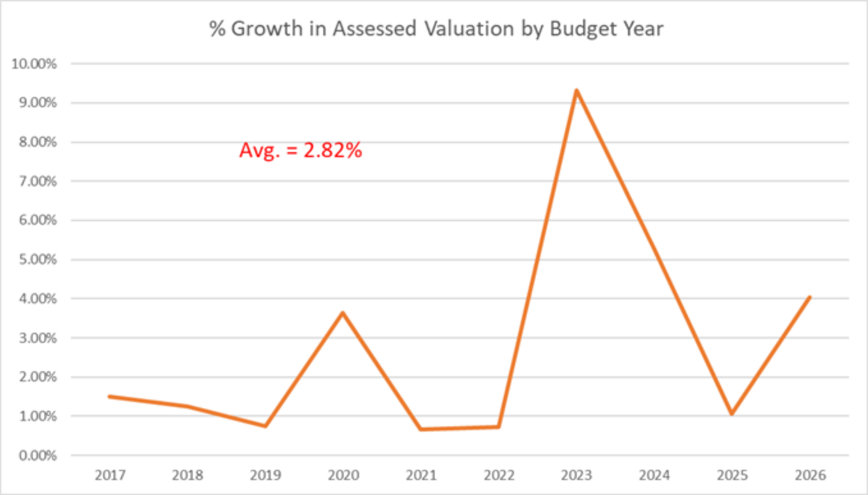
Fire Protection/Prevention/Safety
Community Events
Public Swimming Pool
Government Administration
Community Development
Public Parks & Trails
Street Maintenance/Repair
Sidewalk Repair
Street Lighting Traffic Control

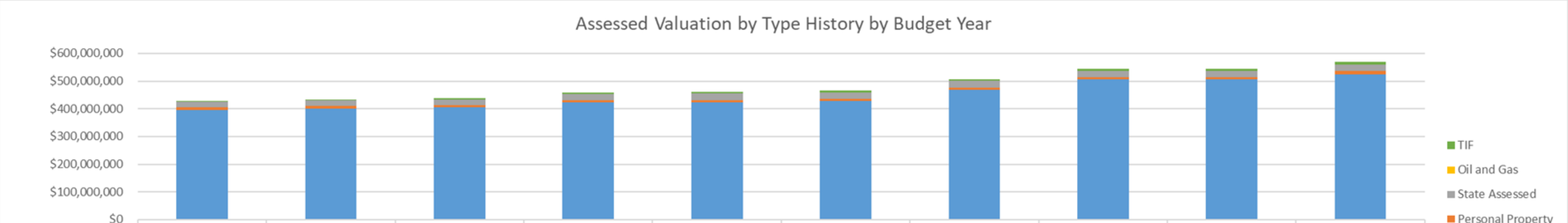
Building and Fire Inspection
Recreation Centers
Fieldhouse
Police Protection
Snow & Ice Removal
Smoky Hill Museum
Municipal Court Prosecution
Community Standards Enforcement


General Fund Property Tax Revenue
14,000,000
12,000,000
10,000,000
8,000,000
6,000,000
4,000,000
2,000,000
-
2016 2017 2018 2019 2020 2021 2022 2023 2024 2025
30 - Property Tax 8,195,761 9,100,808 8,623,057 9,707,788 10,128,841 10,820,524 10,671,824 11,620,982 11,417,494 11,537,717


Debt Service Fund Property Tax Revenue
4500000
4000000
3500000
3000000
2500000
2000000
1500000
1000000
500000
0
2016 2017 2018 2019 2020 2021 2022 2023 2024 2025
Series2 3,022,113 2,486,666 2,456,874 2,663,941 3,004,931 3,064,701 3,025,554 3,308,210 3,825,473 3,814,511

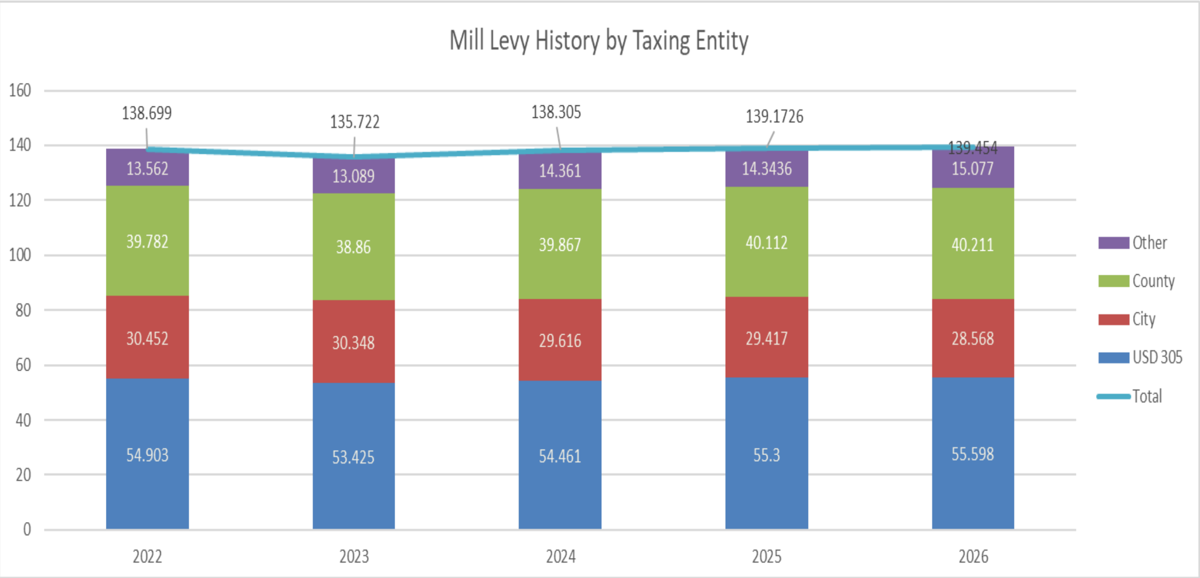

Combined Property Tax Revenue
18,000,000.00
16,000,000.00
14,000,000.00
12,000,000.00
10,000,000.00
8,000,000.00
6,000,000.00
4,000,000.00
2,000,000.00
-
2016 2017 2018 2019 2020 2021 2022 2023 2024 2025
Debt Service Fund
General Fund

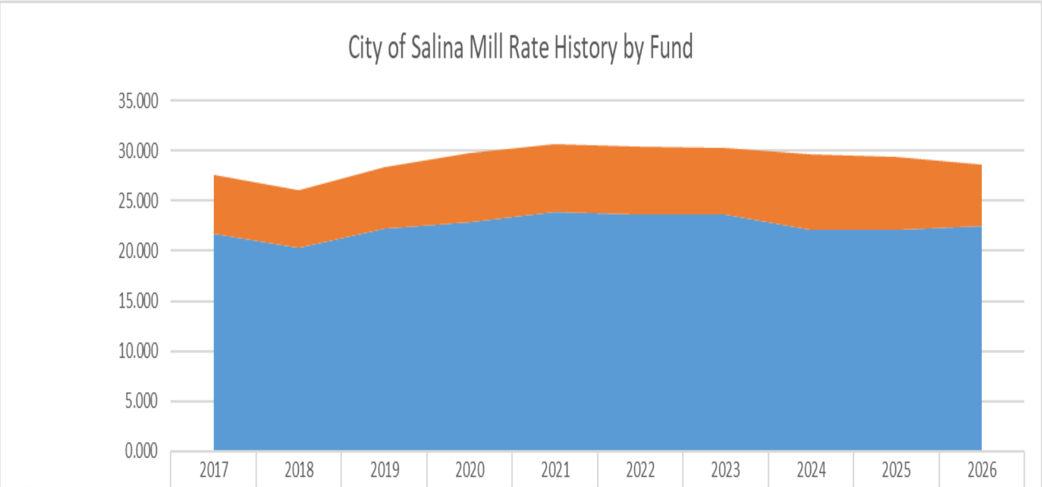




	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
TIF	$2,929,272	$2,851,491	$3,339,944	$4,875,915	$5,407,709	6,524,359.00	6,263,583	8,932,574	8,031,925	9,621,943
Oil and Gas	$26,304	$76,383	$72,175	$71,950	$28,981	55,482.00	66,322	40,370	79,999	90,859
State Assessed	$19,323,055	$19,671,705	$20,485,144	$22,113,195	$23,451,913	23,975,182.00	25,613,362	23,037,764	23,474,416	24,715,969
Personal Property	$11,146,213	$10,663,031	$9,345,390	$8,626,571	$8,258,343	7,162,070.00	6,926,364	6,801,697	6,704,458	10,281,899
Real Estate	$394,824,332	$400,127,434	$404,305,533	$423,382,351	$423,506,768	$428,131,851	$468,744,322	$506,218,333	507,152,204	525,171,563

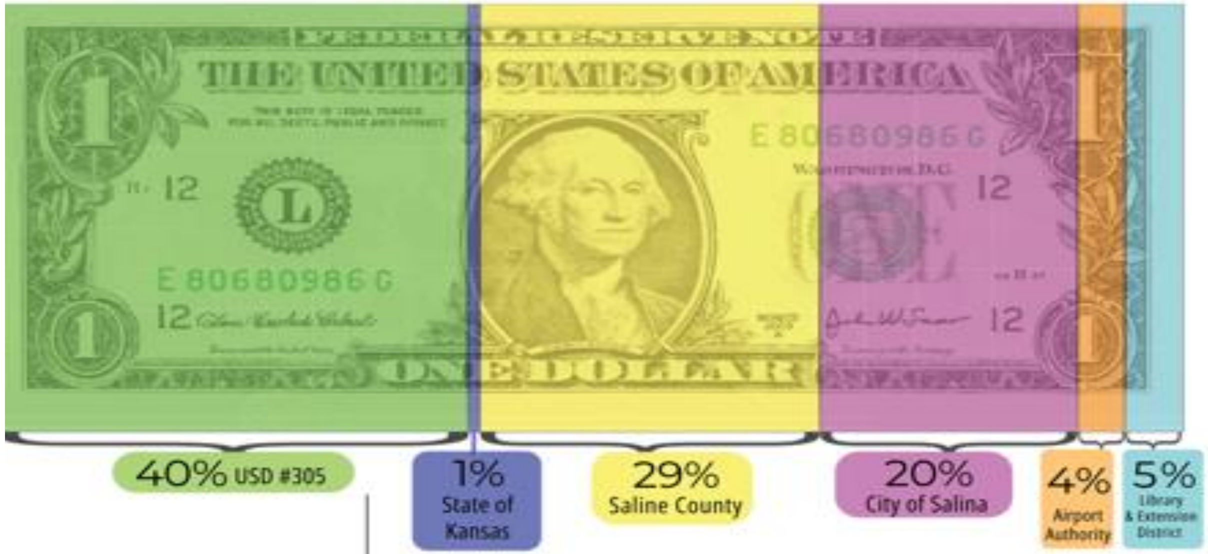
Personal Property valuation dropped $29.2 Million since inception of 2007 exemption on new Business Machinery and Equipment at a cost to the City of $835,500 in tax dollars annually





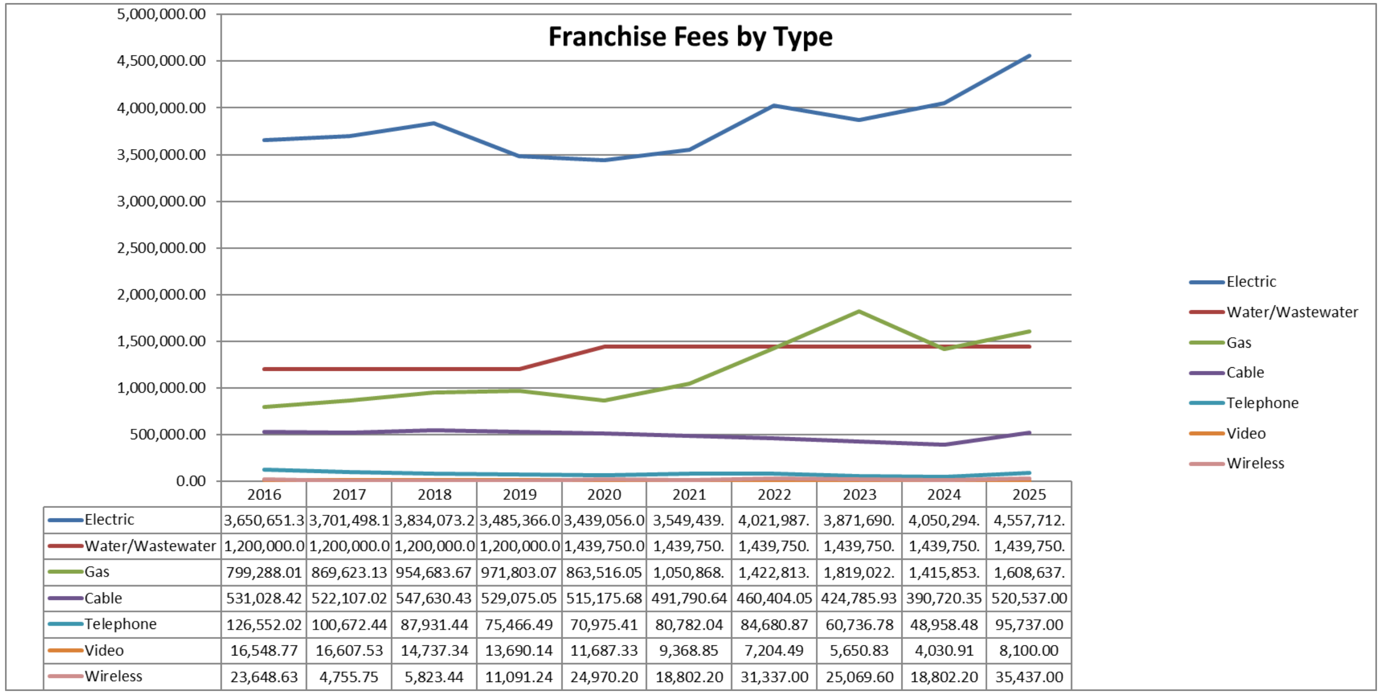
	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
Debt Service Millage	5.909	5.790	6.109	6.812	6.803	6.759	6.736	7.45	7.31	6.107
General Fund Millage	21.694	20.339	22.285	22.907	23.847	23.693	23.612	22.166	22.107	22.461

Tax Dollar

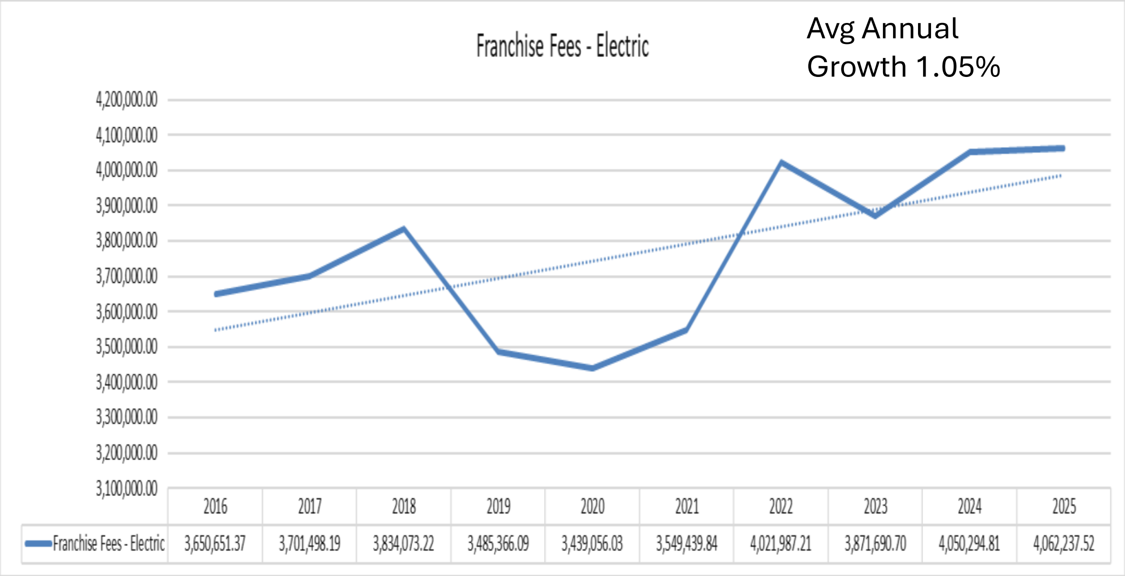


Franchise fees

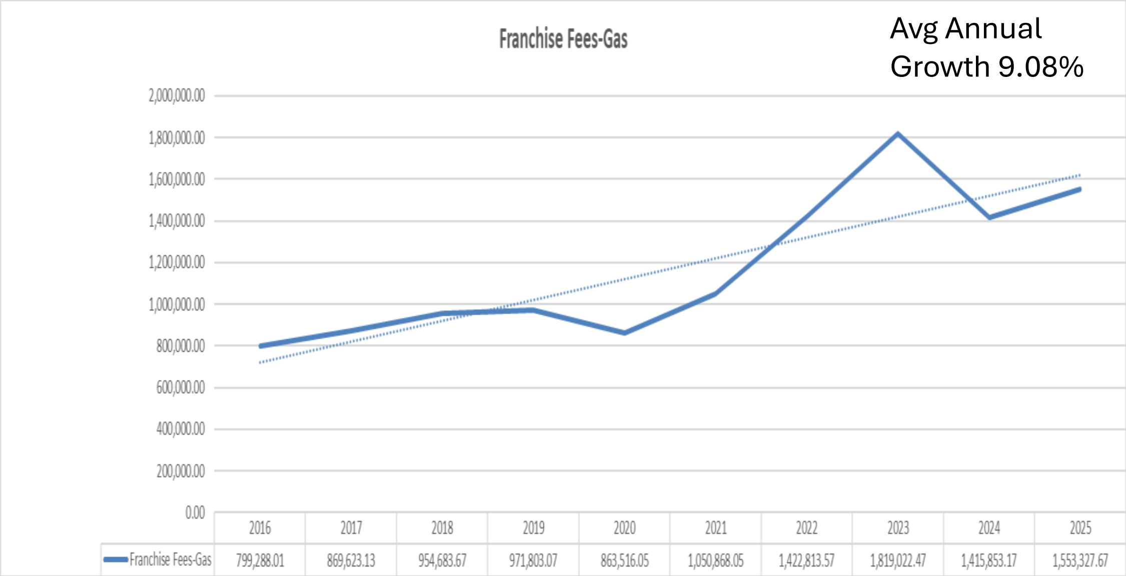
Major sources are highly dependent on weather and rates



	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
Electric	3,650,651.3	3,701,498.1	3,834,073.2	3,485,366.0	3,439,056.0	3,549,439.	4,021,987.	3,871,690.	4,050,294.	4,557,712.
Water/Wastewater	1,200,000.0	1,200,000.0	1,200,000.0	1,200,000.0	1,439,750.0	1,439,750.	1,439,750.	1,439,750.	1,439,750.	1,439,750.
Gas	799,288.01	869,623.13	954,683.67	971,803.07	863,516.05	1,050,868.	1,422,813.	1,819,022.	1,415,853.	1,608,637.
Cable	531,028.42	522,107.02	547,630.43	529,075.05	515,175.68	491,790.64	460,404.05	424,785.93	390,720.35	520,537.00
Telephone	126,552.02	100,672.44	87,931.44	75,466.49	70,975.41	80,782.04	84,680.87	60,736.78	48,958.48	95,737.00
Video	16,548.77	16,607.53	14,737.34	13,690.14	11,687.33	9,368.85	7,204.49	5,650.83	4,030.91	8,100.00
Wireless	23,648.63	4,755.75	5,823.44	11,091.24	24,970.20	18,802.20	31,337.00	25,069.60	18,802.20	35,437.00



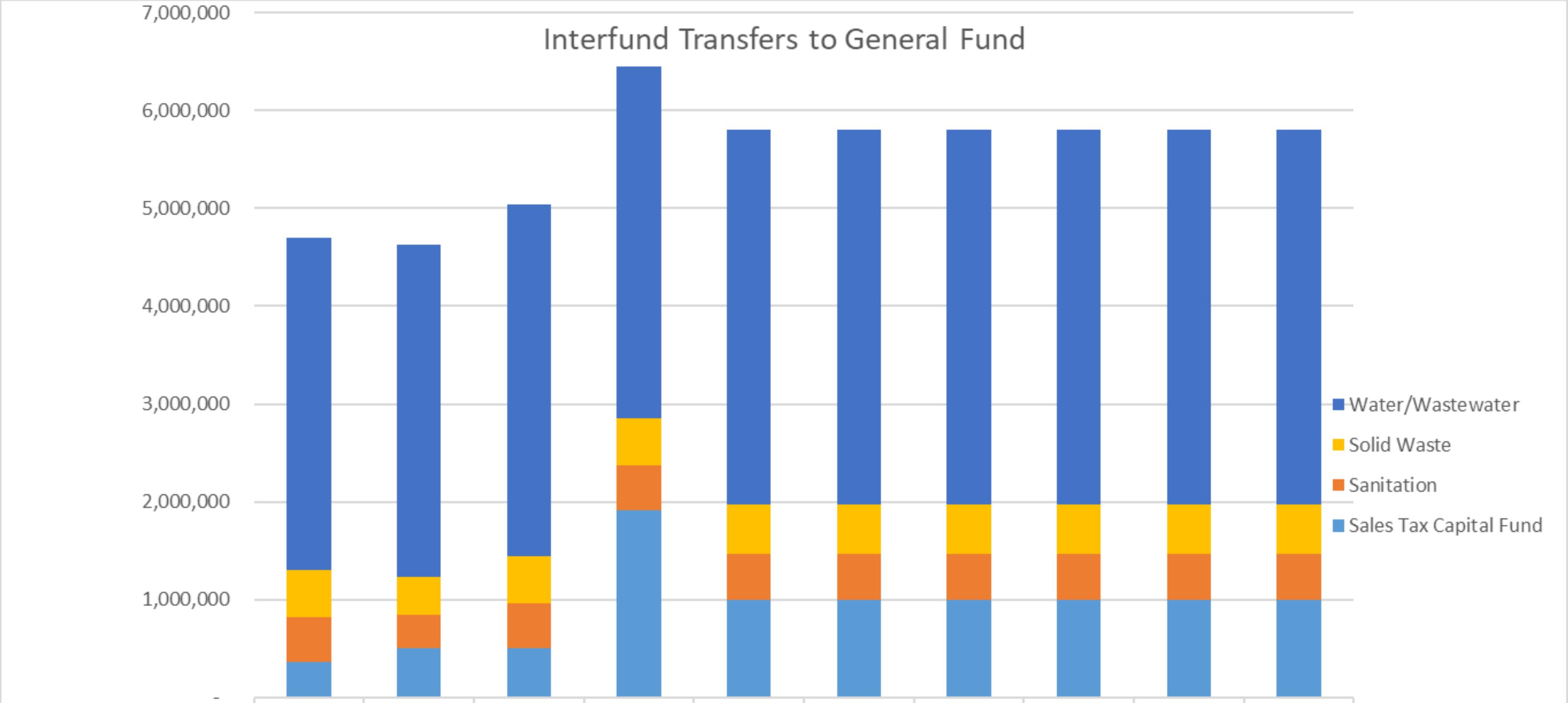
	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
Franchise Fees - Electric	3,650,651.37	3,701,498.19	3,834,073.22	3,485,366.09	3,439,056.03	3,549,439.84	4,021,987.21	3,871,690.70	4,050,294.81	4,062,237.52



	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
Franchise Fees-Gas	799,288.01	869,623.13	954,683.67	971,803.07	863,516.05	1,050,868.05	1,422,813.57	1,819,022.47	1,415,853.17	1,553,327.67

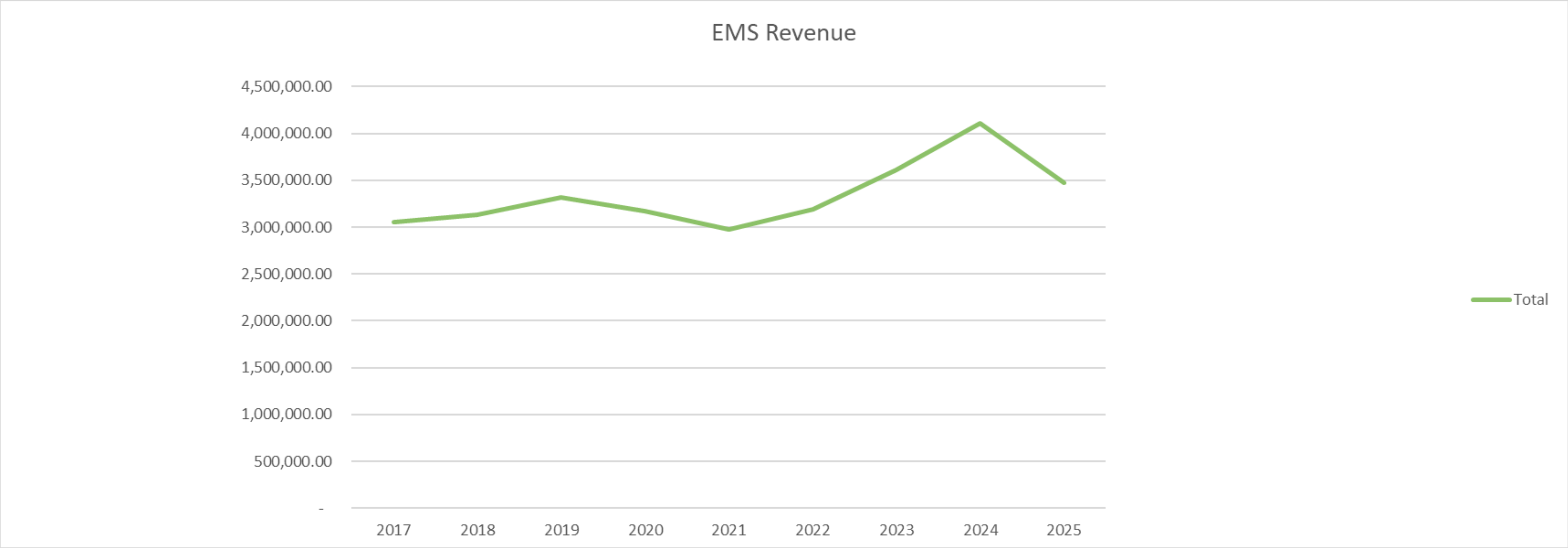
Type	Average 9 yr Growth by Type	Annual Avg $
Gas	9.08%	$1,072,080
Electric	1.05%	3,766,630
Telephone	-11.55	77,511
Wireless	24.64	19,564
Cable	-4.06%	477,570
Video	-18.45%	10,193
Water/Wastewater	0%	1,439,750

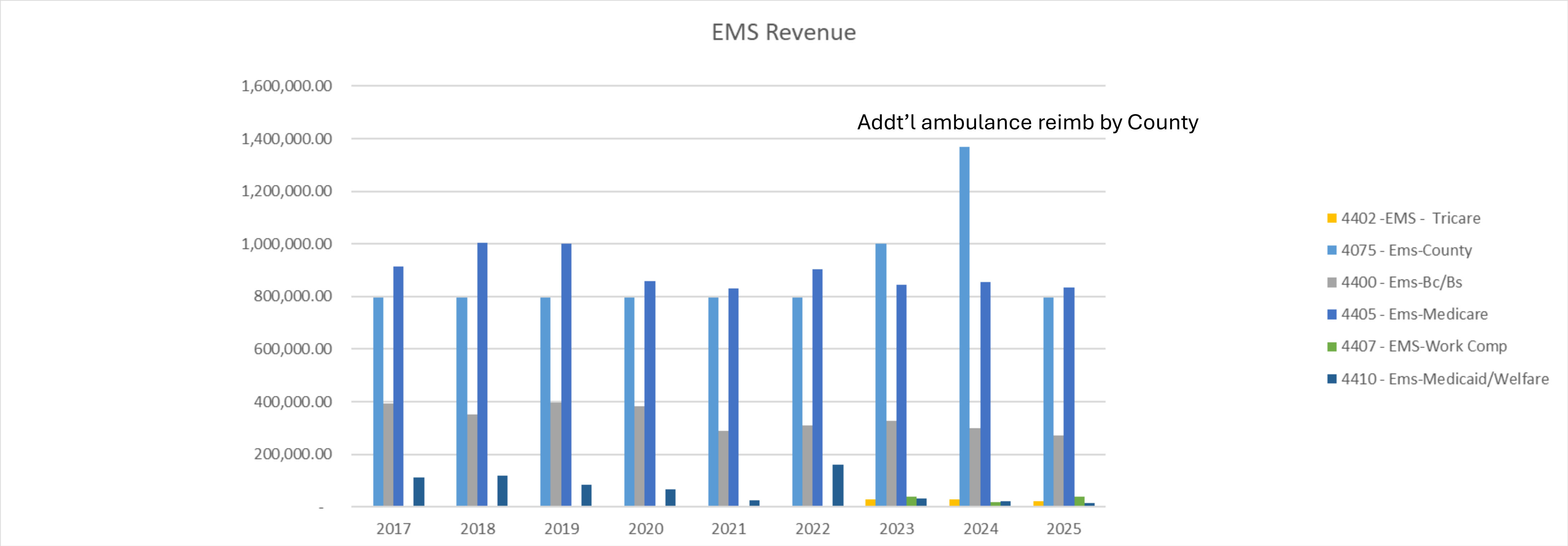
Interfund transfers



	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
Water/Wastewater	3,400,000	3,400,000	3,600,000	3,600,000	3,839,750	3,839,750	3,839,750	3,839,750	3,839,750	3,839,750
Solid Waste	480,000	380,000	480,000	480,000	499,200	499,200	499,200	499,200	499,200	499,200
Sanitation	456,500	346,500	461,500	461,500	467,350	467,350	467,350	467,350	467,350	467,350
Sales Tax Capital Fund	360,000	500,000	500,000	1,908,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000

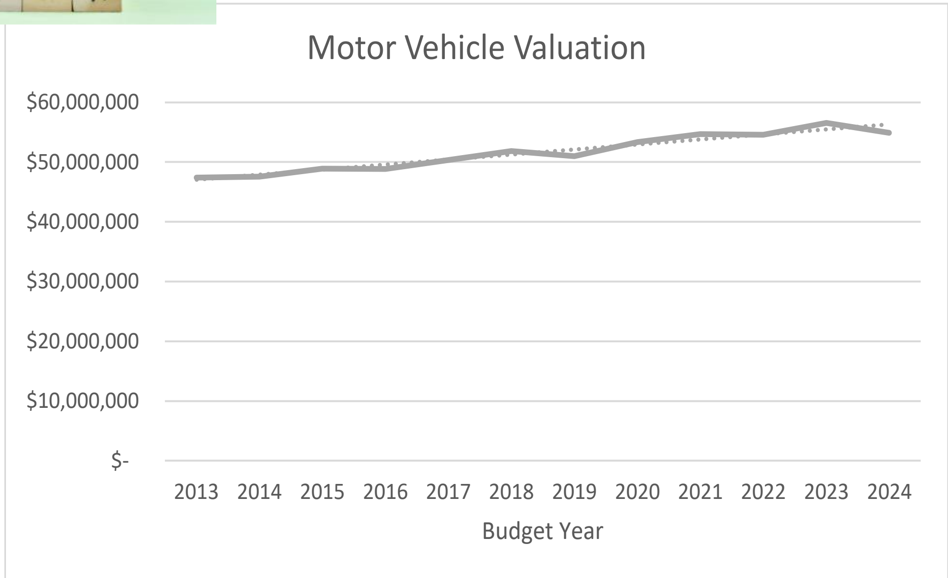
Avg growth = 2.10%





Per Inter local agreement, Saline County reimburses the City for net cost of running EMS and reimburses the City for purchase of an ambulance annually

Motor vehicle tax



MOTOR VEHICLE COUNTY LEVY CERTIFICATION
for calendar year 2026

Pursuant to K.S.A. Chapter 79, Article 51 as amended
Certified to the Director of Motor Vehicles, Department of Revenue, State of Kansas
by the Director of Property Valuation

February 1, 2025

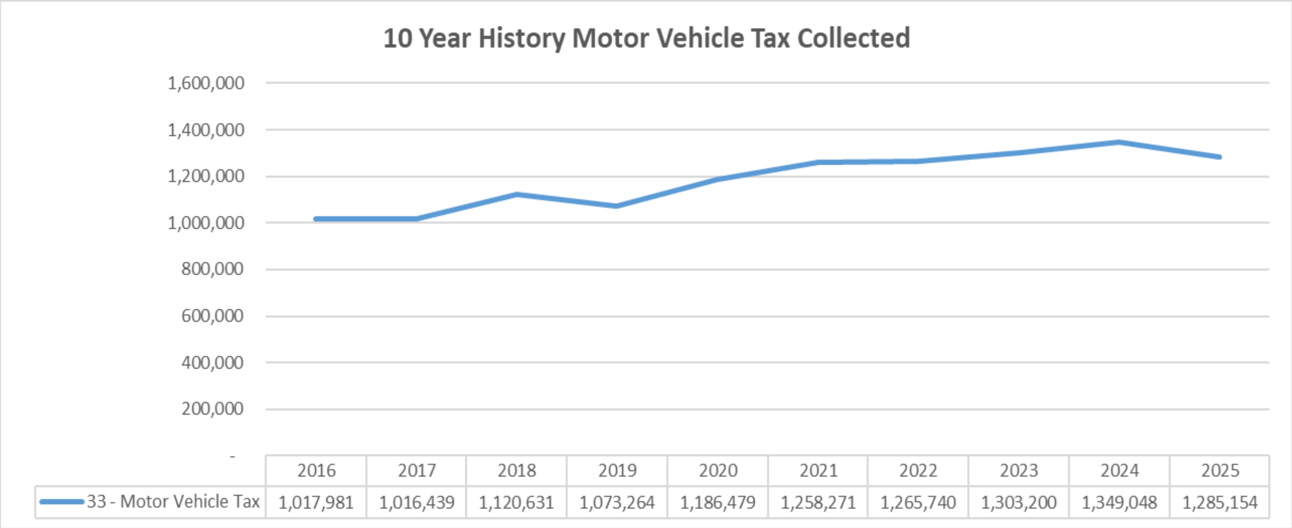
I hereby certify the 2024 county average tax rate (mill levy), stated as a decimal multiplier per dollar of assessed valuation. The adjusted county levy tax rate is noted in the column headed as **2026 Motor Vehicle Co. Avg. Levy**, and is provided for use in determining the tax obligation during **2026** for motor vehicles taxable pursuant to K.S.A. Chapter 79, Article 51, and amendments thereto. K.S.A. 79-5105 (c) states in part "…except that: such rate shall be computed without regard to the general property taxes levied by school districts pursuant to law.

County	*2024 Avg. County Levy*	**2026 Motor Vehicle Co. Avg. Levy**
Saline	0.126071	0.106071

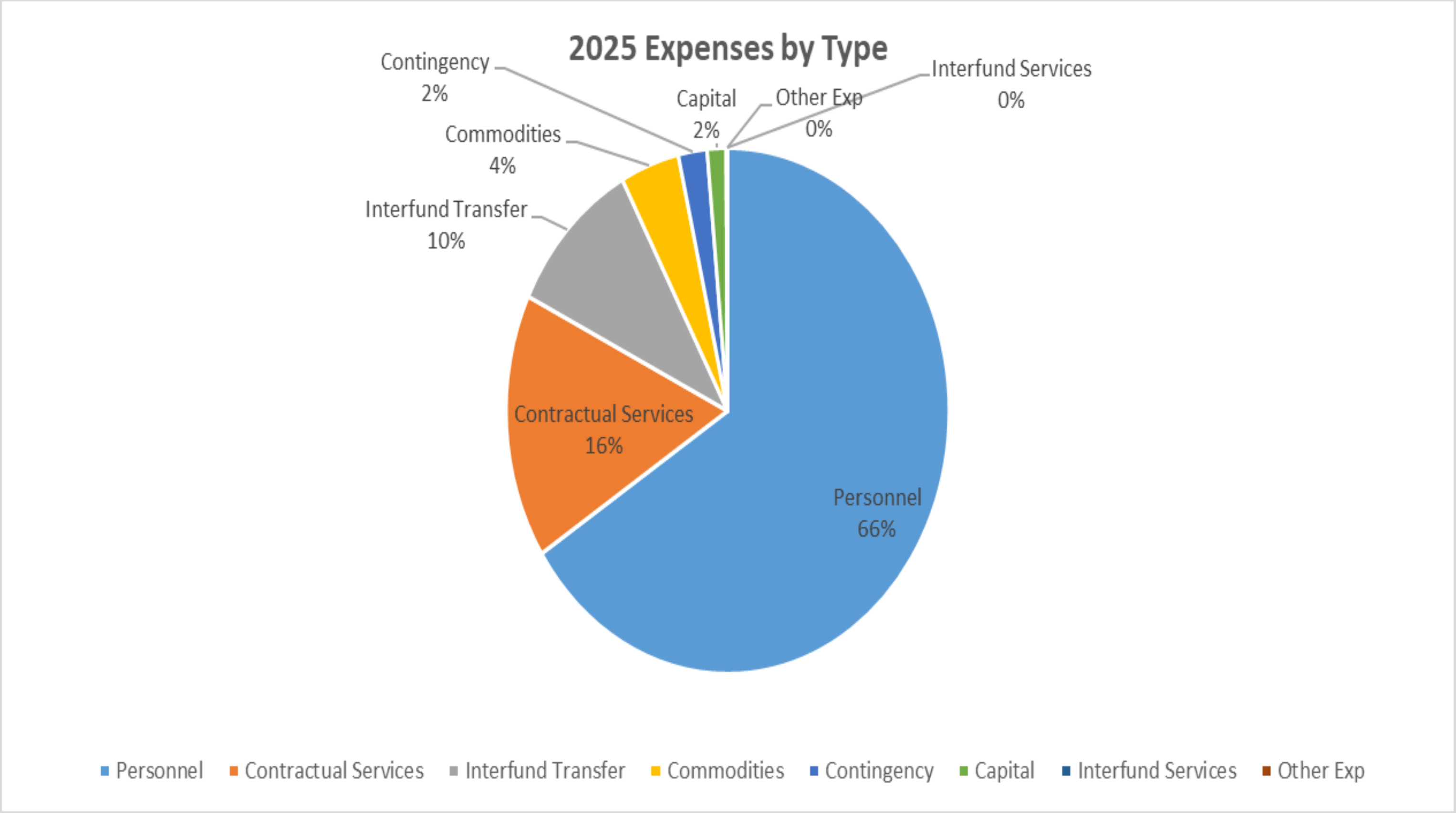
Set by KDOR Property Valuation Division

Fiscal (Budget) Year	Levy Yr	Motor Vehicle Valuation	Avg county	City Share
2015	2013	$ 50,350,566	104.622	60.250%
2016	2014	$ 51,833,505	103.75	60.275%
2017	2015	$ 50,970,796	104.726	60.422%
2018	2016	$ 53,336,677	103.851	59.844%
2019	2017	$ 54,687,311	103.202	60.328%
2020	2018	$ 54,589,132	107.542	60.179%
2021	2019	$ 56,545,812	109.308	60.628%
2022	2020	$ 54,903,252	109.058	60.954%
2023	2021	$ 55,673,641	107.571	61.389%
2024	2022	$ 56,688,526	104.757	60.805%

Budget estimate provided by County Treasurer



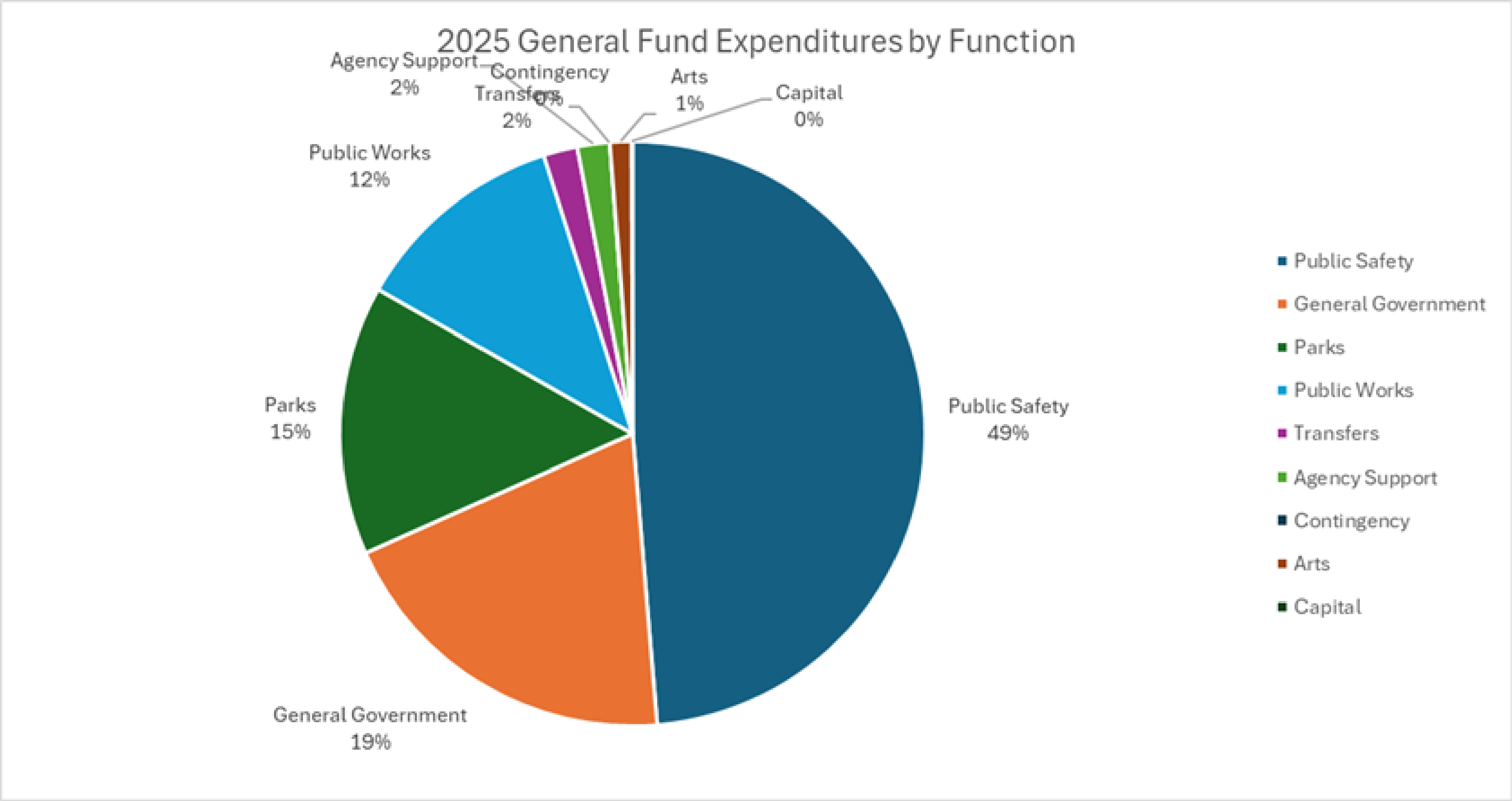
General Fund expenses



Personnel expenses include:

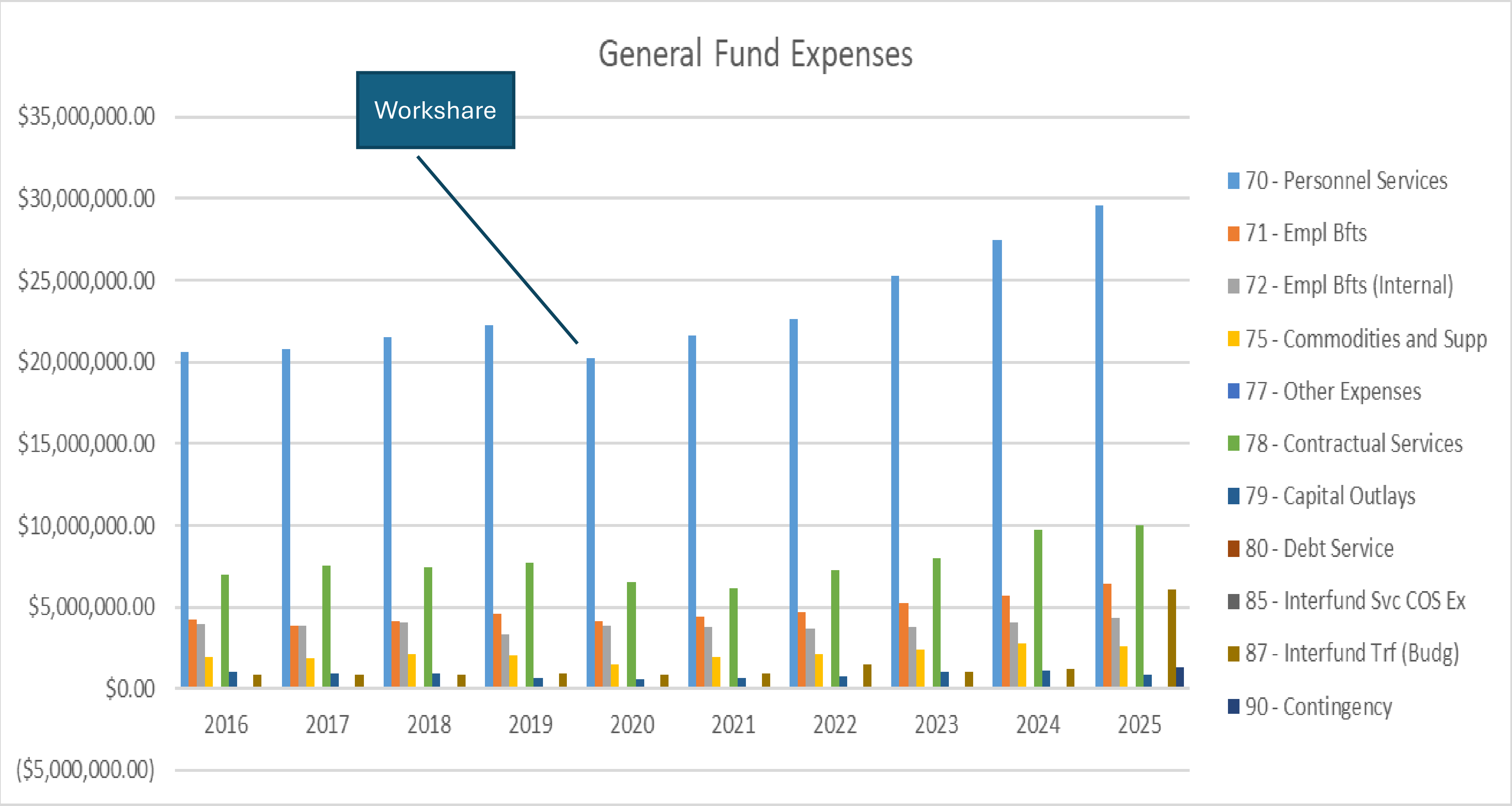
- Salaries and overtime
- Longevity
- Payroll taxes
- KPERS/KP&F
- Health Insurance
- Workers' Comp

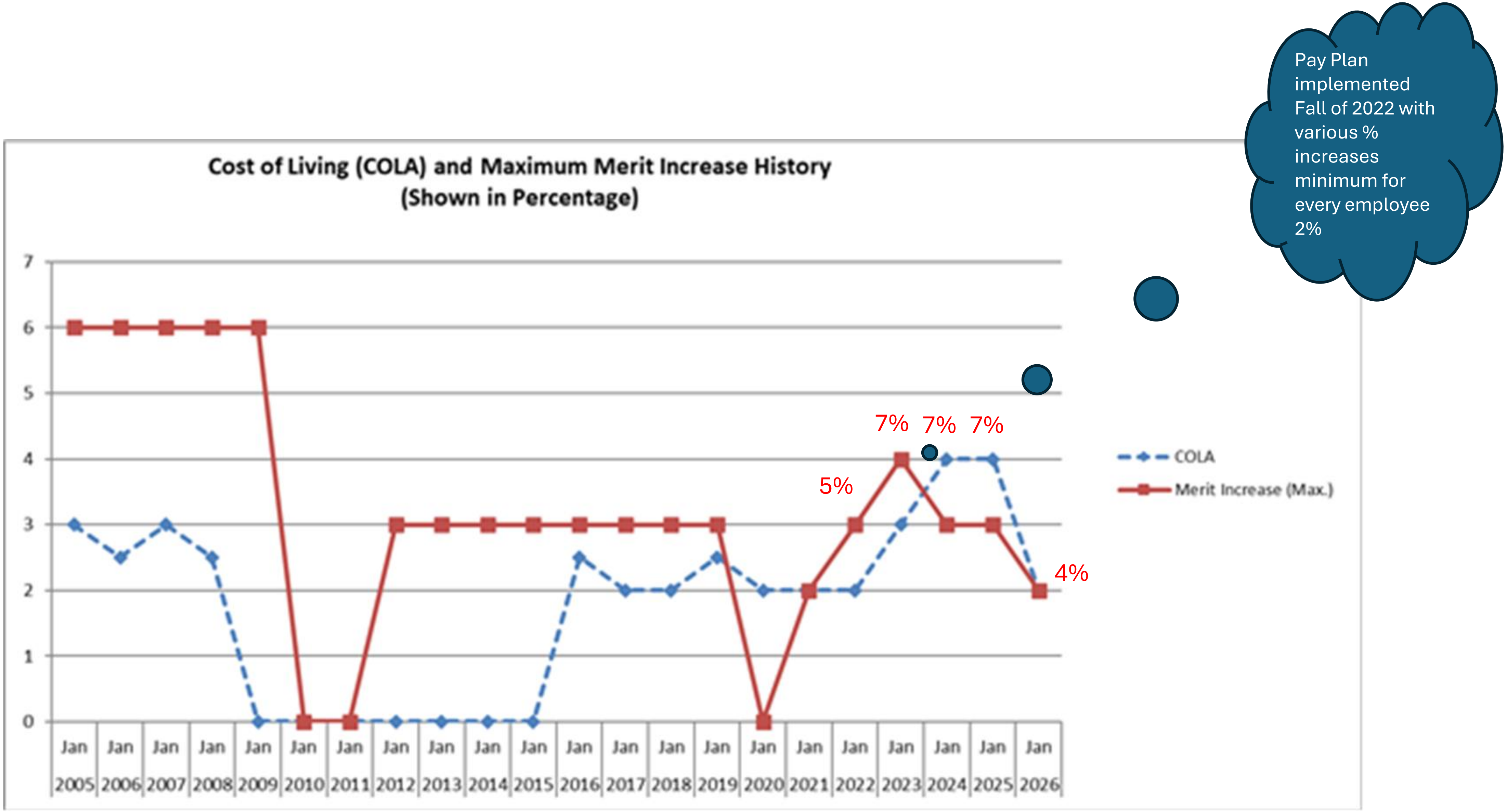
66%+ of expenditures are related to personnel



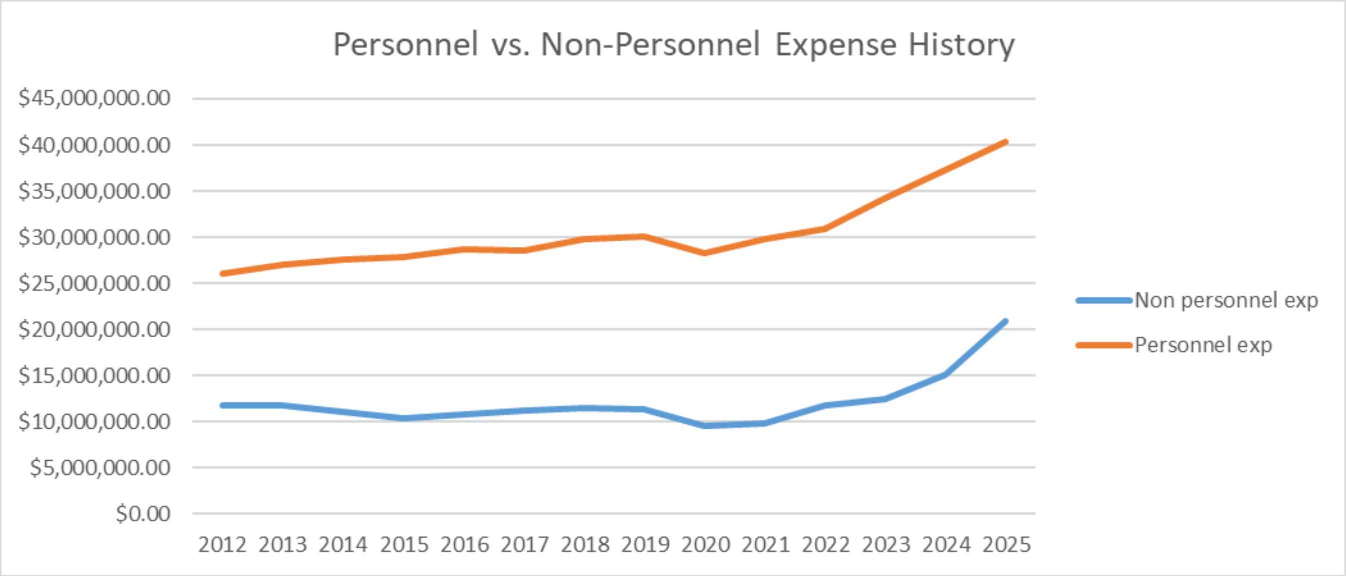
Excludes $5M transfer to River Renewal Project and $1.2M cost of log jam

General fund expenses





Cost of Living (COLA) and Maximum Merit Increase History
(Shown in Percentage)
7
6
5
4
3
2
1
0
Jan 2005
Jan 2006
Jan 2007
Jan 2008
Jan 2009
Jan 2010
Jan 2011
Jan 2012
Jan 2013
Jan 2014
Jan 2015
Jan 2016
Jan 2017
Jan 2018
Jan 2019
Jan 2020
Jan 2021
Jan 2022
Jan 2023
Jan 2024
Jan 2025
Jan 2026
5%
7%
7%
7%
4%
COLA
Merit Increase (Max.)
Pay Plan implemented Fall of 2022 with various % increases minimum for every employee 2%

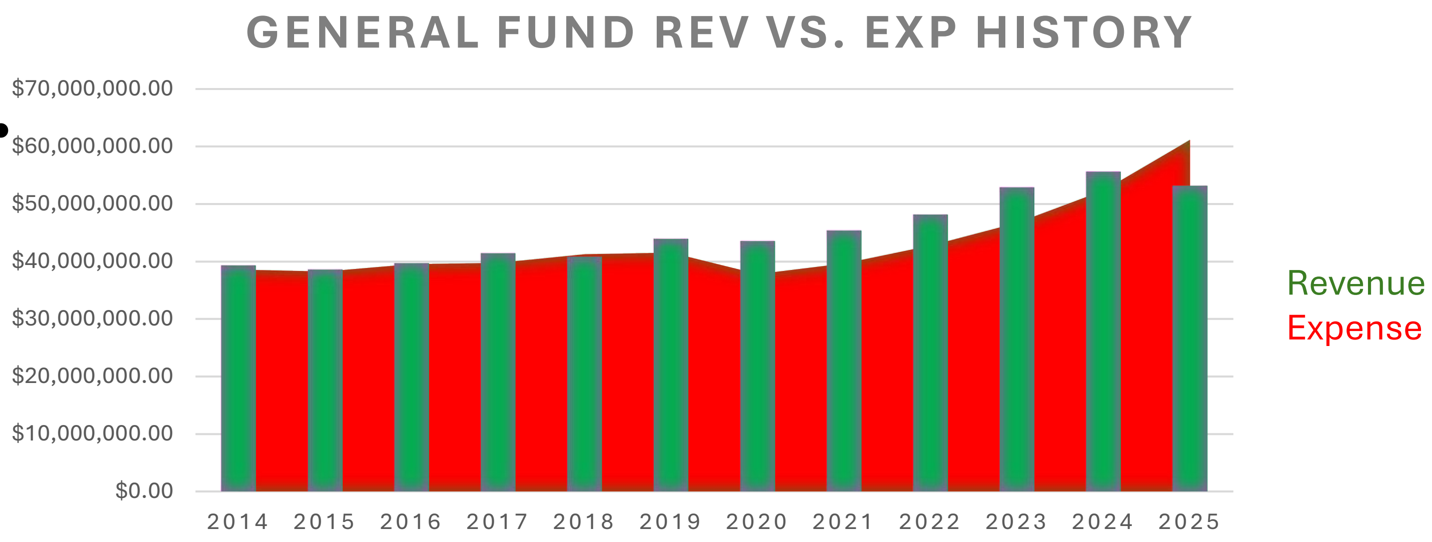


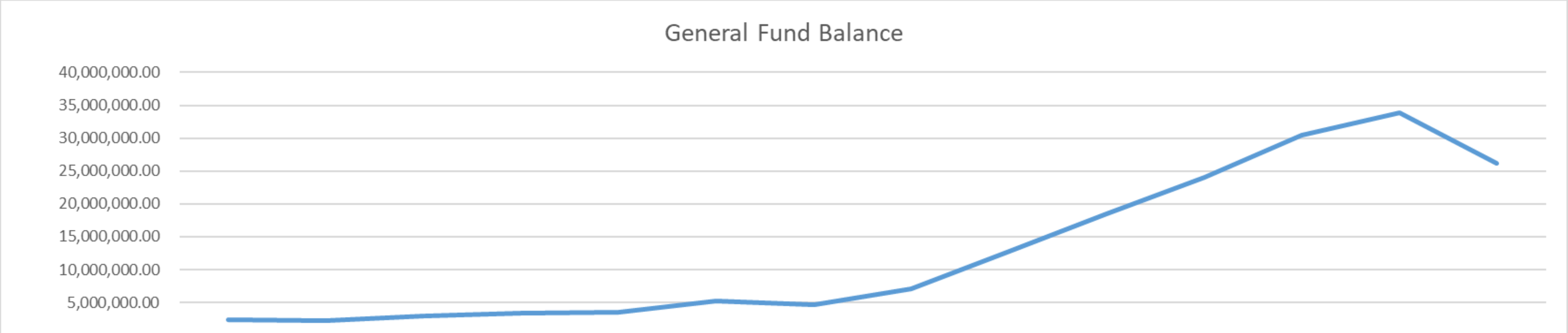
Increase since 2012
Personnel 54.2%
Non-Personnel 77.4%

Largest growth in Contractual Services

	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025 Preliminary
Non personnel exp	$10,825,711.78	$11,238,316.16	$11,497,462.36	$11,420,096.11	$9,578,755.59	$9,827,901.03	$11,822,324.48	$12,491,131.86	$15,052,770.81	$20,869,793.56
Personnel exp	$28,723,544.71	$28,535,320.04	$29,752,730.99	$30,131,046.99	$28,236,307.22	$29,786,484.97	$30,961,882.90	$34,244,744.21	$37,264,128.62	$40,279,806.27
% increase(decrease) personnel	3.04%	-0.66%	4.27%	1.27%	-6.29%	5.49%	3.95%	10.60%	8.82%	8.09%
% increase(decrease non-personnel	4.56%	3.81%	2.31%	-0.67%	-16.12%	2.60%	20.29%	5.66%	20.51%	38.64%

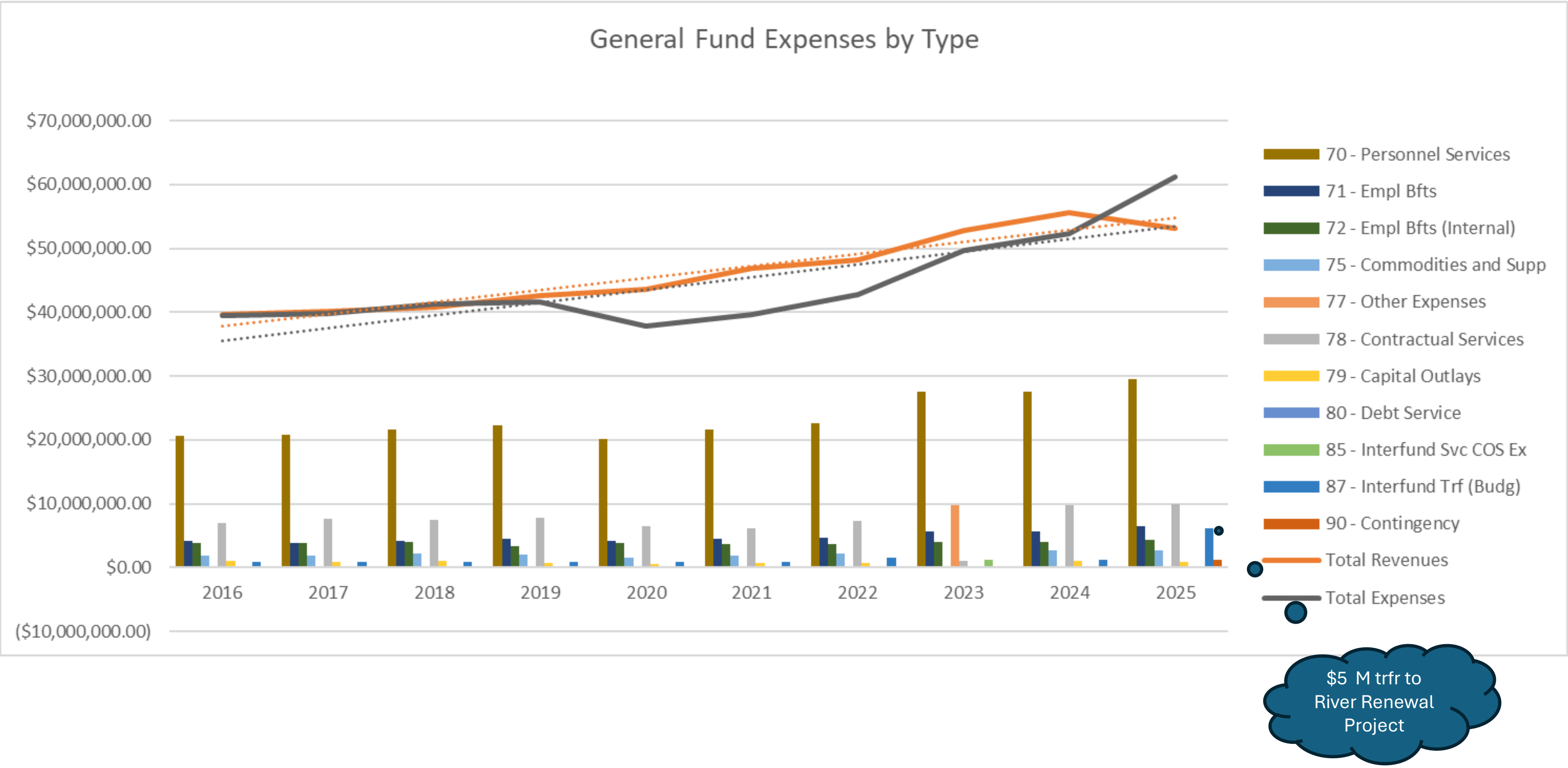
General Fund Rev. vs. Exp.





	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025 Preliminary
Fund Balance	2,372,923.	2,228,397.	2,988,547.	3,337,096.	3,514,903.	5,258,421.	4,615,726.	7,019,276.	12,742,990	18,518,328	23,984,081	30,464,388	33,925,071	26,135,161

General fund rev vs exp



	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	10 Yr Avg
Sales & Use Tax	12,780,891.25	12,906,032.05	13,292,625.62	13,418,742.47	13,766,282.49	15,314,663.69	16,697,632.79	17,261,832.05	17,224,382.12	18,041,960.70	
Sales & Use Tax % Growth	-1.2%	1.0%	3.0%	0.9%	2.6%	11.2%	9.0%	3.4%	-0.2%	4.7%	3.5%
Sales & Use Tax $ Growth	(149,920.16)	125,140.80	386,593.57	126,116.85	347,540.02	1,548,381.20	1,382,969.10	564,199.26	(37,449.93)	817,578.58	511,114.93
Property Tax	8,195,761.40	9,100,808.28	8,623,056.95	9,707,787.96	10,128,840.93	10,820,523.99	10,671,823.62	11,620,981.70	11,417,494.12	11,537,717.46	
Property Tax % Growth	-0.6%	11.0%	-5.2%	12.6%	4.3%	6.8%	-1.4%	8.9%	-1.8%	1.1%	3.6%
Property Tax $ Growth	(46,384.40)	905,046.88	(477,751.33)	1,084,731.01	421,052.97	691,683.06	(148,700.37)	949,158.08	(203,487.58)	120,223.34	329,557.17
Franchise Fees Exter	5,147,717.20	5,215,264.06	5,444,879.54	5,086,492.38	4,925,380.70	5,201,051.62	6,028,427.19	6,206,956.31	5,938,659.92	6,050,645.10	
Franchise Fees Exter % Growth	10.4%	1.3%	4.4%	-6.6%	-3.2%	5.6%	15.9%	3.0%	-4.3%	1.9%	2.8%
Franchise Fees Exter $ Growth	483,874.70	67,546.86	229,615.48	(358,387.16)	(161,111.68)	275,670.92	827,375.57	178,529.12	(268,296.39)	111,985.18	138,680.26
Investment Income	87,849.72	9,896.91	52,955.54	608,872.36	255,641.51	84,500.57	206,496.33	2,621,942.13	5,640,048.06	3,382,242.88	
Investment Income % Growth	2162.7%	-88.7%	435.1%	1049.8%	-58.0%	-66.9%	144.4%	1169.7%	115.1%	-40.0%	482.3%
Investment Income $ Growth	83,967.21	(77,952.81)	43,058.63	555,916.82	(353,230.85)	(171,140.94)	121,995.76	2,415,445.80	3,018,105.93	(2,257,805.18)	337,836.04

	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025 Preliminary
Total Revenues	37,438,930.44	38,502,471.81	39,326,225.37	38,567,874.65	39,690,130.52	41,413,547.99	40,792,819.76	43,953,627.04	43,533,776.58	45,393,367.76	48,130,427.40	52,874,373.56	55,610,722.32	53,175,802.78
		2.84%	2.14%	-1.93%	2.91%	4.34%	-1.50%	7.75%	-0.96%	4.27%	6.03%	9.86%	5.18%	-4.38%
Total Expenses	$37,887,393.17	$38,682,203.15	$38,570,464.86	$38,228,878.16	$39,549,256.49	$39,773,636.20	$41,250,193.35	$41,551,143.10	$37,815,062.81	$39,614,386.00	$42,784,207.38	$46,735,876.07	$52,316,899.43	$61,149,599.83
		2.10%	-0.29%	-0.89%	3.45%	0.57%	3.71%	0.73%	-8.99%	4.76%	8.00%	9.24%	11.94%	16.88%
Net Income (Loss)	($448,462.73)	($179,731.34)	$755,760.51	$338,996.49	$140,874.03	$1,639,911.79	($457,373.59)	$2,402,483.94	$5,718,713.77	$5,778,981.76	$5,346,220.02	$6,138,497.49	$3,293,822.89	($7,973,797.05)

Outside commitments

2026 Outside Agency Summary				
Agency	**Type of Support**	**Amount of Request**	**Amount Approved**	**Source of Funding**
JRI Hospitality	$ Skyfire	$ 12,500	$ 12,500	General Fund
Municpal Band	$ Operating	$ 25,000	$ 25,000	General Fund
OCCK	$ Operating	$ 1,058,953	$ 1,011,150	General Fund
Salina Chamber	$ Operating	$ 1,140,000	$ 1,140,000	Tourism Fund-pass thru
Salina Community Econom	$ Operating	$ 300,000	$ 300,000	Sales Tax Econ Devo
Salina Downtown Inc.	$ Operating	$ 90,000	$ 90,000	Sales Tax Econ Devo
Salina Downtown Inc.	$ Façade Grant	$ 85,000	$ 85,000	Sales Tax Econ Devo
Salina Grace	Operating Support	$ 90,000	$ 90,000	General Fund
Salina Tennis	Operating Support	$ 40,000	$ 40,000	General Fund
Salina Art Center	Maintenance*	$ 27,750	$ 27,750	General Fund
Salina Community Theater	Maintenance*	$ 80,762	$ 80,762	General Fund
Salina United Way	$ Operating	$ 50,000	$ 50,000	General Fund
Salina Liberty	$ Operating	$ 35,000	$ 35,000	General Fund
Total 2026 Requests		**$ 3,034,965**	**$ 2,987,162**	

Salina Community Theater	2017	2018	2019	2020	2021	2022	2023	2024
Custodial Labor	$ 10,074.39	$ 6,547.52	$ 6,069.78	$ 6,323.31	$ 2,030.16	$ 11,838.79	$ 5,263.15	$ 3,287.21
Custodial Materials	$ 1,030.42	$ 1,532.07	$ 910.25	$ 582.09	$ 1,019.32	$ 2,437.71	$ 2,090.66	$ 1,756.02
Maintenance Labor	$ 881.34	$ 4,932.35	$ 5,094.37	$ 4,043.46	$ 3,863.86	$ 2,943.96	$ 1,313.54	$ 3,868.61
Maintenance Materials	$ 4,123.25	$ 1,562.14	$ 3,045.44	$ 1,537.23	$ 7,173.33	$ 1,903.42	$ 1,034.75	$ 6,187.54
Sub-contractors	$ -	$ 28,657.42	$ 55,118.00	$ 1,504.57	$ 4,936.42	$ 6,043.05	$ 10,999.42	$ 11,169.04
Westar Energy	$ 48,704.77	$ 43,512.29	$ 42,505.49	$ 36,433.28	$ 40,498.11	$ 48,153.02	$ 40,052.66	$ 46,683.78
Kansas Gas	$ 5,154.64	$ 6,414.15	$ 6,304.43	$ 9,178.05	$ 5,434.79	$ 9,488.57	$ 7,627.63	$ 7,278.54
Water & Wasetwater	$ -	$ -	$ -	$ 1,312.44	$ 1,339.01	$ 1,904.97	$ 1,908.35	$ 1,477.85
Total	**$ 69,968.81**	**$ 93,157.94**	**$ 119,047.76**	**$ 60,914.43**	**$ 66,295.00**	**$ 84,713.49**	**$ 70,290.16**	**$ 81,708.59**

Salina Art Center	2017	2018	2019	2020	2021	2022	2023	2024
Custodial Labor	$ 4,437.76	$ 4,666.08	$ 5,055.93	$ 4,556.20	$ 7,164.15	$ 10,656.60	$ 7,555.75	$ 3,337.91
Custodial Materials	$ 514.98	$ 603.36	$ 612.82	$ -	$ 370.21	$ 323.40	$ 324.23	$ -
Maintenance Labor	$ 84.37	$ 1,405.17	$ 710.86	$ 1,596.91	$ 1,398.70	$ 1,327.33	$ 718.50	$ 102.97
Maintenance Materials	$ 647.02	$ 264.66	$ 46.31	$ 539.11	$ 882.33	$ 1,019.20	$ 1,425.49	$ 121.31
Sub-contractors	$ -	$ 1,863.76	$ 1,265.90	$ 175.27	$ 599.15	$ 616.00	$ 531.55	$ 380.00
Westar Energy	$ 17,328.77	$ 18,712.40	$ 17,133.81	$ 16,713.55	$ 14,632.61	$ 14,141.62	$ 10,432.81	$ 10,012.74
Kansas Gas	$ 2,162.04	$ 2,846.63	$ 2,891.22	$ 5,353.58	$ 3,421.48	$ 5,039.13	$ 4,656.01	$ 5,200.87
Water & Wastewater	$ -	$ -	$ -	$ 879.59	$ 568.94	$ 715.56	$ 775.08	$ 481.08
Total	**$ 25,174.94**	**$ 30,362.06**	**$ 27,716.85**	**$ 29,814.21**	**$ 29,037.57**	**$ 33,838.84**	**$ 26,419.42**	**$ 19,636.88**

Salina Chamber

Year	Amount	Visit Salina	Community Marketing	Cultural Marketing	Kenwood Marketing
2013	$756,546	$604,125		$108,872	$43,549
2014	$819,631	$664,721		$110,650	$44,260
2015	$1,000,548	$811,255		$135,209	$54,084
2016	$918,788	$744,963		$124,161	$49,664
2017	$892,865	$723,945		$120,657	$48,263
2018	$1,001,894	$812,346		$135,391	$54,156
2019	$1,046,945	$848,874		$141,479	$56,592
2020	$714,796	$579,564		$96,594	$38,638
2021	$806,011	$653,522		$108,920	$43,568
2022	$1,113,442	$902,791		$150,465	$60,186
2023	$1,135,056	$920,315		$153,386	$61,354
2024	$1,356,667	$1,100,000		$183,333	$73,333
5 Budget	$1,140,000	$750,000	$240,000	$150,000	
6 Request	$1,140,000	$750,000	$240,000	$150,000	

Sales tax capital fund

A REPORT FROM YOUR CITY GOVERNMENT

The Salina Citizen

SPRING 2016

Dear Salina Citizens:

The City of Salina is pleased to present to you the Spring 2016 edition of The Salina Citizen. We hope this issue not only helps inform you in regard to City projects, but stimulates your interest and participation in local government.

Sincerely,
Salina City Commission

City Commissioners want to hear from you

Members of the Salina City Commission are always interested in your comments and suggestions on City services and policies. They welcome letters, emails and telephone calls. Write them at P.O. Box 736, Salina, KS 67402-0736 or email them at citycommission@salina.org.

Jon Blanchard	577-7533
Kaye Crawford	827-4263
Trent Davis	823-0287
Randall Hardy	826-7858
Karl Ryan	825-4242

We're at Your Service

In order to serve you better, City staff maintains a computerized Citizen Service Request (CSR) system. If you have a question or service request, please contact the City Manager's Office at (785) 309-5700. You may also send questions or requests via our email link on the City of Salina's website: www.salina-ks.gov

City of Salina

Salina's Proposed Capital Improvement Sales Tax

An investment in neighborhood streets, quality jobs and community!

On April 20th, the Saline County Clerk's Office will mail to Salina voters a sales tax election ballot. It will ask voters to replace the City of Salina's current 4/10th (.40%) cent capital improvement sales tax with a 3/4th cent (.75%) capital improvement sales tax for a term of 20 years. If approved, the total sales tax for the community will change from 8.4% to 8.75%.

The priorities for the proposed sales tax are:

- Improving neighborhood streets and drainage
- Preserving a "stable" property tax rate
- Ensuring a quality park system
- Constructing and maintaining community improvements
- Funding equipment for maintenance
- Repayment of future bonds for large projects
- Attracting "quality" jobs

This election is an opportunity for all registered voters to weigh in on their community's future. The mail-in ballot provides the convenience of voting from your home, results in high participation and is a great utilization of the democratic process.

How many dollars will the sales tax generate and what specifically will it fund?

The new sales tax increment will generate about $4.3 million per year in new revenue. We continue to hear our residents ask for neighborhood street improvements more than anything else. Neighborhood streets are our top priority.

Fully funding all street needs is estimated to cost an additional $2 million to $3 million more per year. That is why the City is committing to spend at least $2 million more

Continued on 2

Inside:

From Page 1 ... Capital Improvement

per year (from $1.6 million annually to at least $3.6 million) just for neighborhood streets. Street needs will be determined by condition and neighborhood feedback.

Keeping the City's property tax stable is also a primary goal

High or fluctuating property taxes can be harmful. We understand the need to provide a stable property tax to our community's residents and businesses for the long-term future. The positive impact is estimated to be between $500,000 to $1,000,000 per year.

Preserving our park system – one of Salina's biggest assets

The tax will be used both to retain the quality of our parks and to enhance them in response to community needs. A major park improvement includes a reasonable and slimmed down approach renewing the Smoky Hill River. This river channel is a major natural resource that serves as the primary storm water storage basin for a large part of our community, so filling it in is not an option. A limited project focus will be on the basic stream area only. This focus includes: getting the sediment out, reshape the banks where needed, constructing a single and accessible hike/bike path and providing community gathering space along the downtown stretch. The City will commit to redirecting not more than $1.3 million per year for this project. That is the current, annual debt service used to fund the Kenwood Cove Water Park. We think this slimmed down approach can ensure long-term viability for drainage and make the Smoky Hill River channel an amenity and focus of community pride.

Funding Allocation*

Neigh. Streets	47%
Prop. Tax Stab.	9%
Parks, etc.	9%
Smoky Hill River	31%
Quality Jobs	4%

Attracting "quality" jobs

Our community needs growth in "quality" jobs, with higher wages and benefits. A city cannot create these jobs, but we can create a positive environment for them. This includes investment in: roads, utilities, land, training and relocation needs. Our estimated investment of $450,000 to $700,000 per year will be focused on items that give Salina a special edge and cannot be taken out of our community.

Why use a sales tax and how will the change affect my wallet?

With a sales tax, a small increment can fund many projects, with nearly one-third (1/3rd) of the revenue estimated to come from outside of our community! On average, consumers will spend about 4% more with the new tax. The increase equals only 35 cents per $100 spent. While there is no perfect tax, a sales tax is based on consumption and is much fairer than a property tax.

If approved, how will Salina's tax rates compare to our competing communities?

The table below shows how Salina's tax rates compare to certain other Kansas communities in 2015. Strong communities see stable and long-term growth of residents, businesses and visitors. A solid infrastructure is a key ingredient. While we do not believe Salina should be one of the highest taxed cities, a reasonable level of taxation can ensure

City	Sales Tax	Property Tax
Junction City	9.75%	47.666
Dodge City	9.15%	50.883
Topeka	9.15%	39.733
Abilene	9.10%	45.538
Hutchinson	9.10%	43.226
McPherson	9.00%	51.330
Hays	8.75%	25.007
Manhattan	8.75%	43.963
Salina (proposed)	8.75%	27.080
Garden City	8.65%	31.822
Salina (currently)	8.40%	27.080
Wichita	7.50%	32.29

investment in our basic infrastructure needs. This investment will ensure that Salina can serve its residents and businesses well, while also preserving our future viability in north central Kansas.

How can the public be sure the sales tax will be used as intended?

First, the ballot language intentionally limits the use of the sales tax. The City Commission annually updates our 5-year capital improvement plan through a series of public meetings. These sales tax proceeds will be kept in a separate, budgeted fund for full accountability. Historically, the City has fulfilled our commitments. In 2008, we committed to using the current sales tax for similar needs and for Kenwood Cove. Since 2009, this sales tax has been used to fund the following list of needs:

WHERE DO YOUR TAX DOLLARS GO ?

Use	Amount
Street and Parking Improvements	$10,279,217
Kenwood Cove Water Park	$8,781,814
Property Tax Stabilization	$4,882,500
Job Growth	$3,463,239
Maintenance Vehicles & Equipment	$3,091,251
Flood Protection	$947,200
Facility Maintenance	$882,229
Sidewalks	$279,997
Human Services	$240,500
Other Project Costs	$1,325,394
Total Community Investment	$34,173,341

Can the need for the proposed sales tax be diminished with efficiency improvements?

The City currently applies a Continuous Process Improvement (CPI) program, using private sector Lean Six Sigma (LSS) waste reduction tools. We are a government leader in this field, with our program being recognized nationally. In fact, we are the only government in Kansas taking process efficiency to this level. This effort has helped to keep our property tax rate low, but it is not enough to keep our operational costs stable AND fund all neighborhood streets and other community improvement needs.

When will the community see a positive impact?

If approved, the City should begin receiving the new sales tax increment before year-end. This means that we can start applying it to neighborhood streets and other community needs as early as next year!

What if the sales tax does not pass?

If the proposed sales tax doesn't pass, we will continue to focus current resources on basic infrastructure items until the current tax expires in about two years. Certain community needs will likely not be met or will likely be deferred well into the future.

2016 - 2020 Capital Improvements Program

The 2016 – 2020 Capital Improvements Program (CIP) is a schedule of anticipated capital projects to be completed over the next five years. The plan includes projects to be financed from cash resources and major projects to be financed by bond proceeds. Bonded projects take advantage of low interest rates, keep property taxes down and spread out the cost of major projects over time. Project revenue includes: sales tax; gas tax; a portion of the alcohol tax; water, sanitation and solid waste user fees; and other General Fund resources.

Streets are a major component of the annual program, with about $2.5 million spent annually. Over the next five years, the City of Salina will invest $12.5 million into our transportation and related infrastructure. Of that amount, $5 million to $6 million will come from gas taxes shared from the State of Kansas, with $6 million to $7 million from sales tax. Unfortunately, that is not nearly enough to meet our neighborhood street needs.

Our major CIP projects total $69.7 million over the five-year period. Some of the more notable projects are downtown field house, reconstruction of sections of Centennial Road and Country Club Road, water and wastewater line extensions, design and construction of the south wellfield improvements to stabilize the City water supply over the next 50 years, and design of a required upgrade to the Salina Wastewater Treatment Plant. Other CIP components include: vehicle and equipment replacement, entryway signage, a new outdoor weather warning system, ball field lighting replacement and sidewalk/trail extensions.

Ballot question

Shall the following be adopted?

Shall the City of Salina, Kansas be authorized to repeal its current 0.40 percent (.40%) special purpose retailers' sales tax scheduled to expire March 31, 2019, and replace it with a 0.75 percent (0.75%) general purpose retailers' sales tax, the proceeds of which shall be used to pay the cost of:

- improving neighborhood streets and drainage;
- preserving a stable property tax rate;
- ensuring a quality park system;
- constructing and maintaining capital improvements;
- funding equipment;
- funding bonded debt issued for capital improvements; and
- continuing to support a fund managed by the City to attract quality jobs;

with such general purpose retailers' sales tax to commence on October 1, 2016, or as soon thereafter as permitted by law, and terminate twenty (20) years after its commencement, all pursuant to the provisions of K.S.A. 12-187 *et seq.*, as amended?

Sales Tax Capital Fund – Summary of Commitments

2026 Budgeted Amt	Description			Funding Ends
650,000	Prior Debt	Fire HQ, BiCenter, Iron Ave Recon, N Ohio, Centennial Road		2036
1,300,000/yr	Kenwood Cove Debt			2020
1,300,000/yr	River Renewal Project			2036
1,784,000	Current Debt	Downtown Streetscape, Fire Apparatus		2039
3.9% of collections/yr	Economic Development			2036
500,000	Parks Maintenance			2036
75,000	Hike Bike Trail			2036
4,000,000	Streets			2036
250,000	Kenwood Cove Maintenance			2036
1,000,000	Tax Stabilization			2036
2,300,000	Capital Equipment			2036
100,000	Capital Planning			2036
850,000	Buildings & Facilities			2036
12,809,000	**Total**			2036

Salina Citizen

Preserving our park system - one of Salina's biggest assets The tax will be used both to retain the quality of our parks and to enhance them in response to community needs. A major park improvement includes a reasonable and slimmed down approach renewing the Smoky Hill River. This river channel is a major natural resource that serves as the primary storm water storage basin for a large part of our community, so filling it in is not an option. A limited project focus will be on the basic stream area only. This focus includes: getting the sediment out, re-shaping the banks where needed, constructing a single and accessible hike/bike path and providing community gathering space along the downtown stretch. The City will commit to redirecting not more than $1.3 million per year for this project. That is the current, annual debt service used to fund the Kenwood Cove Water Park. We think this slimmed down approach can ensure long-term viability for drainage and make the Smoky Hill River channel an amenity and focus of community pride.

City will commit not more than **$1,300,000** per year for this project

That is the current debt financing from Kenwood Cove

River Renewal Project

Financing

Year	Commitment	Kenwood Debt Pmt	Kenwood Debt available to River Renewal Project	Pmts on Current Debt 3.5M 2017/2020 Bonds	Final Design $1.5M 2022 Bonds	water rights	Available	Construction $7,000,000 2027 bonds 9 yrs	Construction $5,000,000 2027 bonds 9 yrs	excess	Cumulative
2017	1,300,000.00	1,095,595.80	204,404.20				204,404.20			204,404.20	204,404.20
2018	1,300,000.00	1,095,328.93	204,671.07	65,933.66			138,737.41			138,737.41	343,141.61
2019	1,300,000.00	1,082,389.79	217,610.21	86,421.59			131,188.62			131,188.62	474,330.23
2020	1,300,000.00	284,037.15	1,015,962.85	85,558.00			930,404.85			930,404.85	1,404,735.08
2021	1,300,000.00	-	1,300,000.00	278,741.80			1,021,258.20			1,021,258.20	2,425,993.28
2022	1,300,000.00	-	1,300,000.00	279,236.32			1,020,763.68			1,020,763.68	3,446,756.96
2023	1,300,000.00	-	1,300,000.00	280,495.66	146,326.56		873,177.78			873,177.78	4,319,934.74
2024	1,300,000.00	-	1,300,000.00	280,902.54	145,762.50		873,334.96			873,334.96	5,193,269.70
2025	1,300,000.00	-	1,300,000.00	281,120.75	146,962.50	-	871,916.75			871,916.75	6,065,186.45
2026	1,300,000.00	-	1,300,000.00	282,439.23	142,962.50		874,598.27			874,598.27	6,939,784.72
2027	1,300,000.00	-	1,300,000.00	282,885.89	143,962.40	960,000.00	(86,848.29)			(86,848.29)	6,852,936.43
2028	1,300,000.00	-	1,300,000.00	278,124.56	144,762.50		877,112.94	942,000.00	673,000.00	(737,887.06)	6,115,049.37
2029	1,300,000.00	-	1,300,000.00	278,305.23	145,362.50		876,332.27	942,000.00	673,000.00	(738,667.73)	5,376,381.64
2030	1,300,000.00	-	1,300,000.00	279,283.42	145,762.50		874,954.08	942,000.00	673,000.00	(740,045.92)	4,636,335.72
2031	1,300,000.00	-	1,300,000.00	282,056.36	147,762.50		870,181.14	942,000.00	673,000.00	(744,818.86)	3,891,516.86
2032	1,300,000.00	-	1,300,000.00	282,699.22	144,637.50		872,663.28	942,000.00	673,000.00	(742,336.72)	3,149,180.14
2033	1,300,000.00	-	1,300,000.00	265,733.50	146,200.00		888,066.50	942,000.00	673,000.00	(726,933.50)	2,422,246.64
2034	1,300,000.00	-	1,300,000.00	266,505.10	147,300.00		886,194.90	942,000.00	673,000.00	(728,805.10)	1,693,441.54
2035	1,300,000.00	-	1,300,000.00	72,217.51	143,250.00		1,084,532.49	942,000.00	673,000.00	(530,467.51)	1,162,974.03
2036	1,300,000.00	-	1,300,000.00	71,951.66	144,200.00		1,083,848.34	942,000.00	673,000.00	(531,151.66)	631,822.37
	26,000,000.00		22,442,648.33	4,280,612.00	2,035,213.96	960,000.00	14,962,418.17	8,478,000.00	6,057,000.00	631,822.37	631,822.37

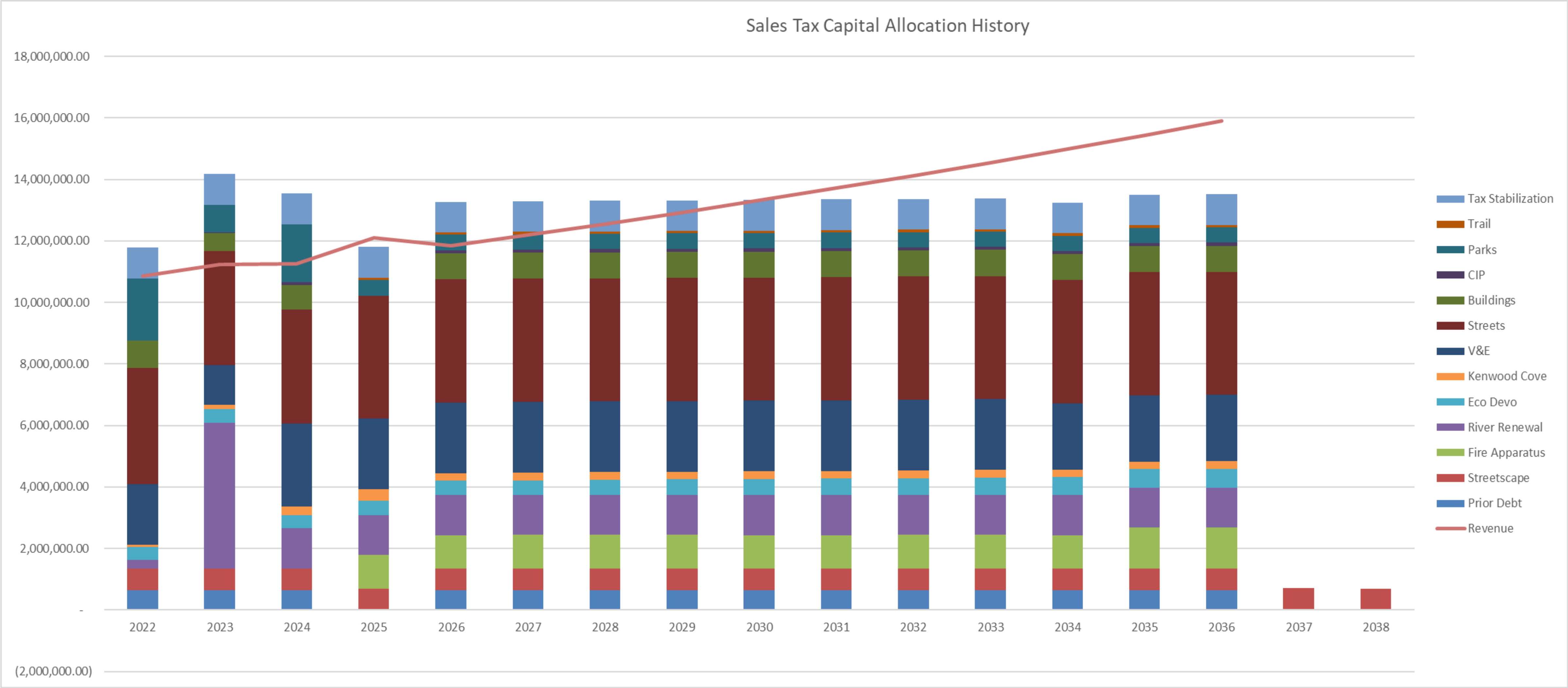
Sales tax capital fund – as budgeted

City of Salina, Kansas			0.03								Committed		
	Sales Tax Revenues			Bond &		Kenwood	Downtown	Debt	River Renewal (A)	River Renewal(B)	River Renewal (C)		River Renewal
									$	3,500,000	$ 1,500,000		
Year	Funds 210&220	Annual Growth	Misc Adj (FFE)	Interest*	Lee Bldg	Cove Debt	Streetscape**	Fire Apparatus	Preliminary Design	Preliminary Design	Final Design	One-Time Balance Transfer	Total Cost
2016													
2017	8,642,821			650,000		1,350,000			-				
2018	8,779,551	1.58%		650,000		1,350,000							
2019	8,953,443	1.98%		-		1,350,000							-
2020	8,997,636	0.49%	254,759	650,000	500,000	285,000	715,000		86,000				86,000
2021	10,030,648	11.48%		650,000		-	695,000		86,000	194,000			280,000
2022	10,858,719	8.26%	94,440	650,000		-	695,000		86,000	194,000			280,000
2023	11,236,124	3.48%		650,000		-	696,300		85,977	194,519	146,327	3,446,756	4,746,756
2024	11,245,992	0.09%	(109,886.00)	650,000		-	698,327		85,584	195,319	145,763	873,335	1,300,000
2025	11,799,113	4.92%		-		-	695,047	1,088,129	85,152	195,969	146,963	871,917	1,300,000
2026	11,832,000	0.28%		650,000		-	695,776	1,089,150	85,970	196,469	142,963	874,598	1,300,000
2027	12,750,000	7.76%		650,000		-	695,776	1,093,450	86,067	196,819	143,963	873,152	1,300,000
2028	13,132,500	3.00%		650,000		-	695,230	1,090,650	86,106	192,019	144,763	877,113	1,300,000
2029	13,526,475	3.00%		650,000		-	698,828	1,091,150	86,086	192,219	145,363	876,332	1,300,000
2030	13,932,269	3.00%		650,000		-	697,325	1,089,650	85,365	193,919	145,763	874,954	1,300,000
2031	14,350,237	3.00%		650,000		-	695,412	1,091,150	86,538	195,519	147,763	870,181	1,300,000
2032	14,780,744	3.00%		650,000		-	693,089	1,090,400	85,680	197,019	144,638	872,663	1,300,000
2033	15,224,167	3.00%		650,000		-	694,911	1,092,400	72,540	193,194	146,200	888,067	1,300,000
2034	15,680,892	3.00%		650,000		-	696,186	1,092,000	72,540	194,144	147,300	886,017	1,300,000
2035	16,151,319	3.00%		650,000		-	692,360	1,325,000	71,755	194,750	143,250	890,245	1,300,000
2036	16,635,858	3.00%		650,000		-	697,234	1,325,000	72,218		144,200	1,083,582	1,300,000
2037						-	696,869		71,952				-
2038						-	700,513		-				-
2039							694,364		-				-
2040									-				
Total	248,540,507			11,700,000	500,000	4,335,000	13,938,548		1,477,529	2,919,875	2,035,214	15,058,912	22,292,756

2026 Budgeted 5.2% over 2024 actual

2025 Actual came in 4.92% over 2024 actual

City of Salina, Ka	3.9%													
Year	Eco Devo Allocation @ 3.9%	Kenwood Cove Maint	Capital Equipment V&E	Fleet Management	Total Vehicles & Equipment	Street Improvement	B&F Maint	CIP Planning	Parks Projects	Hike Bike Trail	General Fund Stabilization	Total Expenses	Increase (Decrease)	Balance
2016														1,056,649
2017	339,306	68,350	829,950		829,950	3,865,500	-		-	-	500,000	7,603,106	1,039,715	1,822,543
2018	347,167	68,350	920,488		920,488	4,185,844	372,278		472,036	52,404	500,000	8,918,568	(139,017)	1,524,550
2019	344,976	68,350	857,790		857,790	3,792,355	243,859		-	39,633	1,908,000	8,604,963	348,480	1,675,284
2020	351,837	68,350	190,498		190,498	1,344,583	33,167		56,335	-	1,000,000	5,280,771	3,971,624	5,670,748
2021	391,195	68,350	859,090		859,090	3,152,078	205,668		109,034	-	1,000,000	7,410,416	2,620,232	8,290,980
2022	423,490	68,350	969,513	1,000,000	1,969,513	3,785,163	884,750		2,020,000	-	1,000,000	11,776,266	(917,547)	7,467,873
2023	438,209	150,000	975,900	300,000	1,275,900	3,700,000	603,800	14,250	890,900	2,201	1,000,000	13,295,138	(2,059,014)	4,693,337
2024	438,594	280,543	2,399,729	300,000	2,699,729	3,700,000	792,000	100,000	1,885,500	(0)	1,000,000	13,544,693	(2,408,587)	2,284,750
2025	460,165	364,405	2,000,000	300,000	2,300,000	4,000,000	-	18,000	500,000	-	1,000,000	11,725,747	73,366	2,358,116
2026	462,000	250,000	2,000,000	300,000	2,300,000	4,000,000	850,000	100,000	500,000	75,000	1,200,000	13,471,926	(1,639,926)	718,190
2027	497,845	250,000	2,000,000	300,000	2,300,000	4,000,000	850,000	100,000	500,000	75,000	1,200,000	13,512,071	(762,071)	(43,881)
2028	512,780	250,000	2,000,000	300,000	2,300,000	4,000,000	850,000	100,000	500,000	75,000	1,200,000	13,523,660	(391,160)	(435,041)
2029	528,164	250,000	2,000,000	300,000	2,300,000	4,000,000	850,000	100,000	500,000	75,000	1,200,000	13,543,142	(16,667)	(451,708)
2030	544,008	250,000	2,000,000	300,000	2,300,000	4,000,000	850,000	100,000	500,000	75,000	1,200,000	13,555,983	376,286	(75,422)
2031	560,329	250,000	2,000,000	300,000	2,300,000	4,000,000	850,000	100,000	500,000	75,000	1,200,000	13,571,891	778,347	702,925
2032	577,139	250,000	2,000,000	300,000	2,300,000	4,000,000	850,000	100,000	500,000	75,000	1,200,000	13,585,627	1,195,117	1,898,042
2033	594,453	250,000	2,000,000	300,000	2,300,000	4,000,000	850,000	100,000	500,000	75,000	1,200,000	13,606,764	1,617,403	3,515,445
2034	612,286	250,000	1,850,000	300,000	2,150,000	4,000,000	850,000	100,000	500,000	75,000	1,200,000	13,475,473	2,205,419	5,720,864
2035	630,655	250,000	1,850,000	300,000	2,150,000	4,000,000	850,000	100,000	500,000	75,000	1,200,000	13,723,015	2,428,304	8,149,168
2036	649,575	250,000	1,850,000	300,000	2,150,000	4,000,000	850,000	100,000	500,000	75,000	1,200,000	13,746,808	2,889,050	11,038,217
2037	-											696,869	(696,869)	10,341,348
2038	-											700,513	(700,513)	9,640,834
2039	-											694,364	(694,364)	8,946,470



Sales Tax Capital Allocation History
18,000,000.00
16,000,000.00
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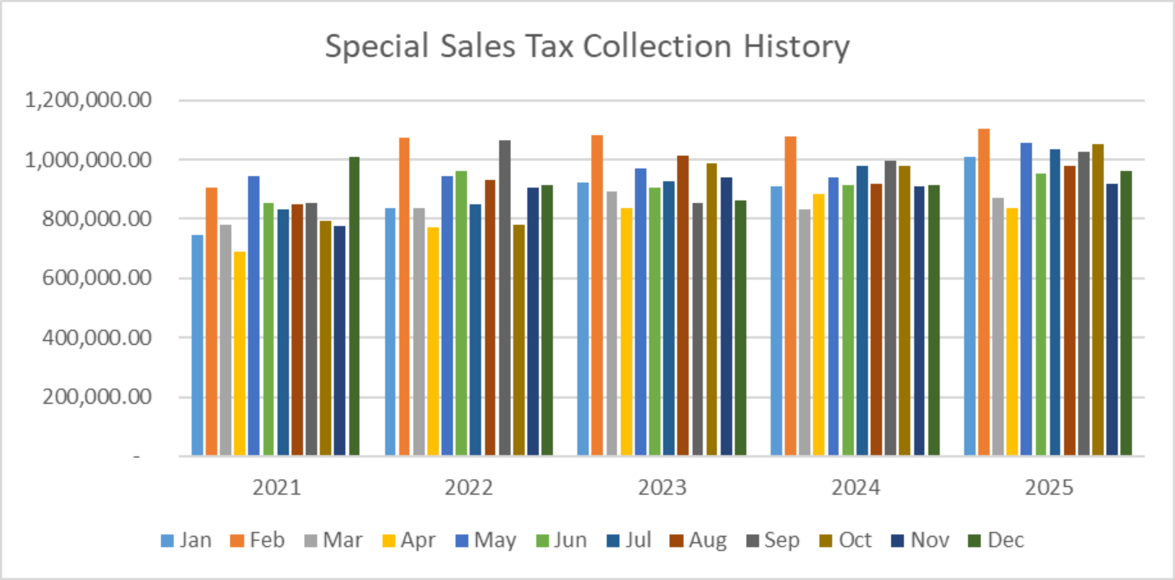
Tax Stabilization
Trail
Parks
CIP
Buildings
Streets
V&E
Kenwood Cove
Eco Devo
River Renewal
Fire Apparatus
Streetscape
Prior Debt
Revenue


Special Sales Tax Collection History
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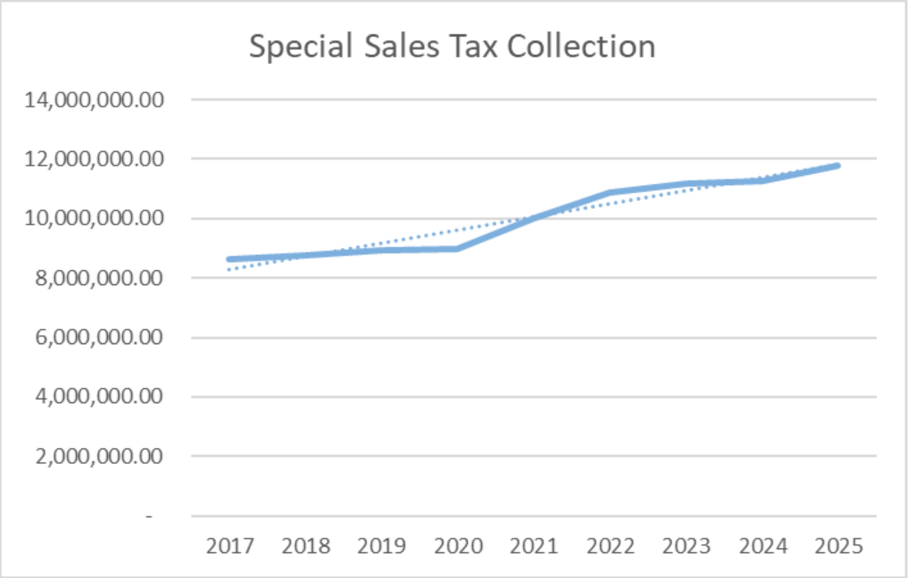
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2018
2019
2020
2021
2022
2023
2024
2025

Municipal Debt

- Purpose : To leverage future resources for capital investment (not for operational purposes)
- Common Forms:
  - General Obligation Bonds - Funded by taxes or fees, with full faith and credit obligation
  - Utility Revenue Bonds – Funded by utility revenue
  - Special Revenue Bonds – Funded by private project revenues (ie.. STAR Bonds)
  - Lease – revenue – Funded by property/facility lease revenue
  - Lease – purchase – Funded by general revenues, typically secured by funded asset, with non-appropriation clause
  - Loans – Funded by general revenues, typically secured by assets
  - Temporary Notes – Low-interest note used in anticipation of issuing bonds for capital projects

Credit rating

- Rating of credit worthiness used by investors when typically purchasing GO bonds and utility revenue bonds. Typically not used for special revenue bonds or other debt forms.

- Rating agencies – **Moody's,** Standard & Poor's and Fitch

- Moody's Range – High-grade (AAA, Aa1, Aa2, **Aa3);**
  Upper medium grade (A1, A2, A3);
  Medium grade (Baa1, Baa2, Baa3)
  Speculative grade ((Ba1, Ba2, Ba3, B1, B2, B2, Caa1, Caa2, Caa3, Ca, C)
- Salina strengths – stable tax base, resilient employment, additional liquidity outside of the operating funds, low cost of living
- Salina challenges – elevated debt burden, resources below state and national Aa3 medians, below average resident income

Moody's rating – Aa3 (June, 2025)

Factors that could lead to upgrade

- Significant improvement in resident income and full value per capita
- Positive economic growth ration
- Trend of long-term liabilities ration remaining below 200%

Factors that could lead to downgrade

- Economic contraction and or declines in resident income or full value per capita
- Trend of significant declines in reserves to levels below Aa medians
- Growth in long-term liabilities to above 350% or fixed costs to above 20%

Exhibit 1

Salina (City of) KS

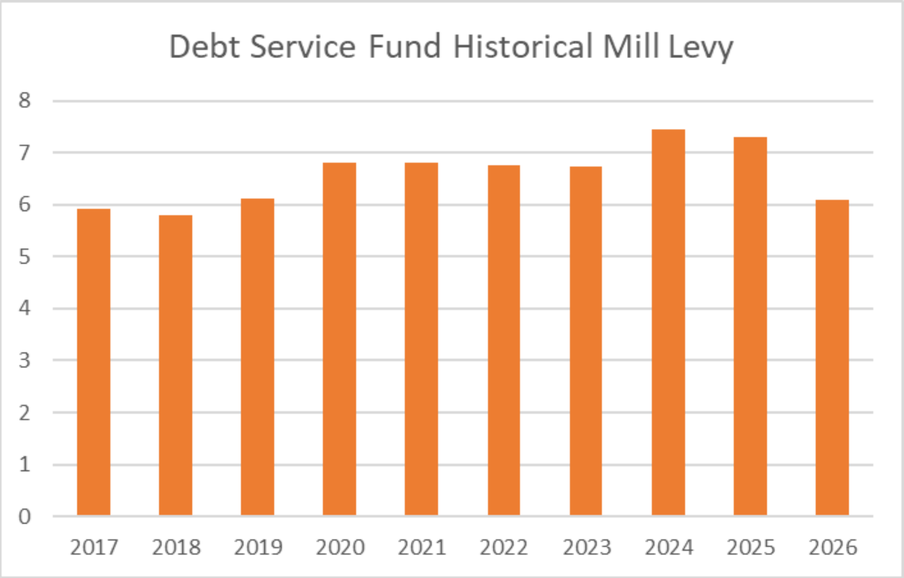
	2020	2021	2022	2023	Aa Medians
Economy					
Resident income ratio (%)	87.3%	88.1%	89.1%	90.8%	114.1%
Full Value ($000)	$3,326,522	$3,392,139	$3,705,559	$3,937,681	$2,888,367
Population	46,706	46,896	46,734	46,432	22,430
Full value per capita ($)	$71,223	$72,333	$79,290	$84,805	$125,640
Annual Growth in Real GDP	-6.3%	7.7%	1.4%	-0.1%	2.0%
Financial Performance					
Revenue ($000)	$89,967	$162,025	$102,717	$108,959	$52,335
Available fund balance ($000)	$76,594	$92,136	$107,985	$108,087	$29,526
Net unrestricted cash ($000)	$81,122	$165,286	$180,109	$184,895	$41,432
Available fund balance ratio (%)	85.1%	56.9%	105.1%	99.2%	57.1%
Liquidity ratio (%)	90.2%	102.0%	175.3%	169.7%	79.6%
Leverage					
Debt ($000)	$133,969	$141,666	$137,478	$123,175	$37,305
Adjusted net pension liabilities ($000)	$127,925	$108,821	$87,479	$81,825	$45,496
Adjusted net OPEB liabilities ($000)	$4,279	$4,297	$3,383	$3,453	$4,376
Other long-term liabilities ($000)	$5,592	$5,823	$4,374	$3,453	$1,726
Long-term liabilities ratio (%)	302.1%	160.8%	226.6%	194.5%	210.2%
Fixed costs					
Implied debt service ($000)	$8,660	$9,594	$9,936	$9,601	$2,477
Pension tread water contribution ($000)	$3,364	$3,787	$3,057	$4,005	$1,199
OPEB contributions ($000)	$299	$258	$267	$15	$179
Implied cost of other long-term liabilities ($000)	$400	$400	$408	$306	$115
Fixed-costs ratio (%)	14.1%	8.7%	13.3%	12.8%	9.6%

- Debt Issuance Considerations:
  - Intended use, amount of each issuance, total debt issued, statutory debt limits, national and local economy, cash flow for future operations and debt service, interest rates, repayment structure and credit rating
- Salina Professional Finance Team
  - CMO, Finance, municipal advisor (Stifel Nicolaus), bond counsel (Gilmore Bell) and bond underwriter (varies)
  - Professional services fees are paid from the issuance

Special Assessment Debt Financing:

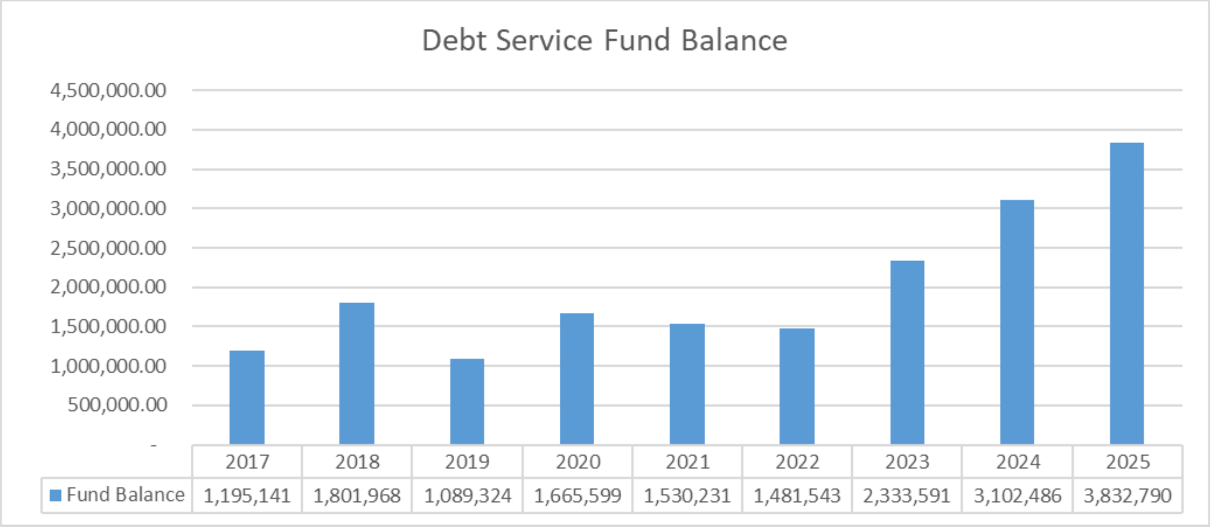
- City Commission approves benefit district
- Construction of infrastructure is completed
- Final costs approved
- Total costs allocated to each property
- Property owner has opportunity to pay their share of total cost prior to financing
- Bonds issued to pay cost of construction (less any prepaid shares)
- Special Assessment for prorated amount including interest on debt levied against property for 20 years
- 2025 Delinquency rate on special assessments – 6.5%

Debt service fund

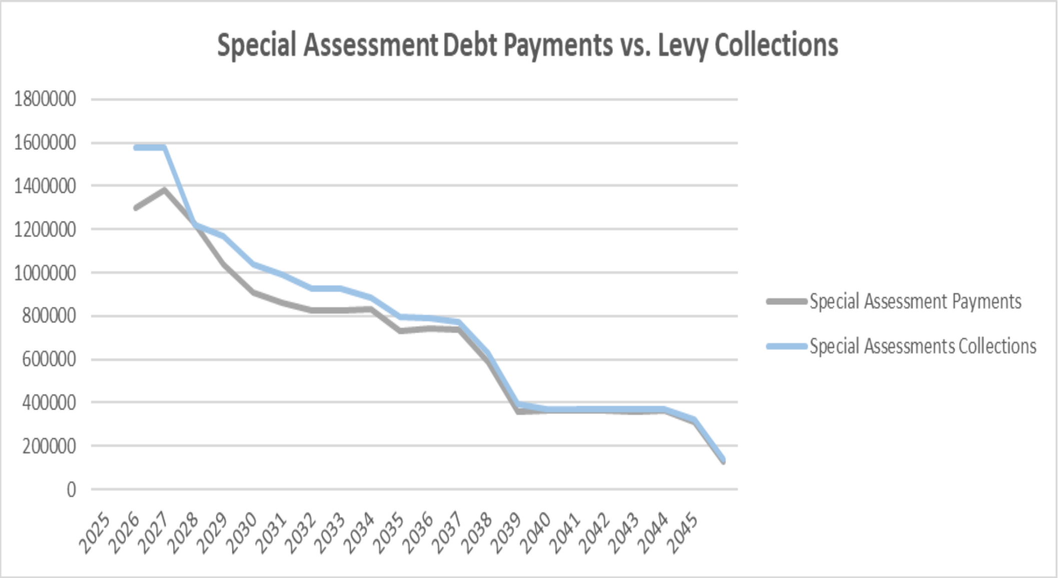


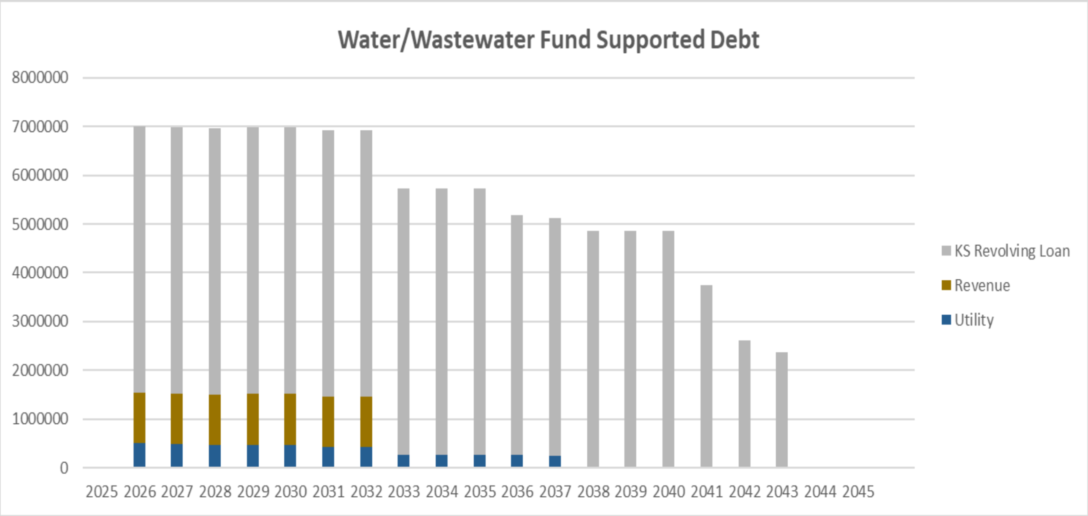
When fund balance starts to increase, City has been able to direct part of the mill levy to the General Fund

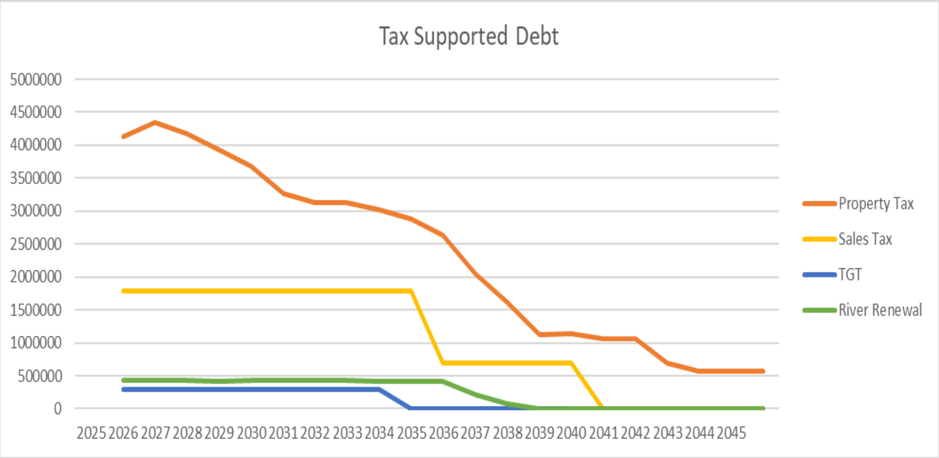
Capital projects funded by debt service are reconciled upon completion and closed out to the debt service fund



Debt Payments







Other sources of revenue for property tax classified projects –

- Delinquent property tax
- Motor Vehicle Tax
- Transient Guest Tax

Debt Service Revenues Required	2020	2021	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037
Current Prop Tax required w/ 2025 bonds		3,064,701.39	2,454,296.59	2,755,279.80	2,779,091.10	2,412,751.49	2,158,191.76	1,734,625.91	1,632,486.35	1,629,096.56	1,566,622.49	1,414,786.86	1,178,310.68	614,776.41	829,075.68
Temp Note Debt															
total prop tax needed		**3,064,701.39**	**2,454,296.59**	**2,755,279.80**	**2,779,091.10**	**2,412,751.49**	**2,158,191.76**	**1,734,625.91**	**1,632,486.35**	**1,629,096.56**	**1,566,622.49**	**1,414,786.86**	**1,178,310.68**	**614,776.41**	**829,075.68**
Property tax revenue		**2,978,243.00**	**3,800,000.00**	**3,340,350.00**	**3,338,632.00**	**3,432,113.70**	**3,528,212.88**	**3,627,002.84**	**3,728,558.92**	**3,832,958.57**	**3,940,281.41**	**4,050,609.29**	**4,164,026.35**	**4,280,619.09**	**4,400,476.42**
property tax surplus(deficit) current debt		(86,458.39)	1,061,257.92	585,070.20	559,540.90	1,019,362.21	1,370,021.12	1,892,376.93	2,096,072.57	2,203,862.01	2,373,658.92	2,635,822.43	2,985,715.67	3,665,842.68	3,571,400.74
Fund Balance w/ No new debt	1665599	1,530,231.00	3,832,790.44	4,417,860.64	4,977,401.54	5,996,763.75	7,366,784.87	9,259,161.80	11,355,234.37	13,559,096.37	15,932,755.29	18,568,577.72	21,554,293.39	25,220,136.07	28,791,536.81

Property Tax Supported Projects Only							2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037
Project Started	TN Issue	Bonds Issued	1st yr of bond payme	20 yrs/4%															
2024 projects	N/A	2026	2027	500,000.00		FS#$ Design			32,000.00	32,000.00	32,000.00	32,000.00	32,000.00	32,000.00	32,000.00	32,000.00	32,000.00	32,000.00	32,000.00
2024 projects	N/A	2026	2027	4,500,000.00		FS#4 $4.5M			361,000.00	361,000.00	361,000.00	361,000.00	361,000.00	361,000.00	361,000.00	361,000.00	361,000.00	361,000.00	361,000.00
2024 projects	2026	2027	2028	3,000,000.00		West Mag #1 3m				225,000.00	225,000.00	225,000.00	225,000.00	225,000.00	225,000.00	225,000.00	225,000.00	225,000.00	225,000.00
2026 projects	2026	2027	2028	1,000,000.00	15 yrs	North Ohio Overpass Painting				90,000.00	90,000.00	90,000.00	90,000.00	90,000.00	90,000.00	90,000.00	90,000.00	90,000.00	90,000.00
	2026	2027	2028	300,000.00	10 yrs	BFRA Mill & Inlay				38,000.00	38,000.00	38,000.00	38,000.00	38,000.00	38,000.00	38,000.00	38,000.00	38,000.00	38,000.00
2027 projects	2027	2028	2029	300,000.00		Grand Avenue Bridge					22,000.00	22,000.00	22,000.00	22,000.00	22,000.00	22,000.00	22,000.00	22,000.00	22,000.00
	2027	2028	2029	2,300,000.00		East Crawford					170,000.00	170,000.00	170,000.00	170,000.00	170,000.00	170,000.00	170,000.00	170,000.00	170,000.00
	2028	2029	2030	10,000,000.00		West Mag #2/3						736,000.00	736,000.00	736,000.00	736,000.00	736,000.00	736,000.00	736,000.00	736,000.00
2028 projects	2030	2031	2032	5,520,000.00		9th & Waterwell								407,000.00	407,000.00	407,000.00	407,000.00	407,000.00	407,000.00
2029 projects	2031	2032	2033	5,100,000.00		Ohio/Schilling Roundabout									376,000.00	376,000.00	376,000.00	376,000.00	376,000.00
2030 Projects	2028	2030	2031	8,600,000.00		East Magnolia Bridge Replacement							633,000.00	633,000.00	633,000.00	633,000.00	633,000.00	633,000.00	633,000.00
2031 Projects				-	combined	East Magnolia Road Impr													
2032 Projects	2028	2029	2030	1,000,000.00		Ohio/Belmont Intersection						74,000.00	74,000.00	74,000.00	74,000.00	74,000.00	74,000.00	74,000.00	74,000.00
2033 Projects	2030	2031	2032	2,400,000.00		East Cloud Road Impr								177,000.00	177,000.00	177,000.00	177,000.00	177,000.00	177,000.00
	2028	2029	2030	1,800,000.00		East Iron Curb/Gutter						133,000.00	133,000.00	133,000.00	133,000.00	133,000.00	133,000.00	133,000.00	133,000.00
	2028	2029	2030	1,650,000.00		Gateway Sign Project						132,000.00	132,000.00	132,000.00	132,000.00	132,000.00	132,000.00	132,000.00	132,000.00
	2032	2033	2034	2,500,000.00		West Crawford Improvements										184,000.00	184,000.00	184,000.00	184,000.00
2034 Projects	2034	2035	2036	-															
2035 Projects	2035	2036	2037																
2036 Projects	2036	2037	2038																
2037 Projects	2037	2038	2039	1,500,000.00		Bridges((Mag at Mall, Schilling west of Roya, Crawford East of I-135 (#12,14,22)													112,500.00
2038 Projects	2038	2039	2040																
2039 Projects	2039	2040	2041																
2040 Projects	2040	2041	2042																
2041 Projects	2041	2042	2043																
2042 Projects	2042	2043	2044	8,800,000.00		Broadway North Bridge (#24)													
2043 Projects	2043	2044	2045																
2044 Projects	2044	2045	2046																
2045 Projects	2045	2046	2047	2,000,000.00															
2046 Projects	2046	2047	2048																
					New Annual Debt Payment		**-**	**569,000.00**	**393,000.00**	**746,000.00**	**938,000.00**	**2,013,000.00**	**2,646,000.00**	**3,230,000.00**	**3,606,000.00**	**3,790,000.00**	**3,790,000.00**	**3,790,000.00**	**3,902,500.00**
					Annual property tax surplus(deficit) with new debt		1,061,257.92	16,070.20	166,540.90	273,362.21	432,021.12	(120,623.07)	(549,927.43)	(1,026,137.99)	(1,232,341.08)	(1,154,177.57)	(804,284.33)	(124,157.32)	(331,099.26)
					fund balance		**3,832,790.44**	**3,848,860.64**	**4,015,401.54**	**4,288,763.75**	**4,720,784.87**	**4,600,161.80**	**4,050,234.37**	**3,024,096.37**	**1,791,755.29**	**637,577.72**	**(166,706.61)**	**(290,863.93)**	**(621,963.19)**

Assumptions:

- Property Tax Revenue flat in 2027
- Beyond 2027, Property Tax Revenue increases 2.8%
- Projects reprioritized beginning 2027

Projects not currently approved on CIP included in capacity table

Future Debt Funded Projects	Year Debt payments begin	Estimated Annual Debt Service Payment
Fire Station #4 ($9.1M)	2027	369,000
West Magnolia #1 ($3M)	2028	225,000
North Ohio Overpass	2028	90,000
BFRA Mill & Inlay	2028	38,000
East Crawford	2029	170,000
Grand Ave Bridge	2029	22,000
West Magnolia #2 & 3 ($10.0M)	2030	736,000
Gateway Signs	2030	132,000
Ohio/Belmont Intersection	2030	74,000
East Magnolia incl. bridge($8.6M)	2031	633,000
9th & Waterwell	2032	407,000
East Cloud	2032	177,000
Ohio/Schilling Impr ($5.1M)	2033	376,000
West Crawford	2034	184,000

Projects with current outstanding debt

Series	Project	Funding
2013A	Stone Lake Add	Special
2013A	City at Large	Property Tax
2013B	Magnolia Hills	Special
2013B	E Magnolia Road	Property Tax
2013B	Fire Station #1	Property Tax
2013B	Bi Center	Property Tax
2013B	N Ohio	Property Tax
2014A	Pheasant Ridge	Special
2014A	Quail Mead V	Special
2014A	Landfill	Solid Waste
2014A	Landfill Cell	Solid Waste
2014A	9th & Cloud	Property Tax
2014A	Downtown Lignts	Property Tax
2015A	N Ohio Grade	Property Tax
2015A	Bi Center	Property Tax
2015A	Magnolia Hills IV	Special
2016A	Iron Ave Recon	Property Tax
2016A	N Ohio	Property Tax
2016A	Fire Hdqtrs	Property Tax
2016A	Centennial Road	Property Tax
2016B	Pioneer Pres	Special
2016B	S Marymount	Property Tax
2016B	Magnolia Hills	Special
2016B	Piercy Add	Special
2016B	Golden Eagle	Special
2016B	Eagle Med	Special
2016B	Quail Mead II	Special
2016B	West Grand Water	Special
2016B	Lakeside Add	Special
2016B	N Ohio Overpass	Property Tax
2016B	N Broadway Blvd	Property Tax
2016B	Liberty Add Sewer	Special
2016B	Des Moines Ave Sewer	Special
2016B	Libert Add #2	Special
2016B	Magnolia Hils #2	Special
2016B	Quail Mead III	Special
2016B	Golden Eagle II	Special
2016B	Glen Avenue	Special
2016B	S Ohio Corridor	Property Tax
2016B	Pacific Ave Conn	Property Tax
2016B	West Diamond Dr	Special
2016B	Eagle Crest	Special
2016B	Quail Mead IV	Special
2016B	Red Fox	Special
2016B	N Ohio	Property Tax
2016B	S 9th IV	Property Tax
2016B	Stone Creek Add	Special
2016B	Scoular Add	Special
2016B	Fire Station #1	Property Tax
2016B	Bi Center	Property Tax
2016B	Grand Prairie	Special
2016B	Riffel #2	Special
2016B	Bergkamp Sub	Special
2016B	East Magnolia Des	Property Tax
2016B	SAA Utility/Fire	Utility

Series	Project	Funding
2017A	Bi Center	Property Tax
2017A	Smoky Hill River Renewal	River Renewal
2017A	Country Club Road	Property Tax
2018A	Grand Prairie 2	Special
2018A	River Trail	Special
2018A	Beechcraft Road	Property Tax
2019A	Downtown Streetscape	Sales Tax
2019A	Golf Irrigation	Property Tax
2019B	RevBond Refund 2011B	Revenue
2020A	Landfill Cell #20	Solid Waste
2020A	Smoky Hill River Renewal	River Renewal
2020A	Police Parking Lot	Property Tax
2020A	Golf Irrigation	Property Tax
2020A	9th St Bridge Design	Property Tax
2020B	KDHE 2841 refunding	Utility
2020B	2010B refunding-Water KDHE	Utility
2020B	2012A refunding-Magnolia	Special
2020B	Radio Project	Property Tax
2020B	Quint	Property Tax
2020B	SCBA	Property Tax
2021A	Police Training Facility	Property Tax
2021A	TPEC Basketball Courts	Property Tax
2021A	Pheasant Ridge 3	Special
2021A	Stone Lake 2	Special
2021A	9 South	Special
2021B	Magnolia Hills	Special
2021B	E Magnolia Road	Property Tax
2021B	Fire Station #1	Property Tax
2021B	Bi Center	Property Tax
2021B	N Ohio	Property Tax
2021B	Pheasant Ridge	Special
2021B	Quail Mead V	Special
2021B	Landfill	Solid Waste
2021B	9th & Cloud	Property Tax
2021B	Downtown Lignts	Property Tax
2022A	Smoky Hill River Renewal	River Renewal
2022A	9th St Bridge Construction	Property Tax
2022A	Automated Sanitation Trucks	Sanitation
2022A	TPEC HVAC	Property Tax
2022A	Magnolia Hills Estates 2	Special
2022A	Stone Lake Phase 3A	Special
2022A	Markley Trail	Special
2023A	Bill Burke	TGT
2023A	Cedar Ridge Ph 2	Special
2024A	Lakeview Estates No. 2	Special
2024A	Magnolia Hills Estates No. 2	Special
2024A	Wheatland Valley	Special
2024A	Fire Apparatus	Sales Tax
2025A	Stone Lake PH 3	Special
2025A	Landfill Cell #21	Solid Waste
2025A	Schneider Bldg Impr	Property Tax

General Obligation Bonds:

Date Issued	Series	Purpose	Amount of Issue	Final Maturity	Amount Outstanding
02-15-13	2013-A	Taxable Improvements	$1,360,000	10-01-28	$330,000
07-29-15	2015-A	Revenue and Internal Imp.	6,825,000	10-01-35	3,260,000
07-27-16	2016-A	Internal Improvements	6,570,000	10-01-36	3,985,000
07-27-16	2016-B	Refunding	13,750,000	10-01-31	3,130,000
07-27-17	2017-A	Improvements	9,310,000	10-01-37	6,185,000
11-27-18	2018-A	Improvements	2,090,000	10-01-33	1,255,000
04-24-19	2019-A	Improvements	11,090,000	10-01-39	8,625,000
04-29-20	2020-A	Improvements	5,210,000	10-01-35	2,300,000
11-30-20	2020-B	Refunding	8,450,000	10-01-36	4,980,000
04-29-21	2021-A	Improvements	7,645,000	10-01-41	6,415,000
09-08-21	2021-B	Refunding	6,220,000	10-01-34	3,735,000
04-28-22	2022-A	Improvements	7,840,000	10-01-42	6,375,000
08-17-23	2023-A	Internal Improvements	2,955,000	10-01-43	2,555,000
07-02-24	2024-A	Internal Improvements	10,970,000	10-01-44	10,325,000
07-02-25	2025-A	Internal Improvements	12,320,000	10-01-45	12,315,000
07-01-26	2026-A	Internal Improvements	15,895,000*	10-01-46	15,895,000*
Total					$91,665,000

With adjusted 2026 number of $12,660,000 the total is $88,430,000

Utility System Revenue Bonds: Revenue bonds are payable solely from the net revenues derived by the City from the operation of its combined water and sewage system. Revenue bonds do not represent a general obligation indebtedness of the City for which the City's taxing ability has been pledged.

Date Issued	Pledged Revenue	Series	Amount of Issue	Final Maturity	Amount Outstanding
09-11-19	Water and Sewer System	2019	$10,330,000	10-01-31	$5,630,000

Lease Obligations:

Item	Year Issued	Original Amount	Final Year	Amount Outstanding
HVAC System	2012	$1,100,000	2027	$151,940

Special Obligation Revenue Bonds: (to be updated) The following special obligation revenue bonds are payable solely from sales tax collected within certain special districts in the City. Revenue bonds do not represent a general obligation indebtedness of the City for which the City's taxing ability has been pledged.

Date Issued	Pledged Revenue	Series	Amount of Issue	Final Maturity	Amount Outstanding
12-21-18	Sales Tax Revenue	2018-A	$18,250,000	12-01-38	$13,080,000
12-21-18	Sales Tax Revenue	2018-B	4,320,000	12-01-38	4,320,000
				Total:	$17,400,000

State Loans

The following is a list of outstanding loans the City has taken out through the Kansas Department of Health and Environment ("KDHE") revolving loan fund program. KDHE loans are typically repaid by net revenues from municipal water or sewer systems. Regardless of the intended source of repayment, the loans are ultimately secured by the City's ability to levy unlimited ad valorem property taxes.

Project Number	Purpose	Year Originated	Final Payment Date	Original Amount	Amount Outstanding
KDHE 2629	Water	2014	08-01-34	$8,562,911	$3,879,913
KDHE 2917	Water	2019	02-01-40	32,000,000	18,333,526
KDHE 2957	Water	2019	02-01-40	4,250,000	3,174,629
KDHE 2997	Water	2019	02-01-40	4,250,000	3,396,472
KDHE 2050	Sewer	2020	03-01-35	1,399,012	790,362
KDHE 2049*	Sewer	2021	09-01-42	41,500,000	35,021,282
					$64,596,184

Legal Debt Margin

30% of total assessed valuation

Fiscal (Budget) Year	Real Estate	Personal Property	State Assessed	Total, Excluding Motor Vehicles	Tax Rate	Motor Vehicle (Note 1)	Total, Taxable Assessed Value
2020	$ 423,573,121	$ 9,353,057	$ 23,436,340	$ 456,362,518	30.650	$ 54,589,132	$ 510,951,650
2021	$ 427,732,694	$ 8,154,030	$ 23,975,182	$ 459,861,906	30.452	$ 56,545,812	$ 516,407,718
2022	$ 468,723,852	$ 9,542,807	$ 25,613,362	$ 503,880,021	30.348	$ 54,903,252	$ 558,783,273
2023	$ 499,863,443	$ 8,546,299	$ 23,037,764	$ 531,447,506	29.616	$ 55,673,641	$ 587,121,147
2024	$ 507,131,301	$ 10,632,964	$ 23,474,416	$ 541,238,681	29.417	$ 56,688,526	$ 597,927,207

City of Salina, Kansas
Legal Debt Margin
Last Ten Fiscal Years

	2022	2023	2024
Legal Debt Margin Calculation			
Assessed Valuation	558,783,273.00	587,121,147.00	597,927,207.00
Debt Limit (30% of Assessed Value)	167,634,982.00	176,136,344.00	179,378,162.00
Debt applicable to limit:			
Total Bonded Debt	173,349,170.00	120,093,000.00	147,482,574.00
Less GO Debt Attributable to Exempt Purposes	(7,958,207.00)	(5,683,000.00)	(5,596,575.73)
Less Revenue Bonds	(8,090,000.00)	(7,295,000.00)	(6,475,000.00)
Less Loans		-	-
Less Capital Leases		-	-
Less Loans Payable	(96,114,170.00)	(46,502,271.00)	(70,692,574.00)
Less Fund Balance designated for Debt Service	(2,196,006.00)	(2,503,587.00)	(3,102,486.34)
Total Debt Applicable to Limitation	58,990,787.00	58,109,142.00	61,615,937.93
Legal debt margin	108,644,195.00	118,027,202.00	117,762,224.07

	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Debt Limit	138,909,078	141,804,931	142,000,537	146,336,377	152,724,804	153,285,495	155,844,910	167,634,982.00	176,136,344	179,378,162
Total net debt applicable to limit	56,090,293	62,072,485	61,296,184	68,240,457	64,381,294	65,748,563	66,824,139	58,990,787.00	$ 58,109,142	$ 61,615,938
Legal debt margin	82,818,785	79,732,446	80,704,353	78,095,920	88,343,510	87,536,932	89,020,771	108,644,195.00	$ 118,027,202	$ 117,762,224
Total net debt applicable to the limit as a percentage of debt limit	40%	44%	43%	47%	42%	43%	43%	35%	33%	34%

Ordinance No. 21-11091 adopted 11/1/2021 creating capital reserve funds

"Parks Maintenance Capital Reserve Fund" – established to account for monies transferred for the purpose of a minimum of, but not limited to the reconstruction, alteration, repair and maintenance of any of the City's parks facilities.

"Fleet Management Capital Reserve Fund" – established to account for revenue and expenditures related to the lease or purchase and sell of vehicles and equipment held in the City's fleet.

"Streets Maintenance Capital Reserve Fund" –established to account for revenues and expenditures related to, but not limited to, the reconstruction, alteration, repair and maintenance of the City's streets and street related infrastructure.

"Building and Facilities Capital Reserve Fund" - established to account for monies transferred for the purpose of at a minimum, but not limited to the reconstruction, alteration, repair and maintenance of City buildings and facilities

"Vehicles and Equipment Replacement Capital Reserve Fund" – established to account for monies transferred for the replacement of existing or addition of new vehicles and equipment owned by the City.

B&F Cap Reserve Fund		
1/1/22 Fund Balance	$	600,000.00
2022 Revenue	$	270,500.00
2022 Expenditures	$	(283,209.81)
12/31/22 Fund Balance	$	587,290.19
2023 Revenue	$	603,800.00
2023 Expenditure	$	(245,877.05)
12/31/23 Fund Balance	$	945,213.14
2024 Revenue	$	936,087.98
2024 Expenditures	$	(202,401.68)
12/31/2024 Fund Balance	$	1,678,899.44
2025 Revenue	$	-
2025 Expenditures	$	(366,663.85)
12/31/2025 Fund Balance	$	1,312,235.59

Street Maint Cap Reserve Fund		
01/01/22 Fund Balance	$	550,000.00
2022 Actual Revenue Sales Ta	$	3,200,000.00
FFE	$	443,389.99
2022 Actual Expenses	$	3,615,813.90
12/31/22 Fund Balance	**$**	**577,576.09**
2023 Rev	$	4,404,738.63
2023 Exp	$	(4,277,789.86)
12/31/23 Fund Balance	**$**	**704,524.86**
2024 Revenue	$	3,800,000.00
2024 Expenditures	$	(3,901,196.05)
12/31/24 Fund Balance	**$**	**603,328.81**
2025 Revenue	$	3,700,000.00
2025 Expenditures	$	(3,700,000.00)
12/31/25 Fund Balance	**$**	**603,328.81**

Parks Maint Capital Reserve Fund		
12/31/22 Fund Balance	$	1,417,638.49
2023 Revenue	$	922,700.00
2023 Expenditures	$	(1,310,140.67)
12/31/2023 Balance	$	1,030,197.82
2024 Revenue	$	2,523,586.00
2024 Expenditures	$	(1,706,935.54)
12/31/2024 Balance	$	1,845,319.38
2025 Revenue	$	500,000.00
2025 Expenditures	$	(1,588,663.85)
12/31/2025 Balance	$	756,655.53

V& E Maintenance Reserve Fund (756)		
12/31/2022 Balance	$	500,000.00
2023 Revenue	$	975,900.00
2023 Expenditures	$	(568,342.29)
12/31/2023 Fund Balance	**$**	**907,557.71**
2024 Revenue	$	2,431,324
2024 Expenditure	$	(2,692,639)
12/31/2024 Fund Balance	**$**	**646,242.24**
2025 Revenue	$	2,575,712
2025 Expenditure	$	(2,263,391)
12/31/2025 Fund Balance	**$**	**958,563.56**

Fleet Replacement Reserve	
01/01/2022 Balance	-
2022 Actual Rev	1,002,415.00
2022 Actual Exp	(267,331.34)
12/31/22 Fund Balance	**735,083.66**
2023 Revenue	$515,100
2023 Expenditure	($496,326)
12/31/2023 Fund Balance	**$753,857.83**
2024 Revenue	$371,138
2024 Expenditure	($1,156,485)
12/31/2024 Fund Balance	**($31,489.81)**
2025 Revenue	$1,335,319
2025 Expenditure	($1,265,823)
12/31/2025 Fund Balance	**$38,006.21**

Capital improvement program (cip)

- Salina plans for capital improvements (i.e. roads, bridges, water, sewer, drainage, facilities, vehicles/equipment, etc.) with a 5-year plan
- The CIP is intended to include priority capital needs and complement other plan, including the Comprehensive Plan
- Items within the CIP are ready to construct and have an assigned funding source
- The CIP is adopted by resolution of the governing body and can be changed at any time
- The CIP planning process occurs annually and typically occurs between September and December
- Funding for CIP projects typically comes from: issuance of bonds, cash (i.e. property tax, sales tax, utility fees, hotel tax, federal grants, state grants and private contributions

- Cash and debt service obligations from CIP projects are tracked to ensure funding availability and integration with the annual budget process

- Design and other related professional services are selected using the adopted Professional Services Selection Guidelines

- Projects are formally bid

- 2026 – 2030 CIP - $77,566,000

- In addition to the capital program, the City has adopted a 10 year capital replacement plan
  - Plan to replace all equipment owned by the City on rotating basis

Capital Improvement Program

2026-2030 CIP -				
Requested and Recommended Projects				
Year	**Project**	**Cost**	**Funding**	**Payment source**
2026				
	Hike Bike Trail	$ 75,000.00	Sales Tax	Cash
	Street Improvements	$ 3,707,000.00	Sales Tax	Cash
	Parks Capital Improvement Plan	$ 790,000.00	Sales Tax	Cash
	Subtotal Sales Tax	$ 4,572,000.00		
	Wayfinding Sign Project- Downtown Only	$ 150,000.00	Gas Tax	Cash
	Brookwood Trail Pedestrian Bridge (Design with East Crawford)	$ 100,000.00	Gas Tax	Cash
	9th Street and Ohio Street - Updated Traffic Signal Interconnect Systems	$ 200,000.00	Gas Tax	Cash
	Culvert Northwood/Fairdale (Design and Construction)	$ 260,000.00	Gas Tax	Cash
	Comprehensive Planning and Zoning Code Update	$ 500,000.00	General Fund	Cash
	Subtotal Cash	$ 1,210,000.00		
	Design Ohio/Schilling Roundabout	$ 300,000.00	Property Tax	Bonds
	Design East Magnolia Bridge Replacement	$ 320,000.00	Property Tax	Bonds
	Design East Magnolia Road Improvements	$ 280,000.00	Property Tax	Bonds
	North Ohio Overpass Painting	$ 1,000,000.00	Property Tax	Bonds
	Berkley Family Recreation Area RunWay Repairs -Recommend Mill & Inlay	$ 300,000.00	Property Tax	Bonds
	Subtotal Debt	$ 2,200,000.00		
	Dirt for old land fill	$ 50,000.00	Solid Waste Fund	
	Construction Scales at Landfill	$ 2,700,000.00	Solid Waste Fund	Bonds
	Airport Water Main Replacement - Construction	$ 4,500,000.00	Utility Fund	Bonds
	Subtotal Enterprise Funds	$ 7,250,000.00		
	Total 2026 Projects	**$ 15,232,000.00**		

2026-2030 CIP -

Requested and Recommended Projects

Year	Project	Cost		Funding	Payment source
2027					
	Hike Bike Trail	$	75,000.00	Sales Tax	Cash
	Street Improvements	$	4,322,000.00	Sales Tax	Cash
	Parks Capital Improvement Plan	$	1,370,000.00	Sales Tax	Cash
	Subtotal Sales Tax	$	5,767,000.00		
	Wayfinding Sign Project (excluding Downtown)	$	150,000.00	Gas Tax	Cash
	Subtotal Cash	$	150,000.00		
	Design E. Cloud Street Road Improvements (widening with curb & gutter, sidewalk to Levee)	$	200,000.00	Property Tax	Bonds
	Construction - East Crawford Road/Bridge Widening (widening with sidewalk, Hike & Bike, Trail and HAWK Signal)	$	2,000,000.00	Property Tax	Bonds
	Construction - West Magnolia Phase 2 and 3 and West Magnolia Median Gateway Sign Improvements West of I-135	$	6,000,000.00	Property Tax	Bonds
	Construction - 9th & Waterwell Signal or Roundabout and Road Widening	$	4,600,000.00	Property Tax	Bonds
	Construction Ohio/Schilling Roundabout	$	2,000,000.00	Property Tax	Bonds
	Construction East Magnolia Bridge Replacement	$	4,200,000.00	Property Tax	Bonds
	Construction East Magnolia Road Improvements	$	2,800,000.00		
	Subtotal Debt	$	21,800,000.00		
	Landfill Cell #6 Design	$	600,000.00	Solid Waste	Bonds
	Waterline Improvements	$	4,000,000.00	Utility Capital Reserve Fund	Cash
	Subtotal Enterprise Funds	$	4,600,000.00		
	Total 2027 Projects	**$**	**32,317,000.00**		

2026-2030 CIP -

Requested and Recommended Projects

Year	Project	Cost		Funding	Payment source
2028					
	Hike Bike Trail	$	75,000.00	Sales Tax	Cash
	Street Improvements	$	4,336,000.00	Sales Tax	Cash
	Parks Capital Improvement Plan	$	675,000.00	Sales Tax	Cash
	Subtotal Sales Tax	$	5,086,000.00		
	Construction E. Cloud Street Road Improvements (widening with curb & gutter, sidewalk to Levee)	$	2,000,000.00	Property Tax	Bonds
	Construction East Iron Curb, Gutter and Pedestrian Path	$	1,800,000.00	Property Tax	Bonds
	Gateway Sign project including design (Schilling, Magnolia E of I135, I70, Ohio, Crawford)	$	1,650,000.00	Property Tax	Bonds
	Subtotal Debt	$	5,450,000.00		
	Construction Landfill Cell #6	$	5,400,000.00	Solid Waste Fund	Bonds
	Additional Dozer for Cell #6 Operations	$	1,000,000.00	Solid Waste Fund	Bonds
	Subtotal Enterprise Funds	$	6,400,000.00		
	Total 2028 Projects	**$**	**16,936,000.00**		
2029					
	Hike Bike Trail	$	75,000.00	Sales Tax	Cash
	Street Improvements	$	3,628,000.00	Sales Tax	Cash
	Parks Capital Improvement Plan	$	266,000.00	Sales Tax	Cash
	Subtotal Sales Tax	$	3,969,000.00		
	Waterline Improvements	$	4,000,000.00	Utility Capital Reserve Fund	Cash
	Subtotal Enterprise Funds	$	4,000,000.00		
	Total 2029 Projects	**$**	**7,969,000.00**		
2030					
	Hike Bike Trail	$	75,000.00	Sales Tax	Cash
	Street Improvements	$	4,297,000.00	Sales Tax	Cash
	Parks Capital Improvement Plan	$	740,000.00	Sales Tax	Cash
	Subtotal Sales Tax	$	5,112,000.00		
	Total 2030 Projects	**$**	**5,112,000.00**		

2026 through 2035

Capital Improvement Plan

Salina, KS

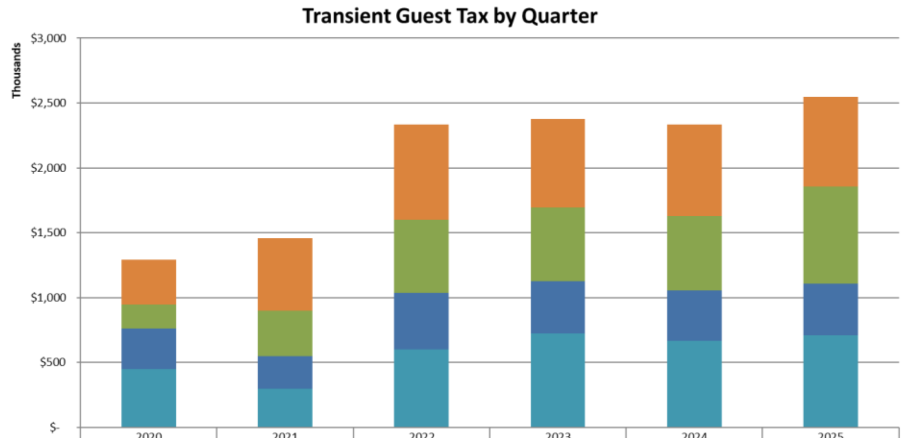
Funding Source Summary

Source	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	Total
Animal Shelter Donation Fund	416,000	566,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	**1,782,000**
Building Reserve Fund	673,500	1,122,000	127,000	285,000	39,750		75,000		273,000		**2,595,250**
Central Garage Fund	22,000	15,200	35,000								**72,200**
County Reimbursed	303,000	330,000	330,000	330,000	355,000	330,000		520,000	303,000	330,000	**3,131,000**
Debt - Property Tax	2,200,000	21,800,000	5,450,000					935,000	60,000	1,440,000	**31,885,000**
Debt - Sanitation Fund		2,550,000							2,450,000		**5,000,000**
Debt - Solid Waste Fund	2,700,000	600,000	5,400,000				250,000	5,000,000			**13,950,000**
Debt - Transient Guest Tax						605,000			770,000		**1,375,000**
Debt - Utility Fund	4,500,000										**4,500,000**
Federal Funds Exchange	580,000	580,000	580,000	580,000	580,000	580,000	580,000	580,000	580,000	580,000	**5,800,000**
Fleet Management Fund	300,000	300,000	300,000	300,000	300,000	300,000	300,000	300,000	300,000	300,000	**3,000,000**
Gas Tax	1,500,000	1,500,000	1,500,000	1,500,000	1,500,000	1,500,000	1,500,000	1,500,000	1,500,000	1,500,000	**15,000,000**
General Fund	1,049,878	812,364	402,364	316,000	316,000	316,000	316,000	316,000	242,000		**4,086,606**
Golf Fund-Supported by Sales Tax	476,259	412,723	348,272	188,902	82,000	325,000	108,000	45,000	150,000	115,000	**2,251,156**
Kenwood Cove Maint Fund	203,383	136,683	104,683	53,593	134,003	60,790	51,200	39,900	43,700	14,526	**842,461**
Lease - Fire Equipment	1,113,741	1,113,741	1,307,998	1,307,998	1,307,998	1,307,998	1,307,998	660,474	660,474	660,474	**10,748,894**
Park Maint Reserve Fund	790,000	1,370,000	675,000	266,000	740,000	430,000	500,000		295,000		**5,066,000**
Raise Grant	2,970,019	1,966,760	1,772,262	2,159,351	2,500,000	2,000,000	2,000,000				**15,368,392**
Sanitation Fund	241,000	51,000	241,000	241,000	241,000	241,000	241,000	241,000	267,100	241,000	**2,246,100**
Solid Waste Fund	2,601,220	1,304,920	2,367,070	1,551,340	3,323,070	2,536,070	1,231,070	1,146,070	1,363,070	1,544,570	**18,968,470**
Special Parks Fund		500,000	254,000		580,000		300,000	200,000	167,000	358,000	**2,359,000**
Street Maintenance Fund	3,707,000	4,222,000	4,236,000	3,528,000	4,197,000	4,370,000	4,317,000	4,049,000	3,889,000	3,954,000	**40,469,000**
Tax Increment Financing	1,000,000										**1,000,000**
TPEC Operating Budget	1,000	1,000	1,000	1,000							**4,000**
Unfunded					10,360,000				8,100,000		**18,460,000**
Utilities Fund	8,486,500	2,400,000	2,481,000	3,050,000	3,112,000	2,530,000	2,775,000	165,000	355,000	30,000	**25,384,500**
Vehicle & Equipment Reserve Fund	1,483,447	3,495,353	2,150,176	1,782,577	1,390,589	624,455	1,274,528	1,760,869	3,054,630	1,934,620	**18,951,244**
GRAND TOTAL	37,317,947	47,149,744	30,162,825	17,540,761	31,158,410	18,156,313	17,226,796	17,558,313	24,922,974	13,102,190	254,296,273

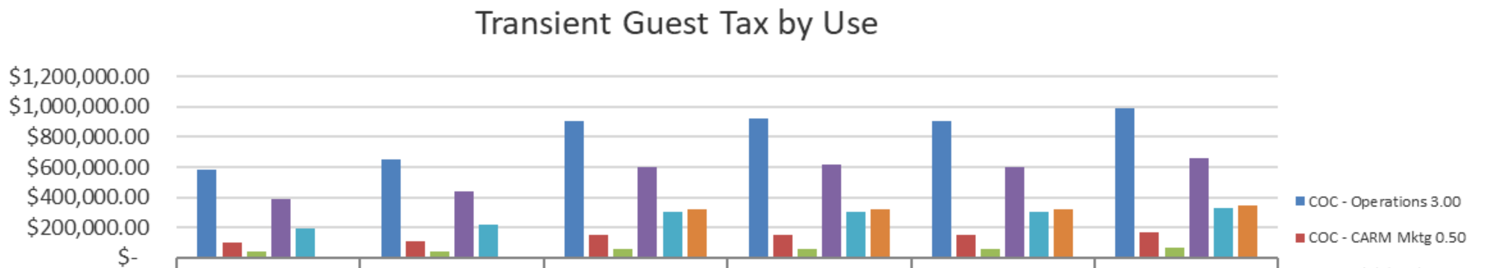
Transient Guest Tax

COC - Visit Salina	3.00%	38.710%
COC - CARM (Cultural Arts)	0.50%	6.452%
Kenwood/Oakdale Marketing	0.20%	2.581%
Total CoC	3.70%	
BiCentennial Ops	2.00%	25.806%
BiCentenial Capital	1.00%	12.903%
Total BiCentennial Center	3.00%	
Facility Improvements	1.05%	13.55
Total Facility Improvements	1.05%	
Total TGT	**7.75%**	100.000%

Effective Oct. 1, 2021



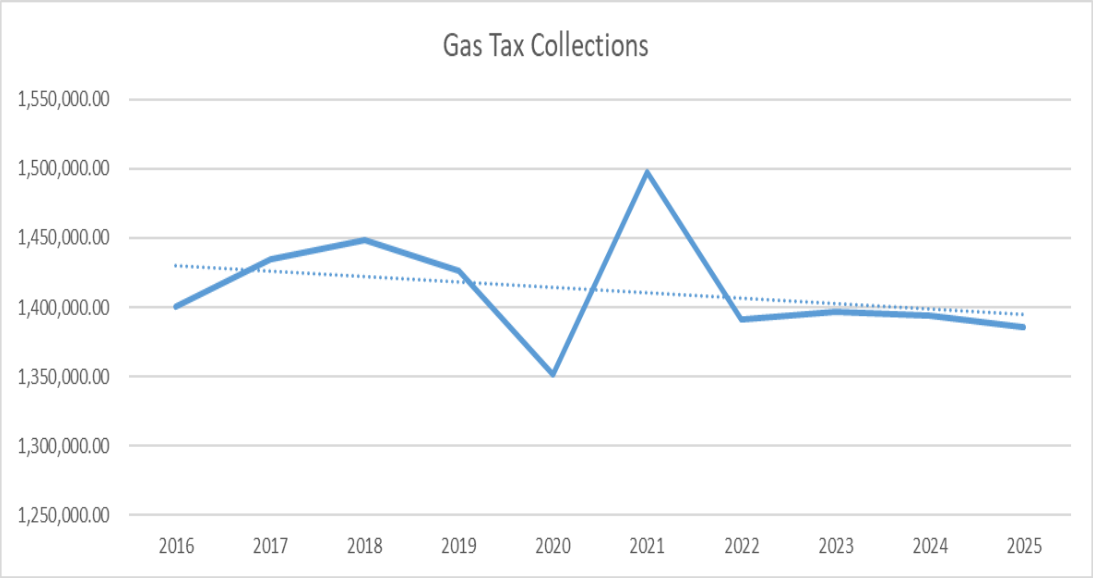
	2020	2021	2022	2023	2024	2025
Qtr 4	$349,264	$559,380	$732,094	$682,880	$707,055	$691,268
Qtr 3	$182,837	$351,866	$564,711	$566,685	$574,654	$747,537
Qtr 2	$312,043	$250,099	$432,775	$404,303	$385,782	$396,917
Qtr 1	$450,217	$298,188	$602,631	$723,614	$668,645	$710,890

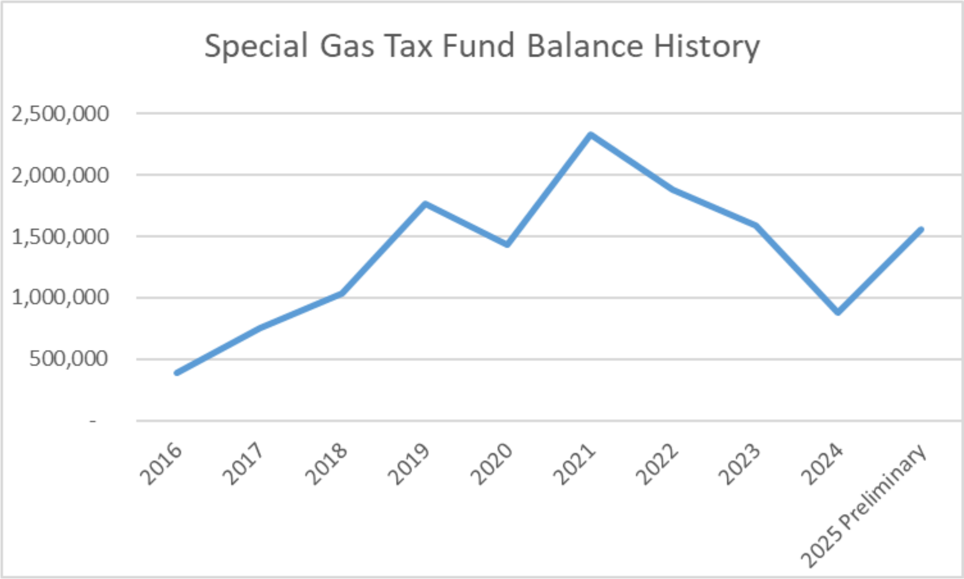


	2020	2021	2022	2023	2024	2025
COC - Operations 3.00	$579,564.39	$653,522.29	$902,791.23	$920,315.42	$904,310.67	$985,785.67
COC - CARM Mktg 0.50	$96,594.07	$108,920.38	$150,465.21	$153,385.90	$150,718.44	$164,297.61
COC-Oakdale Mktg 0.20	$38,637.63	$43,568.15	$60,186.08	$61,354.36	$60,287.38	$65,719.04
COS - TPEC Oper 2.00	$386,376.26	$435,681.53	$601,860.82	$613,543.61	$602,873.78	$657,190.44
COS - TPEC Debt 1.00	$193,188.13	$217,840.76	$300,930.41	$306,771.81	$301,436.89	$328,595.22
Park Improvements 1.05			$315,976.93	$322,110.40	$316,508.73	$345,024.98

Gas tax

$490K spent annually on routine maintenance
$1M spent annually on capital maintenance





Star bonds

2025 Performance

Tax Revenues 2025														Total Collected	
Salina Downtown		Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	in District YTD	Projections
State Tax Dedicated		$ -	$ -				$ 95,639.63	$ 290,329.58	$ 277,619.37	$ 254,892.69	$ 270,228.73	$ 271,846.09	$ 275,221.36	$ 1,735,777.45	
Sales Tax							$ 82,112.23	$ 256,430.50	$ 242,087.85	$ 226,029.57	$ 248,418.35	$ 252,452.45	$ 241,297.23		
Use Tax							$ 13,527.40	$ 33,899.08	$ 35,531.52	$ 28,863.12	$ 21,810.38	$ 19,393.64	$ 33,924.13		
Food make whole															
Disbursements						$ 473,872.78						$ 1,196,180.48			
Balance	$ 738,266.51	$ 738,266.51	$ 738,266.51	$ 738,266.51	$ 738,266.51	$ 264,393.73	$ 360,033.36	$ 650,362.94	$ 927,982.31	$ 1,182,875.00	$ 1,453,103.73	$ 528,769.34	$ 803,990.70		
Applied to Baseline															
State Tax		$ 249,184.32	$ 277,796.92	$ 239,363.25	$ 223,799.81	$ 272,549.07	$ 258,986.80	$ 290,329.58	$ 277,619.37	$ 254,892.69	$ 270,228.73	$ 271,846.09	$ 275,221.36	$ 3,161,817.99	
State baseline balance	$ 1,426,040.54							$ -	$ -	$ -	$ -	$ -	$ -		$ 3,326,631.00
	% of Base Collected to Date	17.47%	36.95%	53.74%	69.43%	88.55%	106.71%	127.07%	146.53%	164.41%	183.36%	202.42%	221.72%		
	% State Tax Collected vs. Projec	7.49%	15.84%	23.04%	29.76%	37.96%	45.74%	54.47%	62.82%	70.48%	78.60%	86.77%	95.05%		
Local Tax applied to base		$ 74,203.51	$ 83,804.40	$ 71,740.60	$ 56,679.45	$ 82,465.16	$ 78,375.94	$ 87,751.96	$ 84,287.34	$ 81,851.39	$ 81,313.70	$ 82,872.91	$ 83,140.48	$ 948,486.84	$ 948,192.00
Local Tax paid to project														$ -	
TGT applied to base		$ 100,291.11													
Local baseline balance	$ 348,433.88	$ 173,939.26	$ 90,134.86	$ 18,394.26					$ -	$ -	$ -	$ -	$ -		
	% of Base Collected to Date	50.08%	74.13%	94.72%	110.99%	134.66%	157.15%	182.33%	206.52%	230.02%	253.35%	277.14%	301.00%		
	% Local Tax Collected vs. Projec	7.83%	16.66%	24.23%	30.21%	38.90%	47.17%	56.43%	65.31%	73.95%	82.52%	91.26%	100.03%		
Transient Guest Tax	$ 184,664,644.02	$ 100,291.11			$ 95,597.56			$ 116,401.56			$ 107,255.90			$ 419,546.13	$ 287,201.00
	% TGT Collected vs. Projection	34.92%	34.92%	34.92%	68.21%	68.21%	68.21%	108.74%	108.74%	108.74%	146.08%	146.08%	146.08%		
														$ -	
	$ 1,774,474.42	$ 4,274,823.00												$ 4,529,850.96	$ 4,562,024.00

As of 12/31/25 distribution:

100.00% of State **baseline** has been collected
100.00% Local **baseline** has been collected

As of 12/31/25 distribution:

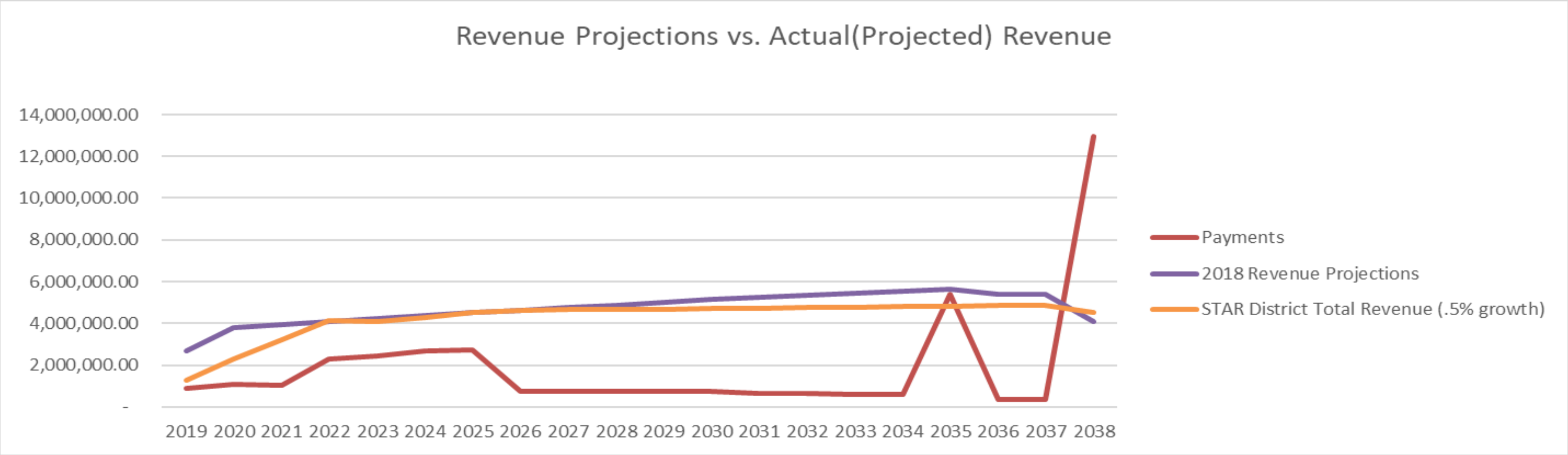
95.05% of State 2025 **projection** has been distributed
100.00% of Local 2025 **projection** has been distributed
100.00% of Transient Guest Tax 2025 **projection** has been distributed

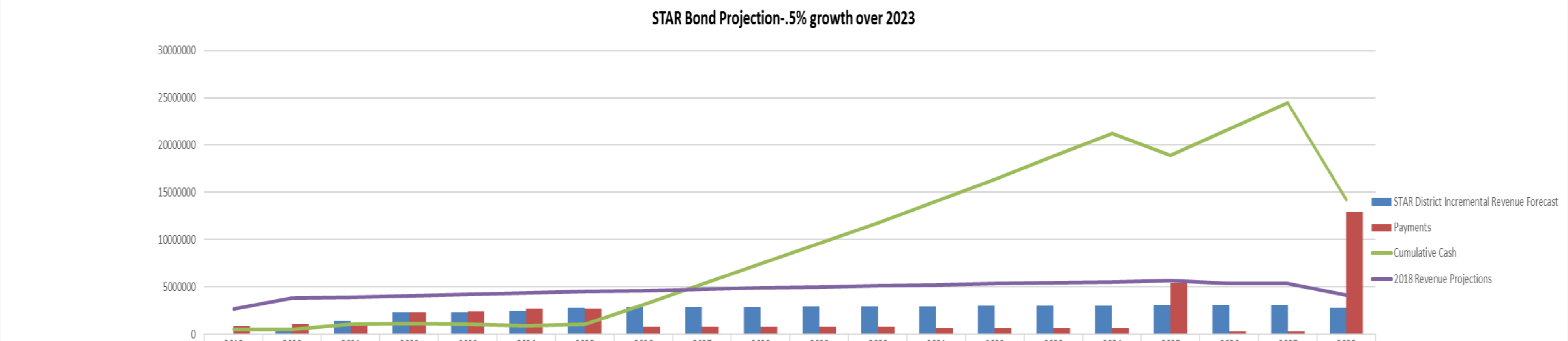
Downtown TIF	2019-2039	10/1/2019	18-10978									
	City 2% Admin	Hotel TIF Fund 18.3%	Apartment TIF Fund 21%	Old Chicago Fund 6.9%	Shade Structure	New Business Fund 53.8%	Barolo Grille	Grass Roots	4th & Walnut (The Yard)	The Hive Salon & Spa LLC	Meddy's	Total New Business Due
Commitment		$ 800,000.00	$ 920,000.00	$ 300,000.00	$ 1,603,433.00		$ 125,000.00	$ 296,750.00	$ 250,000.00	$ 111,843.00	$ 652,073.00	
Collected to date	$ 103,569.21	$ 849,657.42	$ 920,000.00	$ 350,870.17		$ 3,299,111.48						
Paid to date	$ 84,181.80	$ 849,657.42	$ -	$ 350,870.17	$ 973,922.30		$ 39,282.12	$ 113,395.00	$ 96,250.00	$ 29,484.00	$ -	
Remaining Due		$ **(49,657.42)**	$ **0.00**	$ **(50,870.17)**	$ **629,510.70**		$ **85,717.88**	$ **183,355.00**	$ **153,750.00**	$ **82,359.00**	$ **652,073.00**	$ **1,157,254.88**
Anticipated Interest to be Paid		49,657.42	0	50,870.17	-		$ 48,277.00	63,628.00	$ 88,228.00	$ 45,412.00	$ 226,260.00	
Remaining Due Including Interest		$ **0.00**	$ **0.00**	$ **(0.00)**	$ **629,510.70**		$ **133,994.88**	$ **246,983.00**	$ **241,978.00**	$ **127,771.00**	$ **878,333.00**	$ **1,629,059.88**
Cash Balance										Current Balance NB		$ 2,920,172.77
Excess beyond commitments										**Current Excess NB**		$ 1,291,112.89
Average Annual Collection		**162,245.82**	**186,183.73**	**61,174.66**		**868,857.42**	**all other commitments pd off as of 1/2025**					
Est Years to Fulfillment		**0.00**	**0.00**	**(0.00)**			**100% of TIF proceeds to be allocated to New Business Fund**					
Estimated Remaining Collection through 2039						12,164,003.92						
Estimated Remaining Excess through 2039 collection						$ 9,905,433.33						

as of June, 2025 less shade structure $$973,922.30 to date

Downtown CID	2019-2041	7/1/2019	18-10947													
	City 2% Admin	MASTER DEVELOPER	40.6% DT Maintenance - SDI	1% Old Chicago	39.5% NewRetail Impr	Barolo Grille 18-7630		The Bath Pub 20-7859		Wheat State Hospitality (Prickly Pear)		18.9% Existing Retail Impr	Prairieland		Flippin Fabulous	
Commitment		$ 200,000.00		$50,000		$ 125,000	$ 5,682	$ 75,000	$5,732	$ 516,250	$ 42,717		$ 514,866	$ 41,948	$ 118,962	$ 9,375
Collected to date	$ 47,782.81	$ 200,000.00	$ 819,656.55	$ 20,188.59	$ 781,135.56							$ 367,021.91				
Paid to date	$ 45,511.76	$ 200,000.00	$ 819,656.55	$ 20,188.59		$ 46,961.22		$ 28,660.00		$ 128,151.00		$ -	$ -		$ 28,125.00	
Remaining Due		$ 0.00		$ 29,811.41		$ 78,038.78		$ 46,340.00		$ 388,099.00			$ 514,866.00		$ 90,837.00	
Anticipated Interest Due				23,259.53		51,400.00		38,016.00		234,179.00			240,198.00		59,159.00	
Total Remaining Due		$ 0.00	$ -	$ 53,070.94		$ 129,438.78		$ 84,356.00		$ 622,278.00			$ 755,064.00		$ 149,996	
Cash Balance	$ 2,271.05	$ 0.00	$ -	$ -	$ 577,363.34							$ 338,896.91				
Excess beyond commitments				$ (53,070.94)	$ (258,709.44)							$ (566,163.09)				

as of June, 2025





	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028
STAR District Incremental Revenue Forecast	0	497,170.81	1,435,431.67	2,346,273.88	2,316,449.92	2,484,101.81	2,755,376.54	2,845,463.61	2,868,563.30	2,891,778.49
Payments	861,806.00	1,078,675.00	1,009,850.00	2,284,725.00	2,417,900.00	2,670,112.50	2,710,287.50	744,200.00	744,200.00	744,200.00
Cumulative Cash	477,167.20	502,042.43	1,039,635.33	1,102,266.36	1,052,483.43	936,535.41	1,047,960.60	3,149,224.21	5,273,587.52	7,421,166.01
2018 Revenue Projections	2,673,288.00	3,805,205.00	3,938,911.00	4,078,439.00	4,223,357.00	4,364,759.00	4,510,024.00	4,630,258.00	4,750,870.00	4,874,467.00

	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038
STAR District Incremental Revenue Forecast	2,915,109.76	2,938,557.68	2,962,122.84	2,985,805.83	3,009,607.23	3,033,527.63	3,057,567.65	3,081,726.86	3,106,006.87	2,748,041.14
Payments	744,200.00	744,200.00	665,000.00	665,000.00	593,750.00	593,750.00	5,383,750.00	343,750.00	343,750.00	12,977,187.00
Cumulative Cash	9,592,075.77	11,786,433.45	14,083,556.29	16,404,362.11	18,820,219.34	21,259,996.97	18,933,814.62	21,671,791.47	24,434,048.34	14,204,902.49
2018 Revenue Projections	5,001,121.00	5,130,905.00	5,231,883.00	5,334,862.00	5,439,881.00	5,546,982.00	5,656,209.00	5,399,732.00	5,381,149.00	4,102,438.00

Required Payments			18,250,000.00	Actual Payments		Source of Pmt	18,250,000.00
	Interest	Principal	Balance	Interest	Principal		Debt Principle Balance
6/1/2019	405,555.56		18,250,000.00	405,556.00		Capitalized Int	18,250,000.00
12/1/2019	456,250.00		18,250,000.00	456,250.00		Capitalized Int	18,250,000.00
6/1/2020	456,250.00		18,250,000.00	456,250.00	170,000.00	Capitalized Int/Int from Proj Accts	18,080,000.00
12/1/2020	452,425.00		18,250,000.00	452,425.00		Cap Int/Int from Proj Accts/Incremental Sales Tax/TGT	18,080,000.00
6/1/2021	452,425.00		18,250,000.00	452,425.00		Incremental Tax/TGT	18,080,000.00
12/1/2021	452,425.00		18,250,000.00	452,425.00	105,000.00	Incremental Tax/TGT	17,975,000.00
6/1/2022	450,062.50		18,250,000.00	450,062.50	240,000.00	Incremental Tax/TGT	17,735,000.00
12/1/2022	444,662.50		18,250,000.00	444,662.50	1,150,000.00	Incremental Tax/TGT	16,585,000.00
6/1/2023	418,787.50		18,250,000.00	418,787.50	430,000.00	Incremental Tax/TGT	16,155,000.00
12/1/2023	409,112.50		18,250,000.00	409,112.50	1,160,000.00	Incremental Tax/TGT	14,995,000.00
6/1/2024	383,012.50		18,250,000.00	383,012.50	485,000.00	Incremental Tax/TGT	14,510,000.00
12/1/2024	372,100.00		18,250,000.00	372,100.00	1,430,000.00	Incremental Tax/TGT	13,080,000.00
6/1/2025	339,925.00		18,250,000.00	339,925.00	420,000.00	Incremental Tax/TGT	12,660,000.00
12/1/2025	330,362.50		18,250,000.00	330,362.50	1,620,000.00	Incremental Tax/TGT	11,040,000.00
6/1/2026	291,625.00		18,250,000.00	291,625.00	665,000.00	Incremental Tax/TGT	10,375,000.00
12/1/2026	291,625.00		18,250,000.00				10,375,000.00
6/1/2027	291,625.00		18,250,000.00				10,375,000.00
12/1/2027	291,625.00		18,250,000.00				10,375,000.00
6/1/2028	291,625.00		18,250,000.00				10,375,000.00
12/1/2028	291,625.00		18,250,000.00				10,375,000.00
6/1/2029	291,625.00		18,250,000.00				10,375,000.00
12/1/2029	291,625.00		18,250,000.00				10,375,000.00
6/1/2030	291,625.00		18,250,000.00				10,375,000.00
12/1/2030	291,625.00	5,500,000.00	12,750,000.00		-		10,375,000.00
6/1/2031	291,625.00		12,750,000.00				10,375,000.00
12/1/2031	291,625.00		12,750,000.00				10,375,000.00
6/1/2032	291,625.00		12,750,000.00				10,375,000.00
12/1/2032	291,625.00	1,500,000.00	11,250,000.00		-		10,375,000.00
6/1/2033	291,625.00		11,250,000.00				10,375,000.00
12/1/2033	291,625.00		11,250,000.00				10,375,000.00
6/1/2034	291,625.00		11,250,000.00				10,375,000.00
12/1/2034	291,625.00		11,250,000.00				10,375,000.00
6/1/2035	291,625.00		11,250,000.00		4,125,000.00		6,250,000.00
12/1/2035	291,625.00	5,000,000.00	6,250,000.00				6,250,000.00
6/1/2036	171,875.00		6,250,000.00				6,250,000.00
12/1/2036	171,875.00		6,250,000.00				6,250,000.00
6/1/2037	171,875.00		6,250,000.00				6,250,000.00
12/1/2037	171,875.00		6,250,000.00				6,250,000.00
6/1/2038	171,875.00		6,250,000.00				6,250,000.00
12/1/2038	171,875.00	6,250,000.00	-		6,120,000.00		130,000.00
Thereafter		4,320,000.00			4,320,000.00		4,320,000.00

			Incremental Tax Revenues Balance
Kansas State Treasurer - Salina Bond Acct	248,531.72		
12/31/2024	224,513.19	$	738,266.51
5/31/2025	(473,872.78)	$	264,393.73
6/30/2025	95,639.63	$	360,033.36
7/31/2025	290,329.58	$	650,362.94
8/31/2025	277,619.37	$	927,982.31
9/30/2025	254,892.69	$	1,182,875.00
10/31/2025	270,228.73	$	1,453,103.73
11/30/2025	(924,334.39)	$	528,769.34
12/31/2025	275,221.36	$	803,990.70
Incremental Tax Revenue Acct 04/30/26		$	425,969.43
Total Available for Debt Payment		**$**	**1,353,951.74**

Balance Debt Service Accounts		3/31/2026
Capitalized Interest Acct	$	-
Debt Service Reserve	$	1,368,750.00
Debt Service A Acct	$	20,661.53
Debt Service B Acct	$	-
Total Debt Service Accounts 04/30/2026	**$**	**1,389,411.53**

- April – May Finance, Departments, City Manager put together proposed budget
  - Revenue Estimates
  - Expenditure needs of departments
  - Personnel Expenditures

June-July Study Sessions with City Commission
  - Prior Year and YTD performance
  - CIP/Sub-CIP
  - Fund Balances
  - Comprehensive Fee Schedule
  - Next Year budget requests (in detail)
  - Next year pay plan recommendation
  - Outside Agency requests
  - Issues and Options (staff opportunity to get final direction from City Commission)
  -

June 15th County provides preliminary Assessed Valuations and RNR
By July 20th Determine Mill Levy Rate necessary to meet budget needs
Aug. 25th If not exceeding RNR, budget must be certified to County Clerk
Sept. – Dec. 5-Year Capital Improvement Plan review/adoption
Nov-Dec Review of year-end budget performance, providing for necessary operating line-item budget revisions, and governing body approved budget fund amendments


QUESTIONS